### \*\* PUBLIC DISCLOSURE COPY \*\*

Department of the Treasury Internal Revenue Service

# Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

Open to Public Inspection

OMB No. 1545-0047

► The organization may have to use a copy of this return to satisfy state reporting requirements.

2012 SEP 1. and ending AUG 31. A For the 2012 calendar year, or tax year beginning Check if C Name of organization D Employer identification number Address change SAN FRANCISCO SYMPHONY Name change 94-1156284 Doing Business As Ilnitial Number and street (or P.O. box if mail is not delivered to street address) Room/suite E Telephone number return Termin-552-8000 DAVIES SYMPHONY HALL, 201 VAN NESS (415)Amended return 145,289,764. City, town, or post office, state, and ZIP code G Gross receipts \$ Applica-SAN FRANCISCO, CA 94102-4585 H(a) Is this a group return pending F Name and address of principal officer: SAKURAKO FISHER Yes X No for affiliates? SAME AS C ABOVE H(b) Are all affiliates included? Yes 527 ) ◀ (insert no.) 4947(a)(1) or If "No." attach a list. (see instructions) J Website: ► WWW.SFSYMPHONY.ORG **H(c)** Group exemption number ▶ K Form of organization: X Corporation Trust Association Other > Year of formation: 1910 M State of legal domicile: CA Part I Summary Briefly describe the organization's mission or most significant activities: ENRICHES, SERVES, AND SHAPES **Activities & Governance** CULTURAL LIFE THROUGHOUT THE SPECTRUM OF BAY AREA COMMUNITIES. Check this box I if the organization discontinued its operations or disposed of more than 25% of its net assets. 93 Number of voting members of the governing body (Part VI, line 1a) <u>93</u> Number of independent voting members of the governing body (Part VI, line 1b) 984 Total number of individuals employed in calendar year 2012 (Part V, line 2a) 5 1852 Total number of volunteers (estimate if necessary) 6 43,335. 7 a Total unrelated business revenue from Part VIII, column (C), line 12 7a 36,429. **b** Net unrelated business taxable income from Form 990-T, line 34 Prior Year **Current Year** 29,724,139. 33,467,450. Contributions and grants (Part VIII, line 1h) Revenue 27,054,885. 26,230,844. Program service revenue (Part VIII, line 2g) 4,002,722. <u>24,933,829</u>. 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) -3,839,393. -532,125. Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 56,118,312. 84,924,039. 12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) ........ 79,217. 97,500. Grants and similar amounts paid (Part IX, column (A), lines 1-3) Benefits paid to or for members (Part IX, column (A), line 4) 14 42,538,935. 42,280,401. Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 16a Professional fundraising fees (Part IX, column (A), line 11e) ...... 459,189. 440,666. **b** Total fundraising expenses (Part IX, column (D), line 25) 35,260,671. 30,473,820. 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 78,338,012. 73,292,387. Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) -22,219,700. 11,631,652. Revenue less expenses. Subtract line 18 from line 12 Ssets or Balances **Beginning of Current Year End of Year** 300,320,701. 315,161,678. 20 Total assets (Part X, line 16) 56,390,634. 43,768,159. 21 Total liabilities (Part X. line 26) Net 243,930,067. 271,393,519. Net assets or fund balances. Subtract line 21 from line 20 Part II | Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature of officer Date Sign JIM KIRK, Here Type or print name and title Date PTIN Print/Type preparer's name Preparer's signature 07/09/14 P00189994 CAROLYN R. AMSTER CAROLYN R. AMSTER Paid self-employed ▶ BURR PILGER MAYER, INC. Preparer Firm's name Firm's EIN 26-3839190 Firm's address 600 CALIFORNIA STREET, SUITE 600 Use Only SAN FRANCISCO, CA 94108 Phone no. 415.421.5757 May the IRS discuss this return with the preparer shown above? (see instructions) X Yes ا No

| Pai   | t III Statement of Program Service Accomplishments   |
|-------|--|
|       | Check if Schedule O contains a response to any question in this Part III   |
| 1     | Briefly describe the organization's mission:  THE SAN FRANCISCO SYMPHONY SETS THE HIGHEST POSSIBLE STANDARD FOR                              |
|       | EXCELLENCE IN MUSICAL PERFORMANCE AT HOME AND AROUND THE WORLD;  |
|       | ENRICHES, SERVES, AND SHAPES CULTURAL LIFE THROUGHOUT THE SPECTRUM OF  |
|       | BAY AREA COMMUNITIES; MAINTAINS FINANCIAL STABILITY AND GAINS PUBLIC   |
| 2     | Did the organization undertake any significant program services during the year which were not listed on                                     |
|       | the prior Form 990 or 990-EZ?  |
|       | If "Yes," describe these new services on Schedule O.   |
| 3     | Did the organization cease conducting, or make significant changes in how it conducts, any program services?  Yes X No                       |
| Ū     | If "Yes," describe these changes on Schedule O.  |
| 4     | Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.         |
| •     | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and |
|       | versages if any favorable management and its versaged  |
| 4a    | (Code:) (Expenses \$ 61,012,847. including grants of \$ 97,500.) (Revenue \$ 27,054,885.)  |
|       | THROUGH ITS ARTISTIC, EDUCATION AND COMMUNITY PROGRAMS, THE SAN  |
|       | FRANCISCO SYMPHONY EACH YEAR SERVES MORE THAN 600,000 BAY AREA   |
|       | RESIDENTS AND VISITORS OF EVERY ECONOMIC AND CULTURAL BACKGROUND IN  |
|       | OVER 200 CONCERTS. THE SYMPHONY ADDITIONALLY REACHES MILLIONS OF   |
|       | OTHERS THROUGHOUT THE UNITED STATES AND ABROAD THROUGH TOURING,  |
|       | RECORDING, THE WEB, AND RADIO AND TELEVISION BROADCASTS.   |
|       |  |
|       | THE GRAMMY AWARD WINNING SAN FRANCISCO SYMPHONY IS REGARDED  |
|       | INTERNATIONALLY AS ONE OF THE FOREMOST AMERICAN ORCHESTRAS. UNDER  |
|       | MUSIC DIRECTOR MICHAEL TILSON THOMAS, THE SYMPHONY OFFERS EXCITING   |
|       | CLASSICAL PROGRAMS WITH INTERNATIONALLY ACCLAIMED GUEST ARTISTS IN ITS   |
|       | 100+ CONCERT SUBSCRIPTION SERIES. OTHER ANNUAL SERIES INCLUDE THE  |
| 4b    | (Code:) (Expenses \$   |
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| 4c    | (Code:) (Expenses \$   |
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| 4d    | Other program services (Describe in Schedule O.)   |
|       | (Expenses \$ including grants of \$ ) (Revenue \$ )  |
| 4e    | Total program service expenses ► 61,012,847.   |
| 23200 | Form <b>990</b> (2012)   |

# Part IV | Checklist of Required Schedules

| 1 Is the organization described in section 5010(s)(5) or 4947(a)(1) (other than a private foundation)?  1   |     |   |     | Yes | No        |
|---|-----|---|-----|-----|-----------|
| 2 Is the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office/if "Fest," complete Schedule C, Part I  3 J X  4 Section 801(s(8) organizations. Did the organization engage in lobbying activities, or have a section 501(t) election in effect during the tax year? If "Fest, "complete Schedule C, Part II  5 Is the organization as estima of prompter Schedule C, Part II  6 Did the organization as estima of the evenue Procedure as 91-911" "Fest, "complete Schedule C, Part III  7 Did the organization maritain any donor advised funds or any similar funds or accounts? If "Yes," complete Schedule P, Part II  8 Did the organization maritain any donor advised funds or any similar funds or accounts? If "Yes," complete Schedule P, Part II  9 Did the organization maritain collections of works of art, historical freasures, or other similar assess(2)" fives," complete Schedule P, Part II  9 Did the organization maritain collections of works of art, historical freasures, or other similar assess(2)" fives," complete Schedule P, Part II  10 Did the organization integer in Part X, ine 21, for escrove or custodial account liability, serve as a custodian for amounts in such listed in Part X, or provide execution, hold assests in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Fest," complete Schedule D, Part V  11 If the organization report an amount for land, buildings, and equipment in Part X, line 10 If "Yes," complete Schedule D, Part V II  11 Did the organization report an amount for land, buildings, and equipment in Part X, line 10 If his Sy or more of its total assets reported in Part X, line 10 If "Yes," complete Schedule D, Part X II  12 Did the organization report an amount for land for the sacratic in the X is that is 5% or more of its total assets reported in Part X, line 10 If "Yes," complete Schedule D, Part X II  13 Did the organization report an amount for lark II in lark X, line 12 that is 5% or more of its  | 1   |   |     |     |           |
| 3 Ut the organization engage in direct to indirect political campaign activities on behalf of or in opposition to candidates for public officer If "Yes," complete Schedule C, Part II  4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II  5 Is the organization assection 501(c)(4), 501(c)(c), 501(c)(c)), 501(c)(c), 501(c)(c)  |     |   |     |     |           |
| Section 501(N) 3 regimizations. Did the organization engage in lobbying activities, or have a section 501(N) election in effect during the tax year? If "Yes," complete Schedule C, Part II   | 2   |   | 2   | Х   |           |
| Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(n) election in effect during the tax year? If "Yes," complete Schedule C, Part II    5 Is the organization a section 501(n)(4), 501(n)(5), or 501(n)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-197 If "Yes," complete Schedule C, Part II    6 Did the organization maintain any otnoor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts for the vice of the organization report of hold a conservation assement, holding easements to preserve open space, the environment, historic land areas, or historic structures II "Yes," complete Schedule D, Part II    7 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part II    8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part II    9 Did the organization assent or provide aredit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV    10 Did the organization is an amount for land, buildings, and equipment in Part X, line 107 If "Yes," complete Schedule D, Part V    11 If the organization is an amount of the single disparation is "Yes," then complete Schedule D, Part V    12 Did the organization report an amount for investments of the securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 167 If "Yes," complete Schedule D, Part VI    11 Did the organization report an amount for other assets in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 167 If "Yes," complete Schedule D, Part VI    11 Did the organization report an amount for other assets in Part X, line 12 that is 5% or more of its to  | 3   |   |     |     |           |
| during the tax year? If "Yes," complete Schedule C, Part II  5 Is the organization a section \$0.10(4), \$0.10(6), \$0.51(6)( |     |   | 3   |     | _X_       |
| 5 Is the organization a section 501(c)(4), 501(c)(6), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-191 / "Pres," complete Schedule C, Part III   | 4   |   | ١.  | v   |           |
| similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III.  Provide advice on the distribution or investment of amounts in such funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts III "Yes," complete Schedule D, Part II.  Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic faul areas, or historic structures II "Yes," complete Schedule D, Part III.  Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III.  Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part III.  Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V.  The organization's answer to any of the following questions is "Yes," then complete Schedule D, Part V.  Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VII.  Did the organization report an amount for westments - program related in Part X, line 10? If "Yes," complete Schedule D, Part VIII.  Did the organization report an amount for other assets in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part X III.  Did the organization report an amount for other assets in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part X III.  Did the organization report an amount for other assets in Part X, line 13 that is 5% or more of its total ass  | _   |   | 4   |     |           |
| provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part II   7   2   X   X   8   Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II   8   X   X   X   X   X   X   X   X   X  | 5   |   | 5   |     | x         |
| The internal content of the organization receive or hold a conservation easement, including easements to preserve open space, the environment, listoric land areas, or historic structures? If "Yes," complete Schedule D, Part III.  Schedule D, Part IIII.  Did the organization maintain collections of works of art, historical treasures, or other similar assess? If "Yes," complete Schedule D, Part III.  Did the organization of the port an amount in Part X, line 121 for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part V.  Did the organization or sanswer to any of the following questions is "Yes," then complete Schedule D, Part S V.  If if the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part V.  Did the organization report an amount for investments - other securities in Part X, line 10? If "Yes," complete Schedule D, Part VIII.  Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assests reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.  Did the organization report an amount for their assets in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part XIII.  Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization is liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.  Did the organization as school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule D, Part X.  Did the organization as a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule D, Part X.  Did the organization report on Part IX, column (A), line 3, more than \$5,000 of gargeste foreign investments valued   | 6   | · · · · · · · · · · · · · · · · · · ·   |     |     |           |
| the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X, or provide cerdic counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV 9 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 11 If the organization services or the following questions is "Yes," then complete Schedule D, Part V, III, VIII, X, or X as applicable.  a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part V 11 If the organization report an amount for investments - organization assets reported in Part X, line 16? If "Yes," complete Schedule D, Part V 11 If Yes, "complete Schedule D, Part V 11 If Yes, "complete Schedule D, Part V 11 If Yes, "complete Schedule D, Part V 11 If Yes," complete Schedule D, Part V 11 If Yes, "complete Schedule D, Part V 11 If Yes, "complete Schedule D, Part V 11 If Yes," complete Schedule D, Part V 11 If Yes, "complete Schedule D, Part V 11 If Yes," complete Schedule D, Part V 11 If Yes, "complete Schedule D, Part V 11 If Yes," complete Schedule D, Part V 11 If Yes, "complete Schedule D, Part X 11 If Yes, "complete Schedule D, Part X 11 If Yes," complete Schedule D, Part X 11 If Yes, "complete Schedule D, Part X 11 If Yes, "c  |     |   | 6   |     | <u> X</u> |
| B Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III    9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part V    10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V    11 If the organization is answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable.  12 Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI    13 Did the organization report an amount for investments - other securities in Part X, line 10? If "Yes," complete Schedule D, Part VI    14 Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII    15 Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part XI    16 Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part X    17 Did the organization or amount for other assets in Part X, line 25? If "Yes," complete Schedule D, Part X    18 Did the organization separate or consolidated financial statements for the tax year include a footnote that addresses the organization in subtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Part X    19 Did the organization as  | 7   |   | l _ |     | v         |
| Schedule D, Part III  9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV  10 Did the organization service or the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.  a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI  b Did the organization report an amount for investments other securities in Part X, line 10? If "Yes," complete Schedule D, Part VIII, Ix, or X as septicable.  a Did the organization report an amount for investments other securities in Part X, line 10? If "Yes," complete Schedule D, Part VIII 11 It X  b Did the organization report an amount for investments other securities in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 11 It X  d Did the organization report an amount for other lassets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 11 It X  d Did the organization report an amount for other lassets in Part X, line 25? If "Yes," complete Schedule D, Part X Ind 16? If "Yes," complete Schedule D, Part X Ind 16? If "Yes," complete Schedule D, Part X Ind 16? If "Yes," complete Schedule D, Part X Ind 16 It X  11d X  12a Did the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X Ind 17 It X  12b Was the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Part X Ind 17 It X  13 Is the organization maintain an office, employees, or agents outside of the United States?  4 Did the organization maintain an office, employees, or agents outside of the United Sta  | _   |   | 7   |     |           |
| amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?  If 'Yes,' complete Schedule D, Part IV  10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If 'Yes,' complete Schedule D, Part V  11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Part VI, If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Part VI, If the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI, If the organization report an amount for investments - other securities in Part X, line 10? If "Yes," complete Schedule D, Part VIII, If the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII  11 D A   | 8   | Schedule D, Part III  | 8   | Х   |           |
| ## 'Yes,' complete Schedule D, Part IV  10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If 'Yes,' complete Schedule D, Part V  11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.  12 Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI  13 Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII  14 Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII  15 Did the organization oreport an amount for other labilities in Part X, line 15% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part X   11d  | 9   |   |     |     |           |
| endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V  11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable.  a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI  b Did the organization report an amount for investments - other securities in Part X, line 12! that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII  c Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII  d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII  11c  |     |   | 9   |     | x         |
| If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, VII, VII, VII, VII, VI   | 10  |   |     |     |           |
| as applicable.  a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI   |     |   | 10  | X   |           |
| b Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII  c Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII  d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part X  e Did the organization report an amount for other labilities in Part X, line 25? If "Yes," complete Schedule D, Part X  f Did the organization in separate or consolidated financial statements for the tax year include a footnote that addresses the organization is lability for uncertain tax positions under Fin 48 (ASC 740)? "Yes," complete Schedule D, Part X  11th X  12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Part X and XII  b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XI is optional  12b X  13 Is the organization a school described in section 170(b)(1)(A)(iii)? If "Yes," complete Schedule E  13 X  14a Did the organization and office, employees, or agents outside of the United States?  b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts II and IV  15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of gargeate grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts III and IV  16 Did the organization report and the Or   | 11  |   |     |     |           |
| b Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 11b X  c Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 11c X  d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 11d X  f Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 11d X  12a Did the organization obtain separate, independent audited financial statements for the tax year include a footnote that addresses the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Part X 11f X  12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Part X and XII is optional 12a X  b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts X and XII is optional 12b X  13 Is the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV 15b X  15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts III and IV 15b X  16 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on  | а   | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, |     |     |           |
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| located outside the United States? If "Yes," complete Schedule F, Parts III and IV  17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I  18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II  19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III  20 Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  20 X  20 If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?  20 Vision III and IV  20 Vision III and IV  21 Vision III and IV  22 Vision III and IV  23 Vision III and IV  24 Vision III and IV  25 Vision III and IV  26 Vision III and IV  27 Vision III and IV  28 Vision III and IV  29 Vision III and IV  20 Vision III and IV  28 Vision III and IV  29 Vision III and IV  20 Vision III and IV  21 Vision III and IV  22 Vision III and IV  23 Vision III and IV  24 Vision III and IV  25 Vision III and IV  26 Vision III and IV  27 Vision III and IV  28 Vision III and IV  29 Vision III and IV  20 Vision III and IV  26 Vision III and IV  27 Vision III and IV  28 Vision III and IV  29 Vision III and   |     |   | 15  |     | <u> </u>  |
| Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I  17 X  18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II  19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III  20 Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  20 If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?  20b  | 16  |   | 16  |     | х         |
| column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I  18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1 to and 8a? If "Yes," complete Schedule G, Part II  19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III  19 Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  20a X  20b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?   | 17  |   |     |     |           |
| Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1 to and 8a? If "Yes," complete Schedule G, Part II  Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  |     |   | 17  | X   |           |
| Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"  complete Schedule G, Part III  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or  | 18  |   |     |     |           |
| Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"  complete Schedule G, Part III  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  Did the organization operate one or  |     | 1c and 8a? If "Yes," complete Schedule G, Part II   | 18  | X   |           |
| 20aDid the organization operate one or more hospital facilities? If "Yes," complete Schedule H20aXbIf "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?20b  | 19  | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"      |     |     |           |
| 20aDid the organization operate one or more hospital facilities? If "Yes," complete Schedule H20aXbIf "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?20b  |     | complete Schedule G, Part III   | 19  |     |           |
|   |     | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H                                 |     |     | X         |
|   | b   | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?                |     | 000 | (0.5 : -  |

# Form 990 (2012) SAN FRANCISCO SYME Part IV Checklist of Required Schedules (continued)

|             |   |           | Yes | No |
|-------------|---|-----------|-----|----|
| 21          | Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the   |           |     |    |
|             | United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II   | 21        | Х   |    |
| 22          | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III   | 22        |     | х  |
| 23          | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current  |           |     |    |
|             | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J   | 23        | х   |    |
| 24a         | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the   |           |     |    |
|             | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No", go to line 25   | 24a       |     | Х  |
| b           | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?   | 24b       |     |    |
| С           | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?  | 24c       |     |    |
| d           | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?   | 24d       |     |    |
| <b>2</b> 5a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I   | 25a       |     | Х  |
| b           | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I | 25b       |     | х  |
| 26          | Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified   |           |     |    |
|             | person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II   | 26        |     | Х  |
| 27          | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial  |           |     |    |
|             | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member   |           |     |    |
|             | of any of these persons? If "Yes," complete Schedule L, Part III  | 27        |     | X  |
| 28          | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV   |           |     |    |
|             | instructions for applicable filing thresholds, conditions, and exceptions):   |           | v   |    |
|             | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV   | 28a       | Х   | Х  |
|             | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV  | 28b       |     | Λ  |
| С           | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV  | 28c       | Х   |    |
| 29          | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M  | 28C<br>29 | X   |    |
| 30          | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation   | 23        |     |    |
| 00          | contributions? If "Yes," complete Schedule M  | 30        | Х   |    |
| 31          | Did the organization liquidate, terminate, or dissolve and cease operations?  |           |     |    |
|             | If "Yes," complete Schedule N, Part I   | 31        |     | Х  |
| 32          | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete  |           |     |    |
|             | Schedule N, Part II   | 32        |     | Х  |
| 33          | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations  |           |     |    |
|             | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I   | 33        |     | X  |
| 34          | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1  | 34        | Х   |    |
| 35a         | Did the organization have a controlled entity within the meaning of section 512(b)(13)?   | 35a       |     | Х  |
| b           | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity   |           |     |    |
|             | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2   | 35b       |     |    |
| 36          | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?  If "Yes," complete Schedule R, Part V, line 2   | 36        |     | Х  |
| 37          | Did the organization conduct more than 5% of its activities through an entity that is not a related organization  |           |     |    |
|             | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI  | 37        |     | Х  |
| 38          | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?  |           |     |    |
|             | Note. All Form 990 filers are required to complete Schedule O   | 38        | X   |    |

# Part V Statements Regarding Other IRS Filings and Tax Compliance

| Section   Sect      |     | Check if Schedule O contains a response to any question in this Part V   |         |                       |      |     |        |
|---|-----|--|---------|-----------------------|------|-----|--------|
| b Enter the number of Forms W2G included in line 1s. Enter 6-1 Find applicable  |     |  |         |                       |      | Yes | No     |
| b Enter the number of Forms W2G included in line 1a. Enter o I find applicable OI bit the organization comply with backup withholding rules for reportable payment to vendors and reportable gaming (gambling) winnings to prize winners?  2a 984  2b If all least one is reported on line 2a, did the organization fall enguired federal employment tax returns?  2b If all least one is reported on line 2a, did the organization fall enguired federal employment tax returns?  2b If all least one is reported on line 2a, did the organization fall required federal employment tax returns?  2c V X  Note. If the sum of lines 1 and 42s is greater than 250, you may be required to e-78 (see instructions)  3b Id the organization have unrelated business gross income of \$1,000 or more during the year?  3c V If Yes, 1 and 1 field a form 990 of Tor this year? If Yes, 7 provide an explanation in Schedule 0  3c V If Yes, 1 and 1 field a form 990 of Tor this year? If Yes, 7 provide an explanation in Schedule 0  3c V If Yes, 1 and 1 field a form 990 of Tor this year? If Yes, 7 provide an explanation of Schedule 0  3c V If Yes, 1 and 1 field a form 990 of Tor this year? If Yes, 7 provide an explanation of Schedule 0  3c V If Yes, 1 and 1 field a form 990 of Tor this year? If Yes, 1 and 1 field a form 990 of Yes, 1 field a form 990 of Yes, 1 field a form 990 of Yes, 1 field a field a field of Yes, 1 f   | 1a  | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable   | 1a      | 301                   |      |     |        |
| Gambling) winnings to prize winners?  a Enter the number of employees reported on Form W3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return  filed for the calendar year ending with or within the year covered by this return  Note. If the sum of lines 1 and 2 is greater than 250, you may be required to e-file (see instructions)  Note. If the sum of lines 1 and 2 is greater than 250, you may be required to e-file (see instructions)  by 1 if "Yes," has 1 filed a form 900-71 for this year If "No," provide an explanation in Schedule O  by 1 if "Yes," and as 1 filed a form 900-71 for this year If "No," provide an explanation in Schedule O  by 1 if "Yes," and the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, seecurities account, or other financial account)?  by 1 if "Yes," and the the name of the foreign country, "P CAYMAN I TSLANDS  See instructions for filing requirements for Form 10 F09/221, Report of Foreign Bank and Financial Accounts.  was the organization ap party to a prohibited tax shelter transaction at any time during the tax year?  by 1 if "Yes," and the same of the foreign calending from 888617 is a file of the organization splicit any contributions that were not tax deductibles of the may should be a file of the organization include with every solicitation an express statement that such contributions or girts were not tax deductibles a charitable contributions.  by 1 if "Yes," did the organization include with every solicitation an express statement that such contributions or girts were not tax deductibles a charitable contribution and party for goods and services provided to the payor?  by 1 if "Yes," indicate the number of Forms 88862 filed during the year the payor of the foreign split in excess of the organization neceive a payment in excess of \$75 made party as a contribution of any payment year.  by 1 if yes, ind   | b   | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable  | 1b      | 0                     |      |     |        |
| Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, field for the calendary year ending with or within the year covered by this result.    Secondary  | С   | Did the organization comply with backup withholding rules for reportable payments to vendors and re  | eporta  | ble gaming            |      |     |        |
| field for the calendar year ending with or within the year covered by this return    1  |     | (gambling) winnings to prize winners?  |         |                       | 1c   | Х   |        |
| b If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)  3a Did the organization have unrelated business gross income of \$1,000 or more during the year?  3a X  3b If Yes, *has it filed a Form 90-Tro this year? If *No.* provide an explanation in Schedule O  3a At any time during the calandar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial accountly?  4a X  4b If Yes, *there the name of the foreign country. *CAYMAN ITSIANDS  See instructions for filing requirements for Form TD F 90.22.1, Report of Foreign Bank and Financial Accounts.  5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  5b If Yes, *to line 5a or 5b, did the organization that it was or is a party to a prohibited tax shelter transaction?  5b If Yes, *to line 5a or 5b, did the organization that it was or is a party to a prohibited tax shelter transaction?  5c In Yes, *to line 5a or 5b, did the organization that it was or is a party to a prohibited tax shelter transaction?  5c In Yes, *to line 5a or 5b, did the organization file Form 888-7?  6a Does the organization include with every solicitation an express statement that such contributions or gifts we not tax deductible?  6b If Yes, *did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?  7b If Yes, *did the organization notify the donor of the value of the goods or services provided?  7c In Interest that may receive deductible contributions under section 170(c).  7a Interest that the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?  7c In Yes, *did the organization receive any funds, directly or indirectly, to pa   | 2a  | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,  |         |                       |      |     |        |
| Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)  3a   |     | ,  |         |                       |      |     |        |
| 3a Did the organization have unrelated business gross income of \$1,000 or more during the year?  4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?  5 b if "Yes," inter the name of the foreign country," CATMAN ITSUANDS  5 see instructions for filing requirements for Form TD F 90/22-1, Report of Foreign Bank and Financial Accounts.  5 a Was the organization of the foreign country (such as a bank account, securities account, or other financial accounts).  5 a Was the organization for the foreign country (such as a bank account, securities account, or other financial accounts.  5 a Was the organization foreign of the foreign country (such as a bank account, securities account, or other financial accounts).  5 a Was the organization foreign country (such as a bank account, securities account, or other financial accounts).  5 a Was the organization foreign country (such as a bank account, securities account, or other financial accounts).  5 a Was the organization foreign country (such as a bank account, securities account, or other financial accounts).  5 a Was the organization foreign country (such as a bank account, securities account, or other financial accounts).  5 a Was the organization of the foreign country (such as a bank account, securities account, or other financial accounts).  5 a Doas the organization solicities as charitable contributions and party on a personal accountry.  6 b If "Yes," did the organization sell exchange, or otherwise dispose of tangible personal property for which it was required to the paralization sell, exchange, or otherwise dispose of tangible personal property for which it was required to High accountry of the organization file form 8282?  7 b If "Yes," did the organization sell, exchange, or otherwise dispose of tangible personal penefit contract?  7 b If the organization exceived a contributi   | b   | If at least one is reported on line 2a, did the organization file all required federal employment tax returns  | ns?     |                       | 2b   | X   |        |
| b if "Yes," has it filed a Form 990-T for this year? If "No." provide an explanation in Schedule O 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a 4 financial accountly or "Yes," enter the name of the foreign country. ▶ CAYMAN I SILANDS See instructions for filing requirements for Form TD F902-21, hepot of Foreign Bank and Financial accountly.  5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  5a Was the organization aparty to a prohibited fax shelter transaction at any time during the tax year?  5a Was the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductibles.  5b If "Yes," to line Sa or 5b, did the organization this Form 8886-1?  6c Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductibles.  6c If "Yes," the did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductibles.  7 Organizations that may receive deductible contributions under section 170(c).  8 If "Yes," idid the organization notify the donor of the value of the goods or services provided?  7 Organizations sell, exchange, or otherwise dispose of tangible personal property for which it was required to the Form 8882?  8 If "Yes," indicate the number of Forms 8882 filed during the year  9 Did the organization, during the year, pay premiums, directly or indirectly, no a personal benefit contract?  7 Organization received any funds, directly or indirectly, to pay premiums on a personal benefit contract?  7 Organization received any funds, directly or indirectly, to pay premiums on a personal benefit contract?  7 Organization received any funds, directly or indirectly, or any personal property for which it was required to the organization,    |     | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions   | s)      |                       |      |     |        |
| At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bant account, securities account, or other financial account)?  5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1   |     | · · · · · · · · · · · · · · · · · · ·  |         |                       |      |     |        |
| financial account in a foreign country (such as a bank account, securities account, or other financial accountity.  b If "Yes," enter the name of the foreign country;  |     | •  |         |                       | 3b   | Х   |        |
| b If "Yes," enter the name of the foreign country: PCAYMAN ISLANDS  Sae instructions for filing requirements for Form TD F 90.22.1, Report of Foreign Bank and Financial Accounts.  Sa Was the organization aparty to a prohibited tax shelter transaction of any time during the tax year?  5a X b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?  5b X C If "Yes," in line Sa or 5b,     | 4a  |  |         |                       |      | 7.7 |        |
| See instructions for filing requirements for Form TD F9022.1, Report of Foreign Bank and Financial Accounts.  5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  5b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?  5c I**Yes,** to line 5a or 5b, did the organization file Form 888-67?  5a Does the organization are annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?  5b I**Yes,** did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?  7 Organizations that may receive deductible contributions under section 170(c).  8 Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?  7 Difference of the organization self, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?  6 Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?  7 Th X  9 If the organization received a contribution of qualified intellectual property, did the organization file a Form 1098-C?  8 Sponsoring organization was maintaining donor advised funds and section 599(a)(3) supporting organization file a Form 1098-C?  8 Sponsoring organizations maintaining donor advised funds and section 599(a)(3) supporting organization file a Form 1098-C?  9 Sponsoring organizations maintaining donor advised funds and section 599(a)(3) supporting organization file a Form 1098-C?  9 Sponsoring organization make any taxable distributions under section 4966?  9 Did the organization make any taxable distributions under section 4966?  9 Section 501(c)(12) organizations. Enter:  a Initiation fees and capital contribution for damoine funds.  10 Did the organization make a di  |     |  | accou   | nt)?                  | 4a   | X   |        |
| Sa X  | b   |  | _       |                       |      |     |        |
| b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?  6 If "Yes," to line 5 ao r 5b, did the organization file Form 8886-T?  8 Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?  6 If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?  7 Organizations that may receive deductible contributions under section 170(c).  8 Did the organization receive apparent in excess of \$75 made party as a contribution and party for goods and services provided to the payor?  8 Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8828?  7 Did the organization receive apparent in excess of \$75 made party as a contribution and party for goods and services provided to the payor?  9 If "Yes," indicate the number of Forms 8282 filed during the year  10 Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?  11 Did the organization received any funds, directly or indirectly, to pay premiums on a personal benefit contract?  12 Did the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?  13 Sensoning organizations and activity or organization property, did the organization file Form 8899 as required?  14 If the organization make any taxable distributions under section 4966?  15 Section 501(c)(7) organizations. Enter:  16 If Yes, enter the amount of tax-exempt interest received or accrued during the year  17 Did the organization make any taxable distribution or often organization file Form 1041?  18 Section 501(c)(12) organizations. Enter:  19 If Yes, enter the amount of tax-exempt interest received or accrued during the year  19 Section 501(c)(12) or | _   |  |         |                       |      |     | v      |
| C If "Yes," to line 5a or 5b, did the organization file Form 8886-T?  6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?  6 If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?  7 Organizations that may receive deductible contributions under section 170(c).  a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?  7 If "Yes," did the organization notify the donor of the value of the goods or services provided?  7 Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?  8 Of If "Yes," inclicate the number of Forms 8282 filed during the year  9 Did the organization, during the year, pay premiums, directly or indirectly, to pay premiums on a personal benefit contract?  9 Sponsoring organization receive any tunds, directly or indirectly, to pay premiums on a personal benefit contract?  9 If the organization received a contribution of qualified intellectual property, did the organization file a Form 1098 c?  8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organization file a Form 1098 c?  9 Sponsoring organizations maintaining donor advised funds.  9 Sponsoring organizations make a distribution to a donor, donor advisor, or related person?  9 Sponsoring organizations make a distribution to a donor, donor advisor, or related person?  9 Did the organization make any taxable distributions under section 4966?  9 Did the organization make any taxable distributions of a part of the supporting organizations.  9 Section 501(c)(2) organizations. Enter:  10 Gross income from members or shareholders  11 Gross income from there sources (Do not net amounts due or paid to other sources ag  |     |  |         |                       | _    |     |        |
| b If Yes, 'did the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?  b If Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?  7 Organizations that may receive deductible contributions under section 170(c). a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?  5 If Yes,' did the organization notify the donor of the value of the goods or services provided?  6 Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?  6 If Yes,' indicate the number of Forms 8282 filed during the year  7 Did the organization received any funds, directly or indirectly, to pay premiums on a personal benefit contract?  7 To X  7 If the organization received a contribution of qualified intellectual property, did the organization file Form 8999 as required?  9 If the organization received a contribution of qualified intellectual property, did the organizations in a Form 1098-C1 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. But the supporting organization make any taxable distributions under section 4966?  9 Sponsoring organization make any taxable distributions under section 4966?  9 Sponsoring organization make any taxable distributions under section 4966?  9 Sponsoring organization make any taxable distributions under section 4966?  9 Sponsoring organization make any taxable distributions under section 4966?  9 Sponsoring organization make any taxable distributions under section 4966?  9 Sponsoring organization make any taxable distributions under section 4966?  9 Sponsoring organization make any taxable distributions under section 4966?  9 Sponsoring organization make any taxable distribu  |     |  |         |                       |      |     |        |
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| a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?  b if "Yes," did the organization notify the donor of the value of the goods or services provided?  c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?  d if "Yes," indicate the number of Forms 8282 filed during the year  e Did the organization, during the year, pay premiums, directly, to pay premiums on a personal benefit contract?  7c   | 7   |  |         |                       |      |     |        |
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| amounts due or received from them.)  12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?  b If "Yes," enter the amount of tax-exempt interest received or accrued during the year  13 Section 501(c)(29) qualified nonprofit health insurance issuers.  a Is the organization licensed to issue qualified health plans in more than one state?  Note. See the instructions for additional information the organization must report on Schedule O.  b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans  c Enter the amount of reserves on hand  13b  13c  14a X  b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.  14b   |     |  |         |                       |      |     |        |
| b If "Yes," enter the amount of tax-exempt interest received or accrued during the year   |     |  | 11b     |                       |      |     |        |
| Section 501(c)(29) qualified nonprofit health insurance issuers.  a Is the organization licensed to issue qualified health plans in more than one state?  Note. See the instructions for additional information the organization must report on Schedule O.  b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans  c Enter the amount of reserves on hand  Did the organization receive any payments for indoor tanning services during the tax year?  14a   | 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form   | 1041    | ?                     | 12a  |     |        |
| a Is the organization licensed to issue qualified health plans in more than one state?  Note. See the instructions for additional information the organization must report on Schedule O.  b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans  c Enter the amount of reserves on hand  13c  14a Did the organization receive any payments for indoor tanning services during the tax year?  b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.  14b  | b   | If "Yes," enter the amount of tax-exempt interest received or accrued during the year  | 12b     |                       |      |     |        |
| Note. See the instructions for additional information the organization must report on Schedule O.  b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans  c Enter the amount of reserves on hand  13c  14a Did the organization receive any payments for indoor tanning services during the tax year?  b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O  | 13  | Section 501(c)(29) qualified nonprofit health insurance issuers.   |         |                       |      |     |        |
| b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans  c Enter the amount of reserves on hand  13c  14a   | а   | Is the organization licensed to issue qualified health plans in more than one state?   |         |                       | 13a  |     |        |
| organization is licensed to issue qualified health plans c Enter the amount of reserves on hand  13c  13b  13c  14a  Did the organization receive any payments for indoor tanning services during the tax year? b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O  14b  |     | ·  |         |                       |      |     |        |
| c Enter the amount of reserves on hand 13c 13c 14a Did the organization receive any payments for indoor tanning services during the tax year? 14a X b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O 14b   | b   |  | ı       |                       |      |     |        |
| 14aDid the organization receive any payments for indoor tanning services during the tax year?14aXbIf "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O14b  |     |  |         |                       |      |     |        |
| b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O 14b   |     | Pid the consciention was because of the following the foll |         |                       | 44   |     | v      |
|   |     |  |         |                       |      |     | ├^     |
|   | D   | ii res, rias it lileu a Form (20 to report triese payments (11 No, provide an explanation in Schedule  |         |                       | _    | 990 | (2012) |

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

|     | Check if Schedule O contains a response to any question in this Part VI   |   |            |          | X  |
|-----|---|---|------------|----------|----|
| Sec | tion A. Governing Body and Management   |   |            |          |    |
|     |   |   |            | Yes      | No |
| 1a  | Enter the number of voting members of the governing body at the end of the tax year                                   | 1a 9                                    | 3          |          |    |
|     | If there are material differences in voting rights among members of the governing body, or if the governing           |   |            |          |    |
|     | body delegated broad authority to an executive committee or similar committee, explain in Schedule O.                 |   |            |          |    |
| b   | Enter the number of voting members included in line 1a, above, who are independent                                    | 1b 9                                    | 3          |          |    |
| 2   | Did any officer, director, trustee, or key employee have a family relationship or a business relationsh               | ip with any other                       |            |          |    |
|     | officer, director, trustee, or key employee?  |   | 2          | Х        |    |
| 3   | Did the organization delegate control over management duties customarily performed by or under the                    |   |            |          |    |
|     | of officers, directors, or trustees, or key employees to a management company or other person?                        |   | 3          |          | Х  |
| 4   | Did the organization make any significant changes to its governing documents since the prior Form                     |   |            |          | Х  |
| 5   | Did the organization become aware during the year of a significant diversion of the organization's as                 |   |            |          | Х  |
| 6   | Did the organization have members or stockholders?  |   |            | Х        |    |
| 7a  | Did the organization have members, stockholders, or other persons who had the power to elect or a                     |   |            |          |    |
| •   | more members of the governing body?   |   | 7a         | Х        |    |
| b   | Are any governance decisions of the organization reserved to (or subject to approval by) members,                     |   | .          |          |    |
| -   | persons other than the governing body?  | •                                       | 7b         |          | х  |
| 8   | Did the organization contemporaneously document the meetings held or written actions undertaken during the ye         |   | .          |          |    |
|     | The governing body?   |   | 8a         | х        |    |
| b   | Each committee with authority to act on behalf of the governing body?   |   |            |          | Х  |
| 9   | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be rea             |   | .   05     |          |    |
| 9   |   |   | 9          |          | Х  |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal Fi                  |   | 5          |          |    |
|     | tion Bill onotes (This essential Englassis information asset policies het required by the internal fi                 | iovoriae Godo.j                         |            | Yes      | No |
| 10a | Did the organization have local chapters, branches, or affiliates?  |   | 10a        | 1.00     | X  |
|     | If "Yes," did the organization have written policies and procedures governing the activities of such or               |   |            |          |    |
| ~   | and branches to ensure their operations are consistent with the organization's exempt purposes?                       |   | 10b        |          |    |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing boo                    |   |            |          | Х  |
|     | Describe in Schedule O the process, if any, used by the organization to review this Form 990.                         | a, 20,0,0g                              | 116        |          |    |
|     | Did the apprinction have a written conflict of interest notice Off "Man " so to line 12                               |   | 12a        | Х        |    |
| b   | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise |   |            | Х        |    |
|     | Did the organization regularly and consistently monitor and enforce compliance with the policy? If ")                 | *************************************** | .          |          |    |
| Ī   | in Schedule O how this was done   |   | 12c        | Х        |    |
| 13  | Did the organization have a written whistleblower policy?   |   |            | Х        |    |
| 14  | Did the organization have a written document retention and destruction policy?  |   |            | Х        |    |
| 15  | Did the process for determining compensation of the following persons include a review and approv                     |   |            |          |    |
|     | persons, comparability data, and contemporaneous substantiation of the deliberation and decision?                     | •                                       |            |          |    |
| а   | The organization's CEO, Executive Director, or top management official  |   | 15a        | Х        |    |
|     | Other officers or key employees of the organization   |   | 15b        | Х        |    |
| -   | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).                                   |   |            |          |    |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrange            | ement with a                            |            |          |    |
|     | taxable entity during the year?   |   | 16a        |          | Х  |
| b   | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate            |   |            |          |    |
|     | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organic               | •                                       |            |          |    |
|     | exempt status with respect to such arrangements?  |   | 16b        |          |    |
| Sec | tion C. Disclosure  |   |            |          |    |
| 17  | List the states with which a copy of this Form 990 is required to be filed ▶CA  |   |            |          |    |
| 18  | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-                   | T (Section 501(c)(3)s only              | y) availat | ole      |    |
|     | for public inspection. Indicate how you made these available. Check all that apply.                                   |   |            |          |    |
|     | Own website Another's website X Upon request Other (explain   | n in Schedule O)                        |            |          |    |
| 19  | Describe in Schedule O whether (and if so, how), the organization made its governing documents, c                     | onflict of interest policy,             | and fina   | ncial    |    |
|     | statements available to the public during the tax year.   | •                                       |            |          |    |
| 20  | State the name, physical address, and telephone number of the person who possesses the books a                        | and records of the organi               | zation:    | <b>_</b> |    |
|     | JIM KIRK, CFO - (415) 552-8000  |   |            |          |    |
|     | DAVIES SYMPHONY HALL, 201 VAN NESS, SAN FRANCISCO,  | , CA 94102-4                            | 585        |          |    |

232006 12-10-12

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

Learning Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| (A)  Name and Title                                  | (B)<br>Average   | (do              | l<br>not ch           | (C<br>Posi | C)<br>ition | l<br>than | one  | (D)<br>Reportable  | <b>(E)</b><br>Reportable   | (F)<br>Estimated   |
|--|--|------------------|-----------------------|------------|-------------|-----------|------|--|--|--|
|  | hours per week (list any hours for related organizations below line) | stee or director | Institutional trustee |            | irecto      |           | tee) | compensation<br>from<br>the<br>organization<br>(W-2/1099-MISC) | compensation<br>from related<br>organizations<br>(W-2/1099-MISC) | amount of<br>other<br>compensation<br>from the<br>organization<br>and related<br>organizations |
| (1) JOHN D. GOLDMAN BOARD PRESIDENT THROUGH 12/03/12 | 15.50  | x                |                       | Х          |             |           |      | 0.   | 0.   | 0.   |
| (2) SAKURAKO FISHER BOARD PRESIDENT FROM 12/03/2012  | 30.00  | Х                |                       | х          |             |           |      | 0.   | 0.   | 0.   |
| (3) TED W. HALL<br>BOARD VICE PRESIDENT              | 3.00   | х                |                       | х          |             |           |      | 0.   | 0.   | 0.   |
| (4) DAVID A. HOYT                                    | 3.00   |                  |                       |            |             |           |      |  |  |  |
| BOARD VICE PRESIDENT (5) RICHARD M. KOVACEVICH       | 3.00   | Х                |                       | X          |             |           |      | 0.   | 0.   | 0.   |
| BOARD VICE PRESIDENT                                 |  | Х                |                       | Х          |             |           |      | 0.   | 0.   | 0.   |
| (6) ROBERT R. TUFTS<br>BOARD SECRETARY               | 4.50   | x                |                       | х          |             |           |      | 0.   | 0.   | 0.   |
| (7) CLAIRE N. BARNES BOARD GOVERNOR                  | 1.00   | х                |                       |            |             |           |      | 0.   | 0.   | 0.   |
| (8) NANCY H. BECHTLE                                 | 1.80   |                  |                       |            |             |           |      |  |  |  |
| BOARD GOVERNOR  (9) LYDIA I. BEEBE                   | 1.10   | Х                |                       |            |             |           |      | 0.   | 0.   | 0.   |
| BOARD GOVERNOR (10) ATHENA T. BLACKBURN              | 1.60   | Х                |                       |            |             |           |      | 0.   | 0.   | 0.   |
| BOARD GOVERNOR                                       |  | х                |                       |            |             |           |      | 0.   | 0.   | 0.   |
| (11) BARBARA BROOKINS-SCHNEIDER<br>BOARD GOVERNOR    | 1.50   | x                |                       |            |             |           |      | 0.   | 0.   | 0.   |
| (12) CAROL FRANC BUCK<br>BOARD GOVERNOR              | 1.00   | х                |                       |            |             |           |      | 0.   | 0.   | 0.   |
| (13) MRS. HERBERT E. CAEN<br>BOARD GOVERNOR          | 1.00   | х                |                       |            |             |           |      | 0.   | 0.   | 0.   |
| (14) CAROL CASEY                                     | 1.30   |                  |                       |            |             |           |      |  |  |  |
| BOARD GOVERNOR (15) JOHN S. CHEN                     | 1.00   | Х                |                       |            |             |           |      | 0.   | 0.   | 0.   |
| BOARD GOVERNOR                                       |  | х                |                       |            |             |           |      | 0.   | 0.   | 0.   |
| (16) DR. YANEK S. Y. CHIU<br>BOARD GOVERNOR          | 1.00   | х                |                       |            |             |           |      | 0.   | 0.   | 0.   |
| (17) MATT COHLER<br>BOARD GOVERNOR                   | 1.40   | х                |                       |            |             |           |      | 0.   | 0.   | 0.   |
|  | 1  | -22              |                       |            | <u> </u>    | <u> </u>  |      | <u>_</u>   |  | Farm <b>990</b> (0010)   |

232007 12-10-12

|  | NCISCO S   |                                |                       |                      |                         |  |        |  | 94-1156   | 284                     | Pa   | age 8          |  |
|--|--|--------------------------------|-----------------------|----------------------|-------------------------|--|--------|--|---|-------------------------|--|----------------|--|
|  | Control Al Chicology Phroductor, Francisco, Roy Employees, and Thighest Componented Employees (Commission) |                                |                       |                      |                         |  |        |  |   |                         |  |                |  |
| (A)<br>Name and title  | (B) Average hours per week   | box                            | not c<br>, unle       | Pos<br>heck<br>ss pe | ition<br>more<br>rson i | than of the thick that the thick tha | h an   | ( <b>D)</b> Reportable compensation from | <b>(E)</b> Reportable compensation from related | an                      | (F)<br>timate<br>nount o<br>other                  |                |  |
|  | (list any<br>hours for<br>related<br>organizations<br>below<br>line)                                       | Individual trustee or director | Institutional trustee | Officer              | Key employee            | Highest compensated<br>employee  | Former | the<br>organization<br>(W-2/1099-MISC)   | organizations<br>(W-2/1099-MISC)                | com<br>fr<br>org<br>and | pensa<br>om the<br>anizati<br>d relate<br>anizatio | e<br>ion<br>ed |  |
| (18) MARGARET LIU COLLINS  | 1.30   |                                |                       |                      |                         |  |        | _  | _   |                         |  | _              |  |
| BOARD GOVERNOR   |  | Х                              |                       |                      |                         |  |        | 0.                                       | 0.  |                         |  | 0.             |  |
| (19) NANCY R. CONNER<br>BOARD GOVERNOR   | 1.00   | х                              |                       |                      |                         |  |        | 0.                                       | 0.  |                         |  | 0.             |  |
| (20) MICHELE BEIGEL CORASH<br>BOARD GOVERNOR   | 1.80   | х                              |                       |                      |                         |  |        | 0.                                       | 0.  |                         |  | 0.             |  |
| (21) COURTENAY C. CORRIGAN<br>BOARD GOVERNOR   | 1.10   | х                              |                       |                      |                         |  |        | 0.                                       | 0.  |                         |  | 0              |  |
| (22) MRS, ROBERT A. CORRIGAN<br>BOARD GOVERNOR   | 1.00   | х                              |                       |                      |                         |  |        | 0.                                       | 0.  |                         |  | 0              |  |
| (23) GAIL L. COVINGTON<br>BOARD GOVERNOR   | 1.70   | х                              |                       |                      |                         |  |        | 0.                                       | 0.  |                         |  | 0              |  |
| (24) DEREK L. DEAN<br>BOARD GOVERNOR   | 1.60   | х                              |                       |                      |                         |  |        | 0.                                       | 0.  |                         |  | 0              |  |
| (25) RAY DOLBY<br>BOARD GOVERNOR   | 1.00   | х                              |                       |                      |                         |  |        | 0.                                       | 0.  |                         |  | 0              |  |
| (26) DIXON R. DOLL<br>BOARD GOVERNOR   | 1.30   | х                              |                       |                      |                         |  |        | 0.                                       | 0.  |                         |  | 0              |  |
| Sub-total     Total from continuation sheets to Part     Total (add lines 1b and 1c)                         | t VII, Section A   |                                |                       |                      |                         | <b>* * *</b>   |        | 0.<br>3,221,941.<br>3,221,941.           | 0.<br>0.<br>0.                                  |                         | 8,4<br>8,4   |                |  |
| <ul> <li>Total number of individuals (including but compensation from the organization</li> </ul>            |  | ose                            | liste                 | ed al                | oove                    | e) wh  | no r   | eceived more than \$100                  | ,000 of reportable                              |                         | ,  | 14!            |  |
| 3 Did the organization list any <b>former</b> office   |  |                                |                       | •                    |                         | •  |        | •  |   |                         | Yes  | No             |  |
| line 1a? If "Yes," complete Schedule J for  For any individual listed on line 1a, is the                     | e sum of reportab  | le co                          | omp                   | ensa                 | ation                   | and  | dot    | •  | the organization                                | 3                       | х  | Х              |  |
| <ul><li>and related organizations greater than \$</li><li>Did any person listed on line 1a receive</li></ul> |  |                                |                       |                      |                         |  |        |  |   | 4                       | Λ  |                |  |

rendered to the organization? If "Yes," complete Schedule J for such person Section B. Independent Contractors

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A) Name and business address   | (B) Description of services      | (C)<br>Compensation |
|---|----------------------------------|---------------------|
| MTT, INC., 1745 BROADWAY, 18TH FLOOR, NEW   |                                  |                     |
| YORK, NY 10019  | MUSIC DIRECTOR                   | 2,364,775.          |
| TOUR ARTS, 2829 BRIDGEWAY, SUITE 205,   |                                  | _                   |
| SAUSALITO, CA 94965   | TOURING SERVICES                 | 1,640,273.          |
| SD&A TELESERVICES, INC., 5757 WEST CENTURY  | PROF.                            |                     |
| BLVD., SUITE 300, LOS ANGELES, CA 90045   | FUNDRAISER/TELEMARK.             | 876,755.            |
| AECOM TECHNICAL SERVICE, INC  | CAPITAL PROJECTS                 | _                   |
| 4840 COX ROAD, GLEN ALLEN, VA 20360   | CONSULTANTS                      | 825,636.            |
| LAHLOUH, INC  |                                  | _                   |
| 1649 ADRIAN ROAD, BURLINGAME, CA 94010  | PRINTING/MAILING                 | 570,458.            |
| 2 Total number of independent contractors (including but not limited to those liste | ed above) who received more than |                     |
| \$100,000 of compensation from the organization > 39                                |                                  |                     |

SEE PART VII, SECTION A CONTINUATION SHEETS

Form **990** (2012)

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|  | ANCISCO SY             | MI                 | ?H(                   | М        | <u></u>      |                              |        |                                 | 94-115          | 6284                     |
|--|------------------------|--------------------|-----------------------|----------|--------------|------------------------------|--------|---------------------------------|-----------------|--------------------------|
| Part VII Section A. Officers, Directors,   | Trustees, Key Er       | nplo               | oyee                  | s, a     | nd ŀ         | ligh                         | est    | Compensated Employ              | ees (continued) |                          |
| (A)  | (B)                    |                    |                       | (0       | C)           |                              |        | (D)                             | (E)             | (F)                      |
| Name and title                             | Average                |                    |                       | Pos      | ition        | 1                            |        | Reportable                      | Reportable      | Estimated                |
|  | hours                  | (cl                | heck                  | all t    | that         | app                          | ly)    | compensation                    | compensation    | amount of                |
|  | per                    |                    |                       |          |              |                              |        | from                            | from related    | other                    |
|  | week                   |                    |                       |          |              | loyee                        |        | the                             | organizations   | compensation             |
|  | (list any<br>hours for | or director        |                       |          |              | d emp                        |        | organization<br>(W-2/1099-MISC) | (W-2/1099-MISC) | from the<br>organization |
|  | related                | e or               | stee                  |          |              | nsate                        |        | (** 27 1033 141100)             |                 | and related              |
|  | organizations          | Individual trustee | Institutional trustee |          | )yee         | Highest compensated employee |        |                                 |                 | organizations            |
|  | below                  | idual              | tution                | er       | Key employee | est co                       | Je.    |                                 |                 | · ·                      |
|  | line)                  | lndi               | Insti                 | Officer  | Key          | High                         | Former |                                 |                 |                          |
| (27) MARY C. FALVEY                        | 1.60                   |                    |                       |          |              |                              |        |                                 |                 |                          |
| BOARD GOVERNOR                             |                        | Х                  |                       |          |              |                              |        | 0.                              | 0.              | 0.                       |
| (28) MRS. DONALD G. FISHER                 | 1.00                   |                    |                       |          |              |                              |        |                                 |                 |                          |
| BOARD GOVERNOR                             |                        | Х                  |                       |          |              |                              |        | 0.                              | 0.              | 0.                       |
| (29) ELIZABETH J. FOLGER                   | 1.40                   |                    |                       |          |              |                              |        |                                 |                 |                          |
| BOARD GOVERNOR                             |                        | Х                  |                       |          |              |                              |        | 0.                              | 0.              | 0.                       |
| (30) A. JOHN GAMBS                         | 2.80                   |                    |                       |          |              |                              |        |                                 |                 |                          |
| BOARD GOVERNOR                             |                        | х                  |                       |          |              |                              |        | 0.                              | 0.              | 0.                       |
| (31) PRISCILLA B. GEESLIN                  | 1.00                   |                    |                       |          |              |                              |        |                                 |                 |                          |
| BOARD GOVERNOR                             |                        | Х                  |                       |          |              |                              |        | 0.                              | 0.              | 0.                       |
| (32) CHARLES M. GESCHKE                    | 1.30                   |                    |                       |          |              |                              |        |                                 |                 |                          |
| BOARD GOVERNOR                             |                        | Х                  |                       |          |              |                              |        | 0.                              | 0.              | 0.                       |
| (33) GORDON P. GETTY                       | 1.00                   |                    |                       |          |              |                              |        |                                 |                 |                          |
| BOARD GOVERNOR                             |                        | Х                  |                       |          |              |                              |        | 0.                              | 0.              | 0.                       |
| (34) ROBERT D. GLYNN, JR.                  | 1.40                   |                    |                       |          |              |                              |        |                                 |                 |                          |
| BOARD GOVERNOR                             |                        | X                  |                       |          |              |                              |        | 0.                              | 0.              | 0.                       |
| (35) EMMA GOLTZ                            | 1.00                   |                    |                       |          |              |                              |        | _                               | _               | _                        |
| BOARD GOVERNOR                             |                        | Х                  |                       |          |              |                              |        | 0.                              | 0.              | 0.                       |
| (36) ANETTE L. HARRIS                      | 1.00                   |                    |                       |          |              |                              |        |                                 |                 |                          |
| BOARD GOVERNOR                             | 1 2 2                  | Х                  |                       |          |              |                              |        | 0.                              | 0.              | 0.                       |
| (37) KENNETH L. HIRSCH                     | 1.80                   |                    |                       |          |              |                              |        |                                 |                 | •                        |
| BOARD GOVERNOR                             |                        | Х                  |                       |          |              |                              |        | 0.                              | 0.              | 0.                       |
| (38) GREGORY E. JOHNSON                    | 2.00                   |                    |                       |          |              |                              |        |                                 | •               | •                        |
| BOARD GOVERNOR                             | 1 00                   | X                  |                       |          |              |                              |        | 0.                              | 0.              | 0.                       |
| (39) MARK A. JUNG                          | 1.20                   |                    |                       |          |              |                              |        |                                 | 0               | 0                        |
| BOARD GOVERNOR                             | 1 40                   | X                  |                       |          |              |                              |        | 0.                              | 0.              | 0.                       |
| (40) JUDI KANTER                           | 1.40                   | ,,                 |                       |          |              |                              |        |                                 | 0               | 0                        |
| BOARD GOVERNOR                             | 1 20                   | X                  |                       |          |              |                              |        | 0.                              | 0.              | 0.                       |
| (41) MRS. WILLIAM R. KIMBALL               | 1.30                   | ν,                 |                       |          |              |                              |        |                                 | 0               | 0                        |
| BOARD GOVERNOR                             | 1 20                   | X                  |                       |          |              |                              |        | 0.                              | 0.              | 0.                       |
| (42) F. CURT KIRSCHNER                     | 1.30                   | <b>.</b>           |                       |          |              |                              |        |                                 | 0               | 0                        |
| BOARD GOVERNOR                             | 1 00                   | X                  |                       |          |              |                              |        | 0.                              | 0.              | 0.                       |
| (43) JANET W. LAMKIN                       | 1.00                   |                    |                       |          |              |                              |        | 0.                              | 0.              | 0                        |
| BOARD GOVERNOR                             | 1 00                   | Х                  |                       |          |              |                              |        | 0.                              | 0.              | 0.                       |
| (44) CHRISTINE E. LAMOND<br>BOARD GOVERNOR | 1.00                   | х                  |                       |          |              |                              |        | 0.                              | 0.              | 0.                       |
| (45) MAX LEVCHIN                           | 1.60                   | ┝≏                 |                       | $\vdash$ | _            |                              |        | U •                             | 0.              | 0.                       |
| BOARD GOVERNOR                             | 1.00                   | х                  |                       |          |              |                              |        | 0.                              | 0.              | 0.                       |
| (46) FRED M. LEVIN                         | 1.20                   | ┝                  |                       |          |              |                              |        | 1                               | 0.              | 0.                       |
| BOARD GOVERNOR                             | 1.40                   | х                  |                       |          |              |                              |        | 0.                              | 0.              | 0.                       |
| BOIND GOVERNOR                             |                        | Δ.                 |                       |          |              |                              |        |                                 | 0.              | 0.                       |
| Tatalita Darit VIII Ocation A. P d         |                        |                    |                       |          |              |                              |        |                                 |                 |                          |
| Total to Part VII, Section A, line 1c      |                        |                    |                       |          |              |                              |        | 1                               |                 |                          |

| Part VII Section A Officers Directors Tr             | ustone Kay E  | mple                           | 21/00                 |            | nd L         | Jiah                         | oot    | Componented Employ                             | roos (continued)                                 | 6284  |
|--|---|--------------------------------|-----------------------|------------|--------------|------------------------------|--------|--|--|---|
| Part VII   Section A. Officers, Directors, Tr<br>(A) | 1   | при                            | byee                  | s, a<br>(C |              | nign                         | est    | (D)  | (E)  | (E)   |
| Name and title                                       | (B)<br>Average<br>hours   | (c                             | heck                  | Posi       | ition        |                              | ly)    | Reportable compensation                        | Reportable compensation                          | (F) Estimated amount of   |
|  | per<br>week<br>(list any<br>hours for<br>related<br>organizations<br>below<br>line) | Individual trustee or director | Institutional trustee | Officer    | Key employee | Highest compensated employee | Former | from<br>the<br>organization<br>(W-2/1099-MISC) | from related<br>organizations<br>(W-2/1099-MISC) | other<br>compensation<br>from the<br>organization<br>and related<br>organizations |
| (47) MARYON DAVIES LEWIS                             | 1.00  |                                |                       |            |              |                              |        |  |  |   |
| BOARD GOVERNOR                                       | 1 00  | Х                              |                       |            |              |                              |        | 0.   | 0.   | 0   |
| (48) RAYMOND K.Y. LI                                 | 1.00  |                                |                       |            |              |                              |        |  | 0  |   |
| BOARD GOVERNOR                                       | 1 00  | Х                              |                       |            |              |                              |        | 0.   | 0.   | 0   |
| (49) GORRETTI LO LUI                                 | 1.20  |                                |                       |            |              |                              |        |  | 0  | •   |
| BOARD GOVERNOR                                       | 1 10  | Х                              |                       |            |              |                              |        | 0.   | 0.   | 0   |
| (50) MARC T. MACAULAY                                | 1.40  |                                |                       |            |              |                              |        |  | 0  | •   |
| BOARD GOVERNOR                                       | 1 40  | Х                              |                       |            |              |                              |        | 0.   | 0.   | 0   |
| (51) REBECCA MACIEIRA-KAUFMANN                       | 1.40  | ,,                             |                       |            |              |                              |        |  | 0  | 0   |
| BOARD GOVERNOR                                       | 1 50  | Х                              | -                     |            |              |                              |        | 0.   | 0.   | 0   |
| (52) RICHARD B. MADDEN                               | 1.50  | ,,                             |                       |            |              |                              |        |  | 0  | 0   |
| BOARD GOVERNOR                                       | 1 20  | Х                              | -                     |            |              |                              |        | 0.   | 0.   | C   |
| (53) MRS. MERRILL L. MAGOWAN                         | 1.30  | ,,                             |                       |            |              |                              |        |  | 0  |   |
| BOARD GOVERNOR                                       | 1 00  | Х                              |                       |            |              |                              |        | 0.   | 0.   | 0   |
| (54) MRS. J. STANLEY MATTISON                        | 1.00  | x                              |                       |            |              |                              |        | 0.   | 0.   | 0   |
| BOARD GOVERNOR (55) AMY S. MCCOMBS                   | 1.50  | _                              |                       |            |              |                              |        | 0.   | 0.   | 0   |
|  | 1.50  | x                              |                       |            |              |                              |        | 0.   | 0.   | 0   |
| BOARD GOVERNOR (56) NAN TUCKER MCEVOY                | 1.20  | ^                              |                       |            |              |                              |        | 0.   | 0.   | U   |
| BOARD GOVERNOR                                       | 1.20  | x                              |                       |            |              |                              |        | 0.   | 0.   | 0   |
| (57) KENNETH P. MCNEELY                              | 1.00  | ^                              |                       |            |              |                              |        | 0.   | 0.   | U   |
| BOARD GOVERNOR                                       | 1.00  | x                              |                       |            |              |                              |        | 0.   | 0.   | 0   |
| (58) WILLIAM F. MEEHAN III                           | 1.50  | ^                              |                       |            |              |                              |        | 0.   | 0.   |   |
| BOARD GOVERNOR                                       | 1.50  | Х                              |                       |            |              |                              |        | 0.   | 0.   | 0   |
| (59) J. WILLIAM MORRIS III                           | 1.90  | ^                              |                       |            |              |                              |        | 0.   | 0.   |   |
| BOARD GOVERNOR                                       | 1.50  | x                              |                       |            |              |                              |        | 0.   | 0.   | 0   |
| (60) MRS. JOHN F. NICOLAI                            | 1.00  |                                |                       |            |              |                              |        | 0.   | 0.   | 0   |
| BOARD GOVERNOR                                       | 1.00  | Х                              |                       |            |              |                              |        | 0.   | 0.   | C   |
| (61) ROBERT G. O'DONNELL                             | 1.20  |                                |                       |            |              |                              |        |  | · ·  |   |
| BOARD GOVERNOR                                       |   | х                              |                       |            |              |                              |        | 0.   | 0.   | 0   |
| (62) PAUL S. OTELLINI                                | 1.00  |                                |                       |            |              |                              |        | -  |  |   |
| BOARD GOVERNOR                                       |   | Х                              |                       |            |              |                              |        | 0.   | 0.   | 0   |
| (63) MRS. JAMES C. PARAS                             | 1.00  | <del></del>                    |                       |            |              |                              |        |  |  |   |
| BOARD GOVERNOR                                       |   | Х                              |                       |            |              |                              |        | 0.   | 0.   | 0   |
| (64) LAURA K. PFAFF                                  | 1.00  | <del></del>                    |                       |            |              |                              |        |  | 3.   |   |
| BOARD GOVERNOR                                       |   | x                              |                       |            |              |                              |        | 0.   | 0.   | 0   |
| (65) PAULA B. PRETLOW                                | 1.80  | <u> </u>                       |                       |            |              |                              |        |  |  |   |
| BOARD GOVERNOR                                       |   | x                              |                       |            |              |                              |        | 0.   | 0.   | 0   |
| (66) GEORGE R. ROBERTS                               | 1.00  |                                |                       |            |              |                              |        |  |  |   |
|  | <u> </u>  | х                              | 1                     |            | l            |                              | l      | 0.   | 0.   | 0   |

| Form 990 SAN FRAI                           | NCISCO S.   | I IAI I                        | - 11(                 | 71/ 1               | L            |                              |          |  | 94-115   | 0204  |
|---|---|--------------------------------|-----------------------|---------------------|--------------|------------------------------|----------|--|--|---|
| Part VII Section A. Officers, Directors, T  | rustees, Key E  | mple                           | oyee                  | s, a                | nd l         | ligh                         | est      | Compensated Employ                             | ees (continued)                                  |   |
| (A)<br>Name and title                       | (B)<br>Average<br>hours   | (cl                            |                       | (C<br>Posi<br>all t | ition        |                              | ıly)     | ( <b>D)</b> Reportable compensation            | <b>(E)</b><br>Reportable<br>compensation         | <b>(F)</b> Estimated amount of  |
|   | per<br>week<br>(list any<br>hours for<br>related<br>organizations<br>below<br>line) | Individual trustee or director | Institutional trustee | Officer             | Key employee | Highest compensated employee | Former   | from<br>the<br>organization<br>(W-2/1099-MISC) | from related<br>organizations<br>(W-2/1099-MISC) | other<br>compensation<br>from the<br>organization<br>and related<br>organizations |
| (67) RICHARD M. ROSENBERG<br>BOARD GOVERNOR | 1.90  | x                              |                       |                     |              |                              |          | 0.   | 0.   | 0 .   |
| (68) SHARON L. SETO                         | 1.00  |                                |                       |                     |              |                              |          |  |  |   |
| BOARD GOVERNOR                              |   | x                              |                       |                     |              |                              |          | 0.   | 0.   | 0 .   |
| (69) MRS. GEORGE P. SHULTZ                  | 1.00  | x                              |                       |                     |              |                              |          | 0.   | 0.   | 0 .   |
| BOARD GOVERNOR                              | 1 40  | _                              |                       |                     |              |                              |          | 0.   | 0.   | U .   |
| (70) TRINE SORENSEN<br>BOARD GOVERNOR       | 1.40  | x                              |                       |                     |              |                              |          | 0.   | 0.   | 0 .   |
| (71) PATRICIA SUGHRUE SPRINCIN              | 1.30  |                                |                       |                     |              |                              |          |  |  |   |
| BOARD GOVERNOR                              | 1 50  | Х                              |                       |                     |              |                              |          | 0.   | 0.   | 0   |
| (72) DAVID R. STRAND                        | 1.50  |                                |                       |                     |              |                              |          |  | 0  | •   |
| BOARD GOVERNOR                              | 2 50  | Х                              |                       |                     |              |                              |          | 0.   | 0.   | 0   |
| (73) NICHOLAS E. TOUSSAINT                  | 2.50  | ,,                             |                       |                     |              |                              |          |  | 0  | 0   |
| BOARD GOVERNOR                              | 1 20  | Х                              |                       |                     |              |                              |          | 0.   | 0.   | 0   |
| (74) TONY TROUSSET                          | 1.30  | ,,                             |                       |                     |              |                              |          |  | 0  | 0   |
| BOARD GOVERNOR                              | 1 20  | Х                              |                       |                     |              |                              |          | 0.   | 0.   | 0   |
| (75) GE WANG                                | 1.30  | x                              |                       |                     |              |                              |          | 0.   | 0.   | 0   |
| BOARD GOVERNOR                              | 1.30  | _                              |                       |                     |              |                              |          | 0.   | 0.   | 0   |
| (76) SANFORD I. WEILL<br>BOARD GOVERNOR     | 1.30  | x                              |                       |                     |              |                              |          | 0.   | 0.   | 0   |
| (77) ANITA L. WORNICK                       | 1.20  |                                |                       |                     |              |                              |          |  |  |   |
| BOARD GOVERNOR                              |   | x                              |                       |                     |              |                              |          | 0.   | 0.   | 0   |
| (78) AIDA M. ALVAREZ                        | 1.00  |                                |                       |                     |              |                              |          |  |  |   |
| BOARD GOVERNOR                              |   | Х                              |                       |                     |              |                              |          | 0.   | 0.   | 0   |
| (79) MICHAEL ANDERS                         | 1.30  |                                |                       |                     |              |                              |          |  |  |   |
| BOARD GOVERNOR                              |   | Х                              |                       |                     |              |                              |          | 0.   | 0.   | 0   |
| (80) ROBERT H. BRANT                        | 1.00  |                                |                       |                     |              |                              |          |  |  |   |
| BOARD GOVERNOR                              |   | Х                              |                       |                     |              |                              |          | 0.   | 0.   | 0   |
| (81) RICHARD A. CARRANZA                    | 1.00  |                                |                       |                     |              |                              |          |  |  |   |
| BOARD GOVERNOR                              | 1 00  | Х                              |                       |                     |              |                              |          | 0.   | 0.   | 0   |
| (82) IRIS CHAN                              | 1.20  |                                |                       |                     |              |                              |          |  | •  | •   |
| BOARD GOVERNOR                              | 1 00  | Х                              |                       |                     |              |                              |          | 0.   | 0.   | 0   |
| (83) CARLOS A. GARCIA                       | 1.00  | ,,                             |                       |                     |              |                              |          |  | 0  | 0   |
| BOARD GOVERNOR                              | 1 00  | Х                              |                       |                     |              |                              |          | 0.   | 0.   | 0   |
| (84) JOHN HAMMERGREN                        | 1.80  | <b>.</b> ,                     |                       |                     |              |                              |          |  | 0  | 0   |
| BOARD GOVERNOR                              | 1.30  | Х                              | _                     | $\vdash\vdash$      | _            |                              | _        | 0.   | 0.   | 0   |
| (85) GARY L. HEIDENREICH                    | 1.30  | x                              |                       |                     |              |                              |          | 0.   | 0.   | 0   |
| BOARD GOVERNOR                              | 1 20  | ^                              |                       | $\vdash\vdash$      | <u> </u>     |                              | $\vdash$ | 0.   | 0.   | U   |
| (86) JIM HENRY<br>BOARD GOVERNOR            | 1.30  | x                              |                       |                     |              |                              |          | 0.   | 0.   | 0   |
|   |   |                                |                       |                     |              |                              |          | ,  | •  |   |

| Form 990 SAN FRANC                           | CISCO S   | Y M I                          | PHC                   | <u>УМ Ү</u>    |              |                              |        |  | 94-115   | 6284  |
|--|---|--------------------------------|-----------------------|----------------|--------------|------------------------------|--------|--|--|---|
| Part VII Section A. Officers, Directors, Tru | ıstees, Key Eı  | nplo                           | oyee                  | s, ar          | nd F         | ligh                         | est    | Compensated Employ                             | ees (continued)                                  |   |
| (A)  | (B)   |                                |                       | (C             |              |                              |        | (D)  | (E)  | (F)   |
| Name and title                               | Average<br>hours  | (c                             |                       | Posit          | tion         |                              | ly)    | Reportable compensation                        | Reportable compensation                          | Estimated<br>amount of  |
|  | per<br>week<br>(list any<br>hours for<br>related<br>organizations<br>below<br>line) | Individual trustee or director | Institutional trustee | Officer        | Key employee | Highest compensated employee | Former | from<br>the<br>organization<br>(W-2/1099-MISC) | from related<br>organizations<br>(W-2/1099-MISC) | other<br>compensation<br>from the<br>organization<br>and related<br>organizations |
| (87) JUDITH S. JORGENSEN<br>BOARD GOVERNOR   | 1.00  | X                              |                       |                |              |                              |        | 0.   | 0.   | 0   |
| (88) ANTHONY W. MILES                        | 1.80  |                                |                       |                |              |                              |        | •  | 0.   |   |
| BOARD GOVERNOR                               | 1.00  | х                              |                       |                |              |                              |        | 0.   | 0.   | 0   |
| (89) DIANE L. SCHAFFER                       | 1.40  |                                |                       |                |              |                              |        |  |  | •   |
| BOARD GOVERNOR                               |   | Х                              |                       |                |              |                              |        | 0.   | 0.   | 0   |
| (90) FREDERIC M. SEEGAL<br>BOARD GOVERNOR    | 1.30  | x                              |                       |                |              |                              |        | 0.   | 0.   | 0   |
| (91) FREDERIC H. SMITH                       | 1.20  |                                |                       | $\vdash$       |              |                              |        | 0.   | •  | 0   |
| BOARD GOVERNOR                               |   | х                              |                       |                |              |                              |        | 0.   | 0.   | 0   |
| (92) JEREMIAH J. SULLIVAN                    | 1.00  |                                |                       |                |              |                              |        |  |  |   |
| BOARD GOVERNOR                               |   | Х                              |                       |                |              |                              |        | 0.   | 0.   | 0   |
| (93) M. ISABEL VALDES                        | 1.00  |                                |                       |                |              |                              |        |  | •  |   |
| BOARD GOVERNOR                               | 60.00   | Х                              |                       |                |              |                              |        | 0.   | 0.   | 0   |
| (94) BRENT ASSINK                            | 60.00   | l                              |                       | ,              |              |                              |        | 606 201  | 0  | 74 101  |
| EXECUTIVE DIRECTOR                           | 60.00   |                                |                       | Х              |              |                              |        | 606,201.                                       | 0.   | 74,191  |
| (95) JAMES KIRK<br>CHIEF FINANCIAL OFFICER   | 80.00   | ł                              |                       | $ \mathbf{x} $ |              |                              |        | 210,316.                                       | 0.   | 26,699  |
| (96) JOHN KIESER                             | 60.00   |                                |                       |                |              |                              |        | 210,310.                                       | 0.   | 20,000  |
| GENERAL MANAGER                              |   | l                              |                       |                | Х            |                              |        | 202,103.                                       | 0.   | 49,548  |
| (97) JOHN MANGUM                             | 60.00   |                                |                       |                |              |                              |        | ,  |  | -   |
| DIRECTOR, ARTISTIC PLANNIN                   |   | 1                              |                       |                | Х            |                              |        | 184,842.                                       | 0.   | 22,513  |
| (98) NAN KEETON                              | 60.00   |                                |                       |                |              |                              |        |  |  |   |
| DIRECTOR, EXTERNAL AFFAIRS                   |   |                                |                       |                | Х            |                              |        | 270,722.                                       | 0.   | 35,018  |
| (99) DAVID LANCE KING                        | 60.00   |                                |                       |                | 77           |                              |        | 207 672  | 0  | C 000   |
| DIRECTOR OF DEVELOPMENT UNTIL 08/201         | 60.00   |                                |                       |                | X            |                              |        | 207,672.                                       | 0.   | 6,020   |
| (100) ALEXANDER BARANTSCHIK CONCERTMASTER    | 80.00   |                                |                       |                |              | х                            |        | 497,412.                                       | 0.   | 75,965  |
| (101) RAGNAR BOHLIN                          | 60.00   |                                |                       |                |              |                              |        | - ,  |  | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,   |
| CHORUS DIRECTOR                              |   | 1                              |                       |                |              | Х                            |        | 281,993.                                       | 0.   | 22,611  |
| (102) MARK INOUYE                            | 60.00   |                                |                       |                |              |                              |        |  |  | -   |
| PRINCIPAL TRUMPET                            |   | L                              | L                     |                |              | Х                            |        | 257,676.                                       | 0.   | 22,252  |
| (103) STEPHEN PAULSON                        | 60.00   |                                |                       |                |              |                              |        |  |  |   |
| PRINCIPAL BASSOON                            | 60.00   |                                |                       | Ш              |              | Х                            |        | 247,995.                                       | 0.   | 21,320  |
| (104) WILLIAM BENNETT<br>PRINCIPAL OBOE      | 60.00   |                                |                       |                |              | x                            |        | 255,009.                                       | 0.   | 62,359  |
| TAINCIFAL ODOE                               |   |                                |                       | H              |              | ^                            |        | 233,009.                                       | 0.   | 04,339  |
|  |   |                                |                       |                |              |                              |        |  |  |   |
|  |   |                                |                       |                |              |                              |        |  |  |   |
|  |   |                                |                       | . 1            |              | <u> </u>                     |        | 2 221 041                                      |  | 110 100   |
| Total to Part VII, Section A, line 1c        |   |                                |                       |                |              |                              |        | 3,221,941.                                     |  | 418,496   |

Form 990 (2012) SAN FRA

| ı u  | L VII |   |                 | e to any question i | n this Part VIII        |  |   |  |
|--|-------|---|-----------------|---------------------|-------------------------|--|---|--|
|  |       | Check if Schedule O cont                | anio a responsi | s to any question   | (A) Total revenue       | (B) Related or exempt function revenue | (C)<br>Unrelated<br>business<br>revenue | Revenue excluded<br>from tax under<br>sections 512,<br>513, or 514 |
| Contributions, Gifts, Grants and Other Similar Amounts | 1 a   | Federated campaigns                     | 1a              |                     |                         |  |   |  |
| gra<br>lou   | b     | Membership dues                         |                 |                     |                         |  |   |  |
| Arr.   | С     | Fundraising events                      | 1c              | 2,952,543.          |                         |  |   |  |
| 필  | d     | Related organizations                   | 1d              |                     |                         |  |   |  |
| ž,i  | е     | Government grants (contribut            | ions) <b>1e</b> | 766,100.            |                         |  |   |  |
| rior<br>S  | f     | All other contributions, gifts, grant   | ts, and         |                     |                         |  |   |  |
| ig e   |       | similar amounts not included above      | ve 11f          | 29,748,807.         |                         |  |   |  |
|  | g     | Noncash contributions included in lines | 1a-1f: \$       | 1,956,954.          |                         |  |   |  |
| a S  | h     | Total. Add lines 1a-1f                  |                 | <b>&gt;</b>         | 33,467,450.             |  |   |  |
|  |       |   |                 | Business Code       |                         |  |   |  |
| ø  | 2 a   | CONCERT & RELATED REV                   |                 | 711130              | 26,701,756.             | 26,701,756.                            |   |  |
| ه چَ   | b     | VOLUNTEER COUNCIL                       |                 | 711130              | 272,095.                | 272,095.                               |   |  |
| Sign   | С     | SFS MEDIA                               |                 | 515100              | 81,034.                 | 81,034.                                |   |  |
| Program Service<br>Revenue                             | d     | 1                                       |                 |                     |                         |  |   |  |
| <u>6</u>   | е     |   |                 |                     |                         |  |   |  |
| ۱ ټ  | f     | All other program service reve          | nue             |                     |                         |  |   |  |
|  | g     | <b>-</b>                                |                 |                     | 27,054,885.             |  |   |  |
|  | 3     | Investment income (including            | dividends, inte | rest, and           |                         |  |   |  |
|  |       | other similar amounts)                  |                 | <b>&gt;</b>         | 7,255,437.              |  | 7,678.                                  | 7,247,759.   |
|  | 4     | Income from investment of tax           | x-exempt bond   | proceeds >          |                         |  |   |  |
|  | 5     | 5 Royalties                             |                 | <b>&gt;</b>         |                         |  |   |  |
|  |       |   | (i) Real        | (ii) Personal       |                         |  |   |  |
|  | 6 a   | Gross rents                             |                 | 35,657.             |                         |  |   |  |
|  | b     | Less: rental expenses                   |                 | 0.                  |                         |  |   |  |
|  | С     | Rental income or (loss)                 |                 | 35,657.             |                         |  |   |  |
|  | d     | Net rental income or (loss)             |                 |                     | 35,657.                 |  | 35,657.                                 |  |
|  | 7 a   | Gross amount from sales of              | (i) Securities  | (ii) Other          |                         |  |   |  |
|  |       | assets other than inventory             | 75,269,031      |                     |                         |  |   |  |
|  | b     | Less: cost or other basis               |                 |                     |                         |  |   |  |
|  |       | and sales expenses                      | 57,590,639      |                     |                         |  |   |  |
|  | С     | Gain or (loss)                          | 17,678,392      |                     |                         |  |   |  |
|  | d     | Net gain or (loss)                      |                 | <u></u>             | 17,678,392.             |  |   | 17,678,392.  |
| <u>o</u>   | 8 a   | Gross income from fundraising           | •               |                     |                         |  |   |  |
| eu   |       | including \$2,952,543. of               |                 |                     |                         |  |   |  |
| ě  |       | contributions reported on line          | 1c). See        |                     |                         |  |   |  |
| Other Revenu   |       | Part IV, line 18                        |                 |                     |                         |  |   |  |
| 뜑  |       | Less: direct expenses                   |                 | 2,089,920.          |                         |  |   |  |
|  | С     | Net income or (loss) from fund          | Iraising events | <b>_</b>            | -1,243,490.             |  |   | -1,243,490.  |
|  | 9 a   | Gross income from gaming ac             |                 |                     |                         |  |   |  |
|  |       | Part IV, line 19                        |                 | •                   |                         |  |   |  |
|  |       | Less: direct expenses                   |                 | •                   |                         |  |   |  |
|  |       | Net income or (loss) from gam           |                 |                     |                         |  |   |  |
|  | 10 a  | Gross sales of inventory, less          |                 | 1 050 060           |                         |  |   |  |
|  |       | and allowances                          |                 | 1,058,062.          |                         |  |   |  |
|  |       | Less: cost of goods sold                |                 | 685,166.            | 350 006                 |  |   | 250 006  |
|  | С     | Net income or (loss) from sale          |                 | <b>&gt;</b>         | 372,896.                |  |   | 372,896.   |
|  |       | Miscellaneous Revenu                    |                 | Business Code       | 220 101                 |  |   | 220 101  |
|  |       | FOOD & BEV FROM PATRONS                 | <u> </u>        | 812900              | 220,101.                |  |   | 220,101.   |
|  | b     |   |                 | 900099              | 82,711.                 |  |   | 82,711.  |
|  | C     |   |                 |                     |                         |  |   |  |
|  | d     |   |                 |                     | 202 012                 |  |   |  |
|  |       | Total Add lines 11a-11d                 |                 | ····· 💍             | 302,812.<br>84,924,039. | 27,054,885.                            | 43,335.                                 | 24,358,369.  |
| 23200<br>12-10-  | 12    | Total revenue. See instructions.        |                 | <b>&gt;</b>         | 04,924,039.             | 21,034,005.                            | 43,335.                                 |  |
| 12-10-   | 12    |   |                 |                     |                         |  |   | Form <b>990</b> (2012)   |

# Form 990 (2012) SAN FRANCISCO Part IX Statement of Functional Expenses

| Secti  | ion 501(c)(3) and 501(c)(4) organizations must com   |                       |                             | emplete column (A).             |                      |
|--------|--|-----------------------|-----------------------------|---------------------------------|----------------------|
|        | Check if Schedule O contains a respon  |                       | nis Part IX (B)             | (C)                             | (D)                  |
|        | not include amounts reported on lines 6b,<br>8b, 9b, and 10b of Part VIII.   | (A)<br>Total expenses | Program service<br>expenses | Management and general expenses | Fundraising expenses |
| 1      | Grants and other assistance to governments and organizations in the United States. See Part IV, line 21  | 97,500.               | 97,500.                     |                                 |                      |
| 2      | Grants and other assistance to individuals in the United States. See Part IV, line 22  |                       |                             |                                 |                      |
| 3      | Grants and other assistance to governments,  |                       |                             |                                 |                      |
|        | organizations, and individuals outside the United States. See Part IV, lines 15 and 16   |                       |                             |                                 |                      |
| 4      | Benefits paid to or for members  |                       |                             |                                 |                      |
| 5      | Compensation of current officers, directors,   |                       |                             |                                 |                      |
|        | trustees, and key employees  | 1,720,883.            | 668,862.                    | 877,790.                        | 174,231              |
| 6      | Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)  |                       |                             |                                 |                      |
| 7      | Other salaries and wages   | 27,935,410.           | 24,230,994.                 | 2,011,995.                      | 1,692,421            |
| 8      | Pension plan accruals and contributions (include   | , , • •               | ,,                          | . , , , , , , , ,               | , , <u></u>          |
|        | section 401(k) and 403(b) employer contributions)  | 5,662,717.            |                             | 298,842.                        | 147,460              |
| 9      | Other employee benefits  | 4,939,309.            |                             | 367,434.                        | 231,822              |
| 10     | Payroll taxes  | 2,022,082.            | 1,698,273.                  | 188,148.                        | 135,661              |
| 11     | Fees for services (non-employees):   |                       |                             |                                 |                      |
|        | Management   | 15,594.               |                             | 15,594.                         |                      |
|        | Legal Accounting   | 174,409.              |                             | 174,409.                        |                      |
|        | Lobbying   | 12,702.               |                             | 272/2000                        |                      |
|        | Professional fundraising services. See Part IV, line 17  | 440,666.              |                             |                                 | 440,666              |
| f      | Investment management fees   | 259,253.              |                             | 259,253.                        |                      |
| g<br>g |  |                       |                             | ,                               |                      |
| Ŭ      | column (A) amount, list line 11g expenses on Sch 0.)   | 110,885.              |                             | 110,885.                        |                      |
| 12     | Advertising and promotion  | 1,151,150.            | 990,609.                    | 13,936.                         | 146,605              |
| 13     | Office expenses  | 1,303,771.            | 851,701.                    | 347,248.                        | 104,822              |
| 14     | Information technology   | 358,899.              | 12,992.                     | 319,870.                        | 26,037               |
| 15     | Royalties  |                       |                             |                                 |                      |
| 16     | Occupancy  | 556,207.              |                             | 305,776.                        | 46,700               |
| 17     | Travel   | 80,247.               | 38,232.                     | 16,594.                         | 25,421               |
| 18     | Payments of travel or entertainment expenses for any federal, state, or local public officials   |                       |                             |                                 |                      |
| 19     | Conferences, conventions, and meetings   |                       |                             |                                 |                      |
| 20     | Interest   |                       |                             |                                 |                      |
| 21     | Payments to affiliates   |                       |                             |                                 |                      |
| 22     | Depreciation, depletion, and amortization  | 1,225,147.            |                             | 69,442.                         | 87,281               |
| 23     | Insurance  | 423,527.              | 65,166.                     | 358,361.                        |                      |
| 24     | Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.) |                       |                             |                                 |                      |
| а      | UBI TAX  | 23,920.               |                             | 23,920.                         |                      |
| b      | CONCERT PRODUCTION   | 16,186,201.           | 16,175,535.                 | 10,666.                         | 0                    |
| С      | CONSULTING FEES  | 2,436,991.            | 2,309,068.                  | 47,416.                         | 80,507               |
| d      | AMORTIZATION   | 1,864,501.            | 1,864,195.                  | 154.                            | 152                  |
|        | All other expenses   | 4,290,416.            | 1,168,395.                  | 1,407,574.                      | 1,714,447            |
| 25     | Total functional expenses. Add lines 1 through 24e   | 73,292,387.           | 61,012,847.                 | 7,225,307.                      | 5,054,233            |
| 26     | <b>Joint costs.</b> Complete this line only if the organization  |                       |                             |                                 |                      |
|        | reported in column (B) joint costs from a combined   |                       |                             |                                 |                      |
|        | educational campaign and fundraising solicitation.  Check here   X  if following SOP 98-2 (ASC 958-720)  | 2,705,354.            | 1,919,814.                  | 310,368.                        | 475,172              |
|        | if tollowing SOP 98-2 (ASC 958-720)  | 4,103,334.            | 1 1,313,014.                | 310,300.                        | #13,114              |

Form 990 (2012)

Part X | Balance Sheet

| Pa                          | rt X | Balance Sheet   |   |          |                            |
|-----------------------------|------|---|---|----------|----------------------------|
|                             |      | Check if Schedule O contains a response to any question in this Part X            |   |          |                            |
|                             |      |   | <b>(A)</b><br>Beginning of year         |          | <b>(B)</b><br>End of year  |
|                             | 1    | Cash - non-interest-bearing   | 716,064.                                | 1        | 4,738,211.                 |
|                             | 2    | Savings and temporary cash investments  | •                                       | 2        | , ,                        |
|                             | 3    | Pledges and grants receivable, net  | 21,213,894.                             | 3        | 17,109,826.                |
|                             | 4    | Accounts receivable, net  | 2,491,584.                              | 4        | 567,475.                   |
|                             | 5    | Loans and other receivables from current and former officers, directors,          | , |          | ,                          |
|                             |      | trustees, key employees, and highest compensated employees. Complete              |   |          |                            |
|                             |      | Part II of Schedule L   |   | 5        |                            |
|                             | 6    | Loans and other receivables from other disqualified persons (as defined under     |   | _        |                            |
| ets                         | •    | section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing |   |          |                            |
|                             |      | employers and sponsoring organizations of section 501(c)(9) voluntary             |   |          |                            |
|                             |      | employees' beneficiary organizations (see instr). Complete Part II of Sch L       |   | 6        |                            |
|                             | 7    | Notes and loans receivable, net   | 2,270,803.                              | 7        | 2,864,690.                 |
| Assets                      | 8    | Inventories for sale or use   | 662,696.                                | 8        | 565,397.                   |
| ٩                           | 9    | Prepaid expenses and deferred charges   | 5,968,878.                              | 9        | 4,169,827.                 |
|                             |      | Land, buildings, and equipment: cost or other                                     | , .                                     |          | , ,                        |
|                             |      | basis. Complete Part VI of Schedule D 10a 35,874,161.                             |   |          |                            |
|                             | b    |   | 18,064,226.                             | 10c      | 18,465,591.                |
|                             | 11   | Investments - publicly traded securities  | 186,859,223.                            | 11       | 197,397,709.               |
|                             | 12   | Investments - other securities. See Part IV, line 11                              | 52,488,428.                             | 12       | 61,053,920.                |
|                             | 13   | Investments - program-related. See Part IV, line 11                               |   | 13       |                            |
|                             | 14   | Intangible assets   |   | 14       |                            |
|                             | 15   | Other assets. See Part IV, line 11  | 9,584,905.                              | 15       | 8,229,032.                 |
|                             | 16   | Total assets. Add lines 1 through 15 (must equal line 34)                         | 300,320,701.                            | 16       | 315,161,678.               |
|                             | 17   | Accounts payable and accrued expenses   | 5,081,062.                              | 17       | 6,512,496.                 |
|                             | 18   | Grants payable  |   | 18       |                            |
|                             | 19   | Deferred revenue  | 12,259,056.                             | 19       | 12,814,823.                |
|                             | 20   | Tax-exempt bond liabilities   |   | 20       |                            |
| es                          | 21   | Escrow or custodial account liability. Complete Part IV of Schedule D             |   | 21       |                            |
| Liabilities                 | 22   | Loans and other payables to current and former officers, directors, trustees,     |   |          |                            |
| iab                         |      | key employees, highest compensated employees, and disqualified persons.           |   |          |                            |
| _                           |      | Complete Part II of Schedule L  |   | 22       |                            |
|                             | 23   | Secured mortgages and notes payable to unrelated third parties                    |   | 23       |                            |
|                             | 24   | Unsecured notes and loans payable to unrelated third parties                      |   | 24       |                            |
|                             | 25   | Other liabilities (including federal income tax, payables to related third        |   |          |                            |
|                             |      | parties, and other liabilities not included on lines 17-24). Complete Part X of   | 20 050 516                              |          | 04 440 040                 |
|                             |      | Schedule D  | 39,050,516.                             | 25       | 24,440,840.                |
|                             | 26   | Total liabilities. Add lines 17 through 25  | 56,390,634.                             | 26       | 43,768,159.                |
|                             |      | Organizations that follow SFAS 117 (ASC 958), check here ▶ X and                  |   |          |                            |
| ces                         |      | complete lines 27 through 29, and lines 33 and 34.                                | 12 212 122                              |          | E2 E07 170                 |
| <u>a</u> n                  | 27   | Unrestricted net assets   | 43,213,422.<br>65,507,368.              | 27       | 52,507,178.<br>80,996,645. |
| Ва                          | 28   | Temporarily restricted net assets   | 135,209,277.                            | 28       | 137,889,696.               |
| Net Assets or Fund Balances | 29   | Permanently restricted net assets   | 133,403,411.                            | 29       | 131,003,030.               |
| Ę                           |      | Organizations that do not follow SFAS 117 (ASC 958), check here                   |   |          |                            |
| S                           | 00   | and complete lines 30 through 34.   |   | 200      |                            |
| set                         | 30   | Capital stock or trust principal, or current funds                                |   | 30       |                            |
| As                          | 31   | Paid-in or capital surplus, or land, building, or equipment fund                  |   | 31<br>32 |                            |
| Red                         | 32   | Retained earnings, endowment, accumulated income, or other funds                  | 243,930,067.                            | 33       | 271,393,519.               |
|                             | 33   | Total net assets or fund balances  Total liabilities and net assets/fund balances | 300,320,701.                            | 34       | 315,161,678.               |
|                             | 34   | Total habilities and het assets/fully balafiles                                   | 500,520,701                             | U-T      | Form <b>990</b> (2012)     |

| Pa | rt XI Reconciliation of Net Assets   |            |         |      |     |             |
|----|--|------------|---------|------|-----|-------------|
|    | Check if Schedule O contains a response to any question in this Part XI  |            | <u></u> |      |     | X           |
|    |  |            |         |      |     |             |
| 1  | Total revenue (must equal Part VIII, column (A), line 12)  | 1          |         |      |     | 39.         |
| 2  | Total expenses (must equal Part IX, column (A), line 25)   | 2          |         |      |     | 87.         |
| 3  | Revenue less expenses. Subtract line 2 from line 1   | 3          |         |      |     | 52.         |
| 4  | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))                          | 4          | 243,    |      |     |             |
| 5  | Net unrealized gains (losses) on investments   | 5          | 2,      | , 28 | 0,6 | 00.         |
| 6  | Donated services and use of facilities   | 6          |         |      |     |             |
| 7  | Investment expenses  | 7          |         |      |     |             |
| 8  | Prior period adjustments   | 8          |         |      |     |             |
| 9  | Other changes in net assets or fund balances (explain in Schedule O)   | 9          | 13,     | , 55 | 1,2 | 00.         |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,                 |            |         |      |     |             |
|    | column (B))  | 10         | 271,    | , 39 | 3,5 | <u> 19.</u> |
| Pa | rt XII Financial Statements and Reporting  |            |         |      |     | _           |
|    | Check if Schedule O contains a response to any question in this Part XII   |            | <u></u> |      |     | LX          |
|    |  |            | _       |      | Yes | No          |
| 1  | Accounting method used to prepare the Form 990:  Cash X Accrual Other  |            | _       |      |     |             |
|    | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule     | Ο.         |         |      |     |             |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant?                    |            |         | 2a   |     | X           |
|    | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed    | d on a     |         |      |     |             |
|    | separate basis, consolidated basis, or both:   |            |         |      |     |             |
|    | Separate basis Consolidated basis Both consolidated and separate basis   |            |         |      |     |             |
| b  | Were the organization's financial statements audited by an independent accountant?                                 |            |         | 2b   | _X_ |             |
|    | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat    | e basis,   |         |      |     |             |
|    | consolidated basis, or both:   |            |         |      |     |             |
|    | Separate basis Consolidated basis Both consolidated and separate basis   |            |         |      |     |             |
| С  | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the |            |         |      |     |             |
|    | review, or compilation of its financial statements and selection of an independent accountant?                     |            |         | 2c   | _X_ |             |
|    | If the organization changed either its oversight process or selection process during the tax year, explain in Sch  | edule O.   |         |      |     |             |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si | •          | t       |      |     |             |
|    | Act and OMB Circular A-133?  |            |         | За   |     | X           |
| b  | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ  | ired audit | t l     |      |     |             |
|    | or guidita, explain why in Schodula O and describe any stone taken to undergo quah guidita                         |            |         | 26   |     | I           |

### **SCHEDULE A**

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

SAN FRANCISCO SYMPHONY

Employer identification number 94-1156284

| Pa   | ırt I   | Reason  | for Public Char         | <b>ity Status</b> (All organiz                  | ations mu  | st complet                                       | te this par                                      | t.) See inst      | tructions.             |                   |              |           |             |
|------|---------|---|-------------------------|---|--|--|--|-------------------|------------------------|-------------------|--------------|-----------|-------------|
| The  | organ   | ization is not a  | a private foundation    | because it is: (For lines 1                     | 1 through  | 11, check  | only one b                                       | oox.)             |                        |                   |              |           |             |
| 1    |         | A church, co  | nvention of churche     | s, or association of chur                       | ches desc  | ribed in <b>se</b>                               | ection 170                                       | (b)(1)(A)(i)      | ).                     |                   |              |           |             |
| 2    |         | A school des  | scribed in section 17   | '0(b)(1)(A)(ii). (Attach Sc                     | hedule E.)   |  |  |                   |                        |                   |              |           |             |
| 3    |         |   |                         | tal service organization                        |  |  | 170(b)(1)  | (A)(iii).         |                        |                   |              |           |             |
| 4    |         | •   |                         | operated in conjunction                         |  |  |  |                   | (b)(1)(A)(ii           | i). Enter         | the hospita  | l's nam   | ne,         |
|      |         | city, and stat  |                         |   |  |  |  |                   |                        | •                 | ·            |           |             |
| 5    |         | An organizati   | ion operated for the    | benefit of a college or ur                      | niversity o  | wned or or                                       | perated by                                       | a governi         | mental uni             | t describ         | ed in        |           |             |
|      |         | section 170   | (b)(1)(A)(iv). (Comple  | ete Part II.)                                   |  |  | •  | -                 |                        |                   |              |           |             |
| 6    |         | A federal, sta  | ate, or local governm   | ent or governmental uni                         | t describe   | d in <b>sectio</b>                               | n 170(b)(  | 1)(A)(v).         |                        |                   |              |           |             |
| 7    | X       | An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in |                         |   |  |  |  |                   |                        |                   |              |           |             |
|      |         | section 170(b)(1)(A)(vi). (Complete Part II.)   |                         |   |  |  |  |                   |                        |                   |              |           |             |
| 8    |         |   |                         | ection 170(b)(1)(A)(vi).                        | (Complete  | Part II.)  |  |                   |                        |                   |              |           |             |
| 9    |         |   |                         | eives: (1) more than 33 1                       |  |  | rom contri                                       | butions, n        | nembershi              | p fees, a         | ınd gross re | ceipts    | from        |
|      |         |   |                         | nctions - subject to certa                      |  |  |  |                   |                        |                   |              |           |             |
|      |         | income and u  | unrelated business t    | axable income (less sect                        | tion 511 ta  | x) from bu                                       | isinesses a                                      | acquired b        | y the orga             | nization          | after June   | 30, 197   | <b>7</b> 5. |
|      |         | See section   | 509(a)(2). (Complete    | e Part III.)                                    |  | ,  |  | ·                 | , ,                    |                   |              |           |             |
| 10   |         |   |                         | perated exclusively to te                       | st for publ  | ic safety. S                                     | See <b>sectio</b>                                | n 509(a)(4        | 4).                    |                   |              |           |             |
| 11   |         |   |                         | perated exclusively for th                      |  |  |  |                   |                        | y out the         | purposes     | of one    | or          |
|      |         | more publicly   | y supported organiza    | ations described in section                     | on 509(a)(   | 1) or section                                    | on 509(a)(2                                      | 2). See <b>se</b> | ction 509(             | a <b>)(3).</b> Ch | eck the box  | that      |             |
|      |         | describes the   | e type of supporting    | organization and comple                         | ete lines 1  | 1e through                                       | n 11h.   |                   |                        |                   |              |           |             |
|      |         | a Type  | ı <b>b</b> 🗆 ту         | /pe II 💢 🗀 Ty                                   | ype III - Fu   | nctionally                                       | integrated                                       | c                 | ј 🔲 Тур                | e III - No        | n-functiona  | lly integ | grated      |
| е    |         | By checking   | this box, I certify tha | at the organization is not                      | controlled   | directly o                                       | r indirectly                                     | by one o          | r more dis             | qualified         | persons ot   | her tha   | ın          |
|      |         | foundation m  | nanagers and other t    | han one or more publicly                        | y supporte   | ed organiza                                      | ations des                                       | cribed in s       | ection 509             | 9(a)(1) or        | section 509  | 9(a)(2).  |             |
| f    |         | If the organiz  | zation received a writ  | ten determination from t                        | the IRS tha  | at it is a Ty                                    | pe I, Type                                       | II, or Type       | e III                  |                   |              |           |             |
|      |         | supporting o  | rganization, check th   | nis box   |  |  |  |                   |                        |                   |              |           | . 🔲         |
| g    |         | Since Augus   | t 17, 2006, has the o   | organization accepted ar                        | ny gift or co  | ontribution                                      | n from any                                       | of the foll       | owing per              | sons?             |              |           |             |
|      |         | (i) A perso   | n who directly or ind   | irectly controls, either al                     | one or tog   | ether with                                       | persons o  | described         | in (ii) and (          | iii) below        | ', <u> </u>  | Yes       | No          |
|      |         | the gove  | erning body of the s    | upported organization?                          |  |  |  |                   |                        |                   | 11g(i)       |           |             |
|      |         |   |                         | n described in (i) above?                       |  |  |  |                   |                        |                   |              |           |             |
|      |         | (iii) A 35% (   | controlled entity of a  | person described in (i) o                       | or (ii) above  | e?   |  |                   |                        |                   | 11g(iii)     |           |             |
| h    |         | Provide the f   | ollowing information    | about the supported or                          | ganization   | (s).   |  |                   |                        |                   |              |           |             |
|      |         |   |                         |   |  |  |  |                   |                        |                   |              |           |             |
| (i)  | ) Name  | of supported  | (ii) EIN                | (iii) Type of organization                      |  | organization                                     |  |                   | (vi) ls<br>organizațio | the               | (vii) Amoun  | t of mo   | netary      |
|      | orga    | anization   |                         | (described on lines 1-9<br>above or IRC section | in col. (i) listed in your organization governing document? (i) of you |  | uon in col. I(i) organized in the                |                   | ed in the              | sup               | port         |           |             |
|      |         |   |                         | (see instructions))                             | •  |  |  |                   | U.S                    |                   |              |           |             |
|      |         |   |                         | , , , , , ,                                     | Yes  | No   | Yes  | No                | Yes                    | No                |              |           |             |
|      |         |   |                         |   |  |  |  |                   |                        |                   |              |           |             |
|      |         |   |                         |   |  |  |  |                   |                        |                   |              |           |             |
|      |         |   |                         |   |  |  |  |                   |                        |                   |              |           |             |
|      |         |   |                         |   |  |  |  |                   |                        |                   |              |           |             |
|      |         |   |                         |   |  |  |  |                   |                        |                   |              |           |             |
|      |         |   |                         |   |  | <del>                                     </del> | <del>                                     </del> |                   |                        |                   |              |           |             |
|      |         |   |                         |   |  |  |  |                   |                        |                   |              |           |             |
|      |         |   |                         |   |  |  |  |                   | -                      |                   |              |           |             |
|      |         |   |                         |   |  |  |  |                   |                        |                   |              |           |             |
|      |         |   |                         |   |  |  |  |                   |                        |                   |              |           |             |
|      |         |   |                         |   |  |  |  |                   |                        |                   |              |           |             |
| Tota |         |   |                         |   |  |  |  |                   |                        |                   |              |           |             |
| LHA  | ∖ ⊢or F | aperwork Re   | eauction Act Notice     | , see the Instructions for                      | or   |  |  |                   | Schedul                | e A (For          | m 990 or 99  | JU-EZ)    | 2012        |

232021 12-04-12

Form 990 or 990-EZ.

#### Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) Part II

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec      | tion A. Public Support                       |   |                      |                        |                       |             |           |
|----------|--|---|----------------------|------------------------|-----------------------|-------------|-----------|
| Cale     | ndar year (or fiscal year beginning in) 🕨    | (a) 2008                                | <b>(b)</b> 2009      | (c) 2010               | (d) 2011              | (e) 2012    | (f) Total |
| 1        | Gifts, grants, contributions, and            |   |                      |                        |                       |             |           |
|          | membership fees received. (Do not            |   |                      |                        |                       |             |           |
|          | include any "unusual grants.")               | 35916731.                               | 30887904.            | 51541717.              | 29724139.             | 33467450.   | 181537941 |
| 2        | Tax revenues levied for the organ-           |   |                      |                        |                       |             |           |
|          | ization's benefit and either paid to         |   |                      |                        |                       |             |           |
|          | or expended on its behalf                    |   |                      |                        |                       |             |           |
| 3        | The value of services or facilities          |   |                      |                        |                       |             |           |
|          | furnished by a governmental unit to          |   |                      |                        |                       |             |           |
|          | the organization without charge              |   |                      |                        |                       |             |           |
| 4        | Total. Add lines 1 through 3                 | 35916731.                               | 30887904.            | 51541717.              | 29724139.             | 33467450.   | 181537941 |
| 5        | The portion of total contributions           |   |                      |                        |                       |             |           |
|          | by each person (other than a                 |   |                      |                        |                       |             |           |
|          | governmental unit or publicly                |   |                      |                        |                       |             |           |
|          | supported organization) included             |   |                      |                        |                       |             |           |
|          | on line 1 that exceeds 2% of the             |   |                      |                        |                       |             |           |
|          | amount shown on line 11,                     |   |                      |                        |                       |             |           |
|          | column (f)                                   |   |                      |                        |                       |             | 24580303. |
| 6        | Public support. Subtract line 5 from line 4. |   |                      |                        |                       |             | 156957638 |
|          | tion B. Total Support                        |   |                      |                        |                       |             |           |
| Cale     | ndar year (or fiscal year beginning in) ►    | (a) 2008                                | <b>(b)</b> 2009      | (c) 2010               | (d) 2011<br>29724139. | (e) 2012    | (f) Total |
| 7        | Amounts from line 4                          | 35916731.                               | 30887904 <b>.</b>    | 51541717.              | 29724139.             | 33467450.   | 181537941 |
| 8        | Gross income from interest,                  |   |                      |                        |                       |             |           |
|          | dividends, payments received on              |   |                      |                        |                       |             |           |
|          | securities loans, rents, royalties           |   |                      |                        |                       |             |           |
|          | and income from similar sources              | 3710194.                                | 3334967.             | 3184276.               | 3979716.              | 7247759.    | 21456912. |
| 9        | Net income from unrelated business           |   |                      |                        |                       |             |           |
|          | activities, whether or not the               |   |                      |                        |                       |             |           |
|          | business is regularly carried on             | 40,888.                                 | 42,513.              | 41,228.                | 128,488.              | 36,429.     | 289,546.  |
| 10       | Other income. Do not include gain            |   |                      |                        |                       |             |           |
|          | or loss from the sale of capital             |   |                      |                        |                       |             |           |
|          | assets (Explain in Part IV.)                 | 369,631.                                | 357,787.             | 323,703.               | 432,248.              |             |           |
| 11       | <b>Total support.</b> Add lines 7 through 10 |   |                      |                        |                       |             | 205070580 |
|          | Gross receipts from related activities       |   |                      |                        |                       |             | ,100,747. |
| 13       | First five years. If the Form 990 is fo      | r the organization's                    | s first, second, thi | d, fourth, or fifth to | ax year as a sectio   | n 501(c)(3) |           |
| <u> </u> | organization, check this box and sto         |   |                      |                        |                       |             | <u> </u>  |
|          | tion C. Computation of Publ                  | • |                      |                        |                       | г           | 76 54     |
|          | Public support percentage for 2012 (         |   |                      |                        |                       | 14          | 76.54 %   |
|          | Public support percentage from 2011          |   |                      |                        |                       | 15          | 79.63 %   |
| 16a      | 33 1/3% support test - 2012. If the          | -                                       |                      |                        |                       |             |           |
|          | stop here. The organization qualifies        |   |                      |                        |                       |             |           |
| b        | 33 1/3% support test - 2011. If the          |   |                      |                        |                       |             |           |
|          | and <b>stop here.</b> The organization qua   |   |                      |                        |                       |             |           |
| 17a      | 10% -facts-and-circumstances tes             |   |                      |                        |                       |             |           |
|          | and if the organization meets the "fac       |   |                      |                        |                       |             |           |
|          | meets the "facts-and-circumstances"          |   |                      |                        |                       |             |           |
| b        | 10% -facts-and-circumstances tes             | -                                       |                      |                        |                       |             |           |
|          | more, and if the organization meets the      |   | ·                    |                        | •                     |             |           |
| 40       | organization meets the "facts-and-circ       |   |                      |                        |                       |             |           |
| 18       | Private foundation. If the organization      | on did not check a                      | box on line 13, 16   | a, 160, 1/a, or 1/1    | b, check this box a   |             | S         |

Schedule A (Form 990 or 990-EZ) 2012

# Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Section A. Public Support  |                            | ,                         |                           |                      |                           |             |
|--|----------------------------|---------------------------|---------------------------|----------------------|---------------------------|-------------|
| Calendar year (or fiscal year beginning in) ►  | (a) 2008                   | <b>(b)</b> 2009           | (c) 2010                  | (d) 2011             | (e) 2012                  | (f) Total   |
| 1 Gifts, grants, contributions, and membership fees received. (Do not  |                            |                           |                           |                      |                           |             |
| include any "unusual grants.")   |                            |                           |                           |                      |                           |             |
| 2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose   |                            |                           |                           |                      |                           |             |
| 3 Gross receipts from activities that are not an unrelated trade or business under section 513   |                            |                           |                           |                      |                           |             |
| 4 Tax revenues levied for the organ-<br>ization's benefit and either paid to<br>or expended on its behalf  |                            |                           |                           |                      |                           |             |
| 5 The value of services or facilities furnished by a governmental unit to the organization without charge  |                            |                           |                           |                      |                           |             |
| 6 Total. Add lines 1 through 5   |                            |                           |                           |                      |                           |             |
| <b>7a</b> Amounts included on lines 1, 2, and  |                            |                           |                           |                      |                           |             |
| 3 received from disqualified persons   |                            |                           |                           |                      |                           |             |
| b Amounts included on lines 2 and 3 received<br>from other than disqualified persons that<br>exceed the greater of \$5,000 or 1% of the<br>amount on line 13 for the year  |                            |                           |                           |                      |                           |             |
| c Add lines 7a and 7b  |                            |                           |                           |                      |                           |             |
| 8 Public support (Subtract line 7c from line 6.)   |                            |                           |                           |                      |                           |             |
| Section B. Total Support   |                            |                           |                           | •                    | •                         |             |
| Calendar year (or fiscal year beginning in) ►  | (a) 2008                   | <b>(b)</b> 2009           | (c) 2010                  | (d) 2011             | (e) 2012                  | (f) Total   |
| 9 Amounts from line 6  |                            |                           |                           |                      |                           |             |
| 10a Gross income from interest,<br>dividends, payments received on<br>securities loans, rents, royalties<br>and income from similar sources  |                            |                           |                           |                      |                           |             |
| <b>b</b> Unrelated business taxable income   |                            |                           |                           |                      |                           |             |
| (less section 511 taxes) from businesses acquired after June 30, 1975  |                            |                           |                           |                      |                           |             |
| c Add lines 10a and 10b  11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on  12 Other income. Do not include gain or loss from the sale of capital |                            |                           |                           |                      |                           |             |
| assets (Explain in Part IV.)   |                            |                           |                           |                      |                           |             |
| <ul><li>13 Total support. (Add lines 9, 10c, 11, and 12.)</li><li>14 First five years. If the Form 990 is for</li></ul>  | the organization's         | L<br>s first second thir  | L<br>d fourth or fifth to | ax vear as a section | 1<br>nn 501(c)(3) organia | zation      |
| •  | ū                          | •                         |                           | •                    |                           | · . 🗀       |
| Section C. Computation of Publi  |                            |                           |                           |                      |                           |             |
| 15 Public support percentage for 2012 (li  |                            |                           | column (f))               |                      | 15                        | <u>%</u>    |
| <b>16</b> Public support percentage from 2011  |                            |                           |                           |                      | 16                        | %           |
| Section D. Computation of Inves  |                            |                           |                           |                      | • •                       |             |
| 17 Investment income percentage for 20   | 12 (line 10c, colur        | nn (f) divided by lir     | ne 13, column (f))        |                      | 17                        | %           |
| 18 Investment income percentage from 2   |                            |                           |                           |                      | 18                        | %           |
| 19a 33 1/3% support tests - 2012. If the   |                            |                           |                           |                      |                           |             |
| more than 33 1/3%, check this box ar   | -                          |                           |                           |                      |                           |             |
| <b>b 33 1/3% support tests - 2011.</b> If the  |                            |                           |                           |                      |                           |             |
| line 18 is not more than 33 1/3%, che  | ck this box and <b>s</b> f | <b>top here.</b> The orga | anization qualifies       | as a publicly supp   | orted organization        | ▶□          |
| 20 Private foundation. If the organization   | n did not check a          | box on line 14, 19        | a, or 19b, check th       | his box and see in   | structions                | <b>&gt;</b> |

\*\* PUBLIC DISCLOSURE COPY \*\*

Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Name of the organization

### **Schedule of Contributors**

► Attach to Form 990, Form 990-EZ, or Form 990-PF.

OMB No. 1545-0047

**Employer identification number** 

2012

SAN FRANCISCO SYMPHONY 94-1156284 Organization type (check one): Filers of Section: X 501(c)( 3) (enter number) organization Form 990 or 990-EZ 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note. Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. **General Rule** For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. **Special Rules** For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 for use exclusively for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year. contributions for use exclusively for religious, charitable, etc., purposes, but these contributions did not total to more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc.,

**Caution.** An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on Part I, line 2 of its Form 990-PF, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

purpose. Do not complete any of the parts unless the General Rule applies to this organization because it received nonexclusively

religious, charitable, etc., contributions of \$5,000 or more during the year

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2012)

Name of organization

Employer identification number

# SAN FRANCISCO SYMPHONY

94-1156284

| Part I     | Contributors (see instructions). Use duplicate copies of Part I if addition | onal space is needed.      |   |
|------------|---|----------------------------|---|
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total contributions | (d)<br>Type of contribution   |
| 1          |   | 5,172,640.                 | Person X Payroll Noncash (Complete Part II if there is a noncash contribution.) |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total contributions | (d)<br>Type of contribution   |
| 2          |   | \$\frac{2,757,980.}{}      | Person X Payroll  |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total contributions | (d)<br>Type of contribution   |
| 3          |   | -<br>  \$ 2,430,290.       | Person X Payroll  |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c) Total contributions    | (d) Type of contribution  |
| 4          |   | -<br>\$\_\\$\_\1,141,430.  | Person X Payroll  |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total contributions | (d) Type of contribution  |
|            |   | -<br>-<br>-<br>-           | Person Payroll Noncash (Complete Part II if there is a noncash contribution.)   |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total contributions | (d)<br>Type of contribution   |
|            |   | - \$                       | Person Payroll Noncash  (Complete Part II if there is a noncash contribution.)  |

Name of organization **Employer identification number** 

### SAN FRANCISCO SYMPHONY

94-1156284

| Part II                      | Noncash Property (see instructions). Use duplicate copies of Part II | if additional space is needed.                      |                             |
|------------------------------|--|---|-----------------------------|
| (a)<br>No.<br>from<br>Part I | (b)  Description of noncash property given                           | (c) FMV (or estimate) (see instructions)            | (d)<br>Date received        |
|                              |  | -   |                             |
|                              |  | \$  |                             |
| (a)<br>No.<br>from<br>Part I | (b)  Description of noncash property given                           | (c) FMV (or estimate) (see instructions)            | (d)<br>Date received        |
|                              |  | -<br>-<br>-<br>-   \$                               |                             |
|                              |  | _   |                             |
| (a)<br>No.<br>from<br>Part I | (b)  Description of noncash property given                           | (c) FMV (or estimate) (see instructions)            | (d)<br>Date received        |
|                              |  | -   |                             |
|                              |  | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- |                             |
| (a)<br>No.<br>from<br>Part I | (b)<br>Description of noncash property given                         | (c) FMV (or estimate) (see instructions)            | (d)<br>Date received        |
|                              |  | -   |                             |
|                              |  | _<br>_<br>_   \$                                    |                             |
|                              |  | _   Ψ   |                             |
| (a)<br>No.<br>from<br>Part I | (b)  Description of noncash property given                           | (c) FMV (or estimate) (see instructions)            | (d)<br>Date received        |
|                              |  | -   |                             |
|                              |  | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- |                             |
| (a)<br>No.<br>from           | (b)  Description of noncash property given                           | (c) FMV (or estimate) (see instructions)            | (d)<br>Date received        |
| Part I                       |  | _   |                             |
|                              |  | -   |                             |
| 202452 10 2                  |  | Schodula P (Form 6                                  | 90 990-F7 or 990-PF) (2012) |

Schedule B (Form 990, 990-EZ, or 990-PF) (2012) Page 4 Name of organization Employer identification number SAN FRANCISCO SYMPHONY 94-1156284 Exclusively religious, charitable, etc., individual contributions to section 501(c)(7), (8), or (10) organizations that total more than \$1,000 for the year. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter Part III the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this information once.) Use duplicate copies of Part III if additional space is needed. (a) No. from Part I (b) Purpose of gift (c) Use of gift (d) Description of how gift is held (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from Part I (b) Purpose of gift (c) Use of gift (d) Description of how gift is held (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. `from Part I (b) Purpose of gift (c) Use of gift (d) Description of how gift is held (e) Transfer of gift Relationship of transferor to transferee Transferee's name, address, and ZIP + 4

(a) No. from Part I (b) Purpose of gift (c) Use of gift (d) Description of how gift is held

(e) Transfer of gift

Transferee's name, address, and ZIP + 4

Relationship of transferor to transferee

#### **SCHEDULE C**

(Form 990 or 990-EZ)

# **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service ➤ Complete if the organization is described below. ➤ Attach to Form 990 or Form 990-EZ. ➤ See separate instructions.

• Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.

- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.

If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax), or Form 990-EZ, Part V, line 35c (Proxy Tax), then

| • Section 50 1(c)(4), (5), or (6) organiza  | tions. Complete Fart III.  |   |  |   |
|---|--|---|--|---|
| Name of organization  |  |   | Empl   | oyer identification number  |
| SAN FRA   | NCISCO SYMPHONY  |   |  | 94-1156284  |
| Part I-A   Complete if the org  | ganization is exempt und   | der section 501(c)  | or is a section 527 o  | rganization.  |
| <ol> <li>Provide a description of the organiz</li> <li>Political expenditures</li> <li>Volunteer hours</li> </ol>   | ·<br>  |   | <b></b> ▶\$  |   |
| Part I-B Complete if the org  | ganization is exempt und   | der section 501(c)  | (3).   |   |
| <ul> <li>1 Enter the amount of any excise tax</li> <li>2 Enter the amount of any excise tax</li> <li>3 If the organization incurred a section</li> <li>4a Was a correction made?</li> </ul>   | incurred by organization manag<br>n 4955 tax, did it file Form 4720  | ers under section 4955 for this year?   | <b>▶</b> \$  | Yes No  |
| b If "Yes," describe in Part IV.  Part I-C   Complete if the org  | ranization is exempt une   | lor coation 501(a)  | oveent section 501/  | (0)(3)  |
| <ol> <li>Enter the amount directly expended</li> <li>Enter the amount of the filing organ exempt function activities</li> <li>Total exempt function expenditures line 17b</li> <li>Did the filing organization file Form</li> <li>Enter the names, addresses and er made payments. For each organization tributions received that were prepolitical action committee (PAC). If</li> </ol> | aization's funds contributed to ot<br>s. Add lines 1 and 2. Enter here a<br>s. Add lines 2 and 3 | and on Form 1120-POL  IN) of all section 527 p  Id from the filing organia separate political organia | section 527  \$ -,  olitical organizations to whicization's funds. Also enter the ganization, such as a separate | Yes No ch the filing organization ne amount of political  |
| (a) Name  | (b) Address  | (c) EIN   | (d) Amount paid from filing organization's funds. If none, enter -0  | (e) Amount of political contributions received and promptly and directly delivered to a separate political organization.  If none, enter -0 |
|   |  |   |  |   |
|   |  |   |  |   |
|   |  |   |  |   |
|   |  |   |  |   |
|   |  | 1   | 1  |   |

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2012

LHA

232041

| Part II-A   Complete if the ord                            |                        | exempt under section   |                           |                            | 130204 Page 2        |
|--|------------------------|--|---------------------------|----------------------------|----------------------|
| (election under sec  |                        | exempt under section   |                           | eu i 01111 3700            |                      |
| <del></del>  |                        | an affiliated group (and list i  | n Part IV each affiliated | group member's nam         | e, address, EIN,     |
|  |                        | ying expenditures).  |                           | 3 1                        | , , ,                |
| B Check ▶ ☐ if the filing organiza                         | tion checked bo        | x A and "limited control" pr   | ovisions apply.           |                            |                      |
|  | ts on Lobbying         |  |                           | (a) Filing                 | (b) Affiliated group |
|  |                        | amounts paid or incurred.  | )                         | organization's<br>totals   | totals               |
|  |                        |  | ,<br>                     | totais                     |                      |
| 1a Total lobbying expenditures to influ                    |                        |  |                           | 00.000                     |                      |
| <b>b</b> Total lobbying expenditures to influ              | -                      |  |                           | 20,038.                    |                      |
| c Total lobbying expenditures (add li                      |                        |  |                           | 20,038.                    |                      |
| d Other exempt purpose expenditure                         |                        |  |                           | 60,992,809.<br>61,012,847. |                      |
| e Total exempt purpose expenditure                         |                        |  |                           | 1,000,000.                 |                      |
| f Lobbying nontaxable amount. Enter                        |                        |  |                           | 1,000,000                  |                      |
| Not over \$500,000   |                        | <ul><li>le lobbying nontaxable am</li><li>% of the amount on line 1e</li></ul> |                           |                            |                      |
| Over \$500,000 but not over \$1,000                        |                        | 00,000 plus 15% of the exc   |                           |                            |                      |
| Over \$1,000,000 but not over \$1,5                        | cess over \$1,000,000. |  |                           |                            |                      |
| Over \$1,500,000 but not over \$17.                        |                        |  |                           |                            |                      |
| Over \$17,000,000  |                        |  |                           |                            |                      |
| . , ,  |                        | ,000,000.  |                           |                            |                      |
| g Grassroots nontaxable amount (er                         | nter 25% of line       | lf)  |                           | 250,000.                   |                      |
| h Subtract line 1g from line 1a. If zer                    | o or less, enter -     | )-   |                           | 0.                         |                      |
| i Subtract line 1f from line 1c. If zero                   | o or less, enter -C    | -  |                           | 0.                         |                      |
| j If there is an amount other than ze                      | ro on either line      | 1h or line 1i, did the organiz   | ation file Form 4720      | _                          |                      |
| reporting section 4911 tax for this                        | •                      |  |                           | L                          | Yes No               |
| (Come overni   |                        | ar Averaging Period Under  |                           | alata all af tha five      |                      |
| •  |                        | de a section 501(h) electio<br>ee the instructions for line                    |                           |                            |                      |
|  |                        | Expenditures During 4-Ye   |                           | -3,                        |                      |
|  |                        |  | <br>                      |                            |                      |
| Calendar year  | (a) 2009               | <b>(b)</b> 2010  | (c) 2011                  | (d) 2012                   | (e) Total            |
| (or fiscal year beginning in)                              |                        |  |                           |                            |                      |
|  |                        |  |                           |                            |                      |
| 2a Lobbying nontaxable amount                              |                        |  | 1,000,000.                | 1,000,000.                 | 2,000,000.           |
| <b>b</b> Lobbying ceiling amount                           |                        |  |                           |                            |                      |
| (150% of line 2a, column(e))                               |                        |  |                           |                            | 3,000,000.           |
|  |                        |  | 12 251                    | 20 020                     | 22 200               |
| c Total lobbying expenditures                              |                        |  | 12,251.                   | 20,038.                    | 32,289.              |
| <b>d</b> Grassroots nontaxable amount                      |                        |  | 250,000.                  | 250,000.                   | 500,000.             |
| Grassroots nontaxable amount     Grassroots ceiling amount |                        |  | 230,000.                  | 250,000.                   | 300,000              |
| (150% of line 2d, column (e))                              |                        |  |                           |                            | 750,000.             |
| ,                    |                        |  |                           |                            | .,                   |
| f Grassroots lobbying expenditures                         |                        |  |                           |                            |                      |

Schedule C (Form 990 or 990-EZ) 2012

# Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

| For      | each "Yes," response to lines 1a through 1i below, provide in Part IV a detailed description  (a)  |                 | b)         |                |             |
|----------|--|-----------------|------------|----------------|-------------|
| of th    | ne lobbying activity.  | Yes             | No         | Amo            | ount        |
| 1        | During the year, did the filing organization attempt to influence foreign, national, state or  |                 |            |                |             |
| ·        | local legislation, including any attempt to influence public opinion on a legislative matter   |                 |            |                |             |
|          | or referendum, through the use of:   |                 |            |                |             |
| á        | Volunteers?  |                 |            |                |             |
| ŀ        | Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?   |                 |            |                |             |
|          | : Media advertisements?  |                 |            |                |             |
|          | Mailings to members, legislators, or the public?   |                 |            |                |             |
|          | Publications, or published or broadcast statements?  |                 |            |                |             |
|          | Grants to other organizations for lobbying purposes?   |                 |            |                |             |
|          | Direct contact with legislators, their staffs, government officials, or a legislative body?  |                 |            |                |             |
|          | Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?  |                 |            |                |             |
| i        | Other activities?  |                 |            |                |             |
|          | Total. Add lines 1c through 1i   |                 |            |                |             |
|          | Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?  |                 |            |                |             |
|          | o If "Yes," enter the amount of any tax incurred under section 4912  |                 |            |                |             |
|          | : If "Yes," enter the amount of any tax incurred by organization managers under section 4912   |                 |            |                |             |
|          | I If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?   |                 |            |                |             |
|          | rt III-A Complete if the organization is exempt under section 501(c)(4), section   | on 501(c        | (5), or se | ction          |             |
|          | 501(c)(6).   |                 |            |                |             |
|          |  |                 |            | Yes            | No          |
| 1        | Were substantially all (90% or more) dues received nondeductible by members?   |                 |            |                |             |
| 2        | Did the organization make only in-house lobbying expenditures of \$2,000 or less?  |                 | 2          |                |             |
| 3        | Did the organization agree to carry over lobbying and political expenditures from the prior year?  rt III-B Complete if the organization is exempt under section 501(c)(4), section  |                 |            |                |             |
|          | 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."   |                 |            | t III-A, lir   | ne 3, is    |
| 1        | Dues, assessments and similar amounts from members   |                 | 1          |                |             |
| 2        | Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic  | cai             |            |                |             |
|          | expenses for which the section 527(f) tax was paid).   |                 |            |                |             |
|          | Current year   |                 |            |                |             |
|          | O Carryover from last year   |                 |            |                |             |
| _        | : Total  |                 |            |                |             |
| 3        | Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  |                 | 3          |                |             |
| 4        | If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exc   |                 |            |                |             |
|          | does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and p  | oolitical       |            |                |             |
| _        | expenditure next year?   |                 | 4          |                |             |
| <u>5</u> | Taxable amount of lobbying and political expenditures (see instructions)  rt IV Supplemental Information   |                 | 5          |                |             |
|          |  |                 |            |                |             |
|          | nplete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part I-C, line 5; Part I-B, line 4; Part I-C, line 5; Part I-C | art II-A (affil | ated group | list); Part II | -A, line 2; |
| and      | Part II-B, line 1. Also, complete this part for any additional information.  |                 |            |                |             |
|          |  |                 |            |                |             |
|          |  |                 |            |                |             |
|          |  |                 |            |                |             |
|          |  |                 |            |                |             |
|          |  |                 |            |                |             |
|          |  |                 |            |                |             |
|          |  |                 |            |                |             |
|          |  |                 |            |                |             |
|          |  |                 |            |                |             |

### **SCHEDULE D**

(Form 990)

Department of the Treasury Internal Revenue Service

# **Supplemental Financial Statements**

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990. ► See separate instructions.

OMB No. 1545-0047

2012
Open to Public Inspection

Name of the organization

SAN FRANCISCO SYMPHONY

Employer identification number 94-1156284

| Pai | τl     | Organizations Maintaining Donor Advised                       | d Funds or Other Similar Fund              | s or Accounts. Complete if the                 |
|-----|--------|---|--|--|
|     |        | organization answered "Yes" to Form 990, Part IV, line        | 6.   |  |
|     |        |   | (a) Donor advised funds                    | (b) Funds and other accounts                   |
| 1   | Total  | number at end of year   |  |  |
| 2   |        | egate contributions to (during year)                          |  |  |
| 3   | Aggre  | egate grants from (during year)                               |  |  |
| 4   | Aggre  | egate value at end of year                                    |  |  |
| 5   |        | ne organization inform all donors and donor advisors in w     | vriting that the assets held in donor advi | sed funds                                      |
|     | are th | ne organization's property, subject to the organization's     | exclusive legal control?                   | Yes No   |
| 6   | Did th | ne organization inform all grantees, donors, and donor ac     | dvisors in writing that grant funds can be | e used only                                    |
|     | for ch | aritable purposes and not for the benefit of the donor or     | donor advisor, or for any other purpose    | e conferring                                   |
|     | imper  | missible private benefit?                                     | ······                                     | Yes No   |
| Pai | t II   | Conservation Easements. Complete if the organization          | anization answered "Yes" to Form 990,      | Part IV, line 7.                               |
| 1   | Purpo  | ose(s) of conservation easements held by the organization     | on (check all that apply).                 |  |
|     |        | Preservation of land for public use (e.g., recreation or ed   | ducation) Preservation of an hi            | storically important land area                 |
|     |        | Protection of natural habitat                                 | Preservation of a cer                      | tified historic structure                      |
|     |        | Preservation of open space                                    |  |  |
| 2   | Comp   | plete lines 2a through 2d if the organization held a qualifi  | ed conservation contribution in the form   | of a conservation easement on the last         |
|     | day o  | f the tax year.   |  |  |
|     |        |   |  | Held at the End of the Tax Year                |
| а   | Total  | number of conservation easements                              |  | 2a   |
| b   | Total  | acreage restricted by conservation easements                  |  | 2b   |
| С   | Numb   | per of conservation easements on a certified historic stru    | ucture included in (a)                     | 2c   |
| d   | Numb   | per of conservation easements included in (c) acquired a      | fter 8/17/06, and not on a historic struc  | ture   |
|     | listed | in the National Register                                      |  | 2d   |
| 3   |        | per of conservation easements modified, transferred, rele     |  | ne organization during the tax                 |
|     | year   | <b></b>   |  |  |
| 4   | Numb   | per of states where property subject to conservation eas      | ement is located                           |  |
| 5   | Does   | the organization have a written policy regarding the peri     | odic monitoring, inspection, handling of   |  |
|     | violat | ions, and enforcement of the conservation easements it        | holds?                                     | Yes  |
| 6   | Staff  | and volunteer hours devoted to monitoring, inspecting, a      | and enforcing conservation easements       | during the year 🕨                              |
| 7   |        | ınt of expenses incurred in monitoring, inspecting, and e     |  |  |
| 8   | Does   | each conservation easement reported on line 2(d) above        | e satisfy the requirements of section 17   | 0(h)(4)(B)(i)                                  |
|     | and s  | ection 170(h)(4)(B)(ii)?                                      |  | Yes  |
| 9   | In Pa  | rt XIII, describe how the organization reports conservation   | on easements in its revenue and expens     | e statement, and balance sheet, and            |
|     | includ | de, if applicable, the text of the footnote to the organizati | on's financial statements that describes   | s the organization's accounting for            |
| _   |        | ervation easements.   |  |  |
| Pai | t III  | Organizations Maintaining Collections of                      |  | Other Similar Assets.                          |
|     |        | Complete if the organization answered "Yes" to Form 9         | 990, Part IV, line 8.                      |  |
| 1a  |        | organization elected, as permitted under SFAS 116 (AS         | •  | *  |
|     |        | ical treasures, or other similar assets held for public exh   |  | ance of public service, provide, in Part XIII, |
|     |        | ext of the footnote to its financial statements that describ  |  |  |
| b   |        | organization elected, as permitted under SFAS 116 (AS         |  |  |
|     |        | ures, or other similar assets held for public exhibition, ed  | ucation, or research in furtherance of pr  | ublic service, provide the following amounts   |
|     |        | ng to these items:  |  |  |
|     | (i) R  | evenues included in Form 990, Part VIII, line 1               |  |  |
|     |        |   |  |  |
| 2   |        | organization received or held works of art, historical trea   |  | al gain, provide                               |
|     |        | ollowing amounts required to be reported under SFAS 11        |  |  |
| а   |        | nues included in Form 990, Part VIII, line 1                  |  |  |
| b   | Asset  | s included in Form 990, Part X                                |  | <b>&gt;</b> \$                                 |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. 232051 12-10-12

| Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets(continued                                    | 1)     |  |  |  |  |  |  |  |  |  |
|---|--------|--|--|--|--|--|--|--|--|--|
| <u> </u>  |        |  |  |  |  |  |  |  |  |  |
| 3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection ite | ms     |  |  |  |  |  |  |  |  |  |
| (check all that apply):   |        |  |  |  |  |  |  |  |  |  |
| a X Public exhibition d Loan or exchange programs   |        |  |  |  |  |  |  |  |  |  |
| b Scholarly research e X Other REPLICA FOR ANNUAL POSTER  |        |  |  |  |  |  |  |  |  |  |
| c X Preservation for future generations   |        |  |  |  |  |  |  |  |  |  |
| 4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.            |        |  |  |  |  |  |  |  |  |  |
| 5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets                        | _      |  |  |  |  |  |  |  |  |  |
|   | X No   |  |  |  |  |  |  |  |  |  |
| Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or                           |        |  |  |  |  |  |  |  |  |  |
| reported an amount on Form 990, Part X, line 21.  |        |  |  |  |  |  |  |  |  |  |
| 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included                          |        |  |  |  |  |  |  |  |  |  |
| on Form 990, Part X? <b>Yes</b>   | No     |  |  |  |  |  |  |  |  |  |
| <b>b</b> If "Yes," explain the arrangement in Part XIII and complete the following table:   |        |  |  |  |  |  |  |  |  |  |
| Amount  |        |  |  |  |  |  |  |  |  |  |
| c Beginning balance 1c  |        |  |  |  |  |  |  |  |  |  |
| d Additions during the year1d   |        |  |  |  |  |  |  |  |  |  |
| e Distributions during the year   |        |  |  |  |  |  |  |  |  |  |
| f Ending balance 1f   |        |  |  |  |  |  |  |  |  |  |
| 2a Did the organization include an amount on Form 990, Part X, line 21?   | □No    |  |  |  |  |  |  |  |  |  |
| <b>b</b> If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided in Part XIII                             |        |  |  |  |  |  |  |  |  |  |
| Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.  |        |  |  |  |  |  |  |  |  |  |
| (a) Current year (b) Prior year (c) Two years back (d) Three years back (e) Four year   | s back |  |  |  |  |  |  |  |  |  |
| 1a         Beginning of year balance         268,040,050.         262,125,035.         232,661,245.         230,679,902.         258,32           | 438.   |  |  |  |  |  |  |  |  |  |
| <b>b</b> Contributions 3,998,608. 3,398,740. 20,521,288. 6,872,990. 16,79   | ,506.  |  |  |  |  |  |  |  |  |  |
| c Net investment earnings, gains, and losses 26,941,005. 19,729,648. 24,946,947. 10,899,94225,35  | 327.   |  |  |  |  |  |  |  |  |  |
| d Grants or scholarships  |        |  |  |  |  |  |  |  |  |  |
| e Other expenditures for facilities   |        |  |  |  |  |  |  |  |  |  |
| and programs  | 3,715. |  |  |  |  |  |  |  |  |  |
| f Administrative expenses   |        |  |  |  |  |  |  |  |  |  |
| g End of year balance 283,364,803. 268,040,050. 262,125,035. 232,661,245. 230,67  | 9,902. |  |  |  |  |  |  |  |  |  |
| 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:   |        |  |  |  |  |  |  |  |  |  |
| a Board designated or quasi-endowment > 27.00 %   |        |  |  |  |  |  |  |  |  |  |
| b Permanent endowment \( \begin{array}{c} 49.00 \\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \  |        |  |  |  |  |  |  |  |  |  |
| c Temporarily restricted endowment ▶ 24.00 %  |        |  |  |  |  |  |  |  |  |  |
| The percentages in lines 2a, 2b, and 2c should equal 100%.  |        |  |  |  |  |  |  |  |  |  |
| 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization                        |        |  |  |  |  |  |  |  |  |  |
| by:   | No     |  |  |  |  |  |  |  |  |  |
| (i) unrelated organizations 3a(i) X   |        |  |  |  |  |  |  |  |  |  |
| (ii) related organizations 3a(ii)   | X      |  |  |  |  |  |  |  |  |  |
| b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?  3b   |        |  |  |  |  |  |  |  |  |  |
| 4 Describe in Part XIII the intended uses of the organization's endowment funds.  |        |  |  |  |  |  |  |  |  |  |
| Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.  |        |  |  |  |  |  |  |  |  |  |
| Description of property (a) Cost or other (b) Cost or other (c) Accumulated (d) Book va   | ue     |  |  |  |  |  |  |  |  |  |
| basis (investment) basis (other) depreciation   |        |  |  |  |  |  |  |  |  |  |
| 1a Land   |        |  |  |  |  |  |  |  |  |  |
| b Buildings   |        |  |  |  |  |  |  |  |  |  |
| c Leasehold improvements 15,830,801. 10,668,641. 5,162,   | 160.   |  |  |  |  |  |  |  |  |  |
| d Equipment 18,555,848. 6,739,929. 11,815,  |        |  |  |  |  |  |  |  |  |  |
| e Other 1,487,512. 1,487,   |        |  |  |  |  |  |  |  |  |  |
| Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).)   |        |  |  |  |  |  |  |  |  |  |

| CAN | FR A NO | CISCO | CVMPH | $\cap$ NV |
|-----|---------|-------|-------|-----------|
|     |         |       |       |           |

| Part VII Investments - Other Securities. See   | e Form 990, Part X, lin | e 12.             |                     |                      |
|--|-------------------------|-------------------|---------------------|----------------------|
| (a) Description of security or category (including name of security)   | (b) Book value          | (c) Method of val | uation: Cost or end | of-year market value |
| (1) Financial derivatives  |                         |                   |                     |                      |
| (2) Closely-held equity interests  |                         |                   |                     |                      |
| (3) Other  |                         |                   |                     |                      |
| (A) LIMITED PARTNERSHIPS AND   |                         |                   |                     |                      |
| (B) OTHER  | 61,053,92               | 0. END-OF-YE      | AR MARKET           | VALUE                |
| (C)  |                         |                   |                     |                      |
| (D)  |                         |                   |                     |                      |
| (E)  |                         |                   |                     |                      |
| (F)  |                         |                   |                     |                      |
| (G)  |                         |                   |                     |                      |
| (H)  |                         |                   |                     |                      |
| (1)  |                         |                   |                     |                      |
| <b>Total</b> . (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶                                       | 61,053,92               |                   |                     |                      |
| Part VIII Investments - Program Related. Se  | ee Form 990, Part X, li |                   |                     |                      |
| (a) Description of investment type   | (b) Book value          | (c) Method of val | uation: Cost or end | of-year market value |
| (1)  |                         |                   |                     |                      |
| (2)  |                         |                   |                     |                      |
| (3)  |                         |                   |                     |                      |
| (4)  |                         |                   |                     |                      |
| (5)  |                         |                   |                     |                      |
| (6)  |                         |                   |                     |                      |
| (7)  |                         |                   |                     |                      |
| (8)  |                         |                   |                     |                      |
| (9)  |                         |                   |                     |                      |
| (10)   |                         |                   |                     |                      |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)   |                         |                   |                     |                      |
| Part IX Other Assets. See Form 990, Part X, line   |                         |                   |                     |                      |
|  | Description             |                   |                     | (b) Book value       |
| (1)  |                         |                   |                     |                      |
| (2)  |                         |                   |                     |                      |
| (3)  |                         |                   |                     |                      |
| (4)  |                         |                   |                     |                      |
| (5)  |                         |                   |                     |                      |
| (6)  |                         |                   |                     |                      |
| (7)  |                         |                   |                     |                      |
| (8)  |                         |                   |                     |                      |
| (9)  |                         |                   |                     |                      |
| (10)   | - 15\                   |                   |                     |                      |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line  Part X Other Liabilities. See Form 990, Part X, I |                         |                   | <b>&gt;</b>         |                      |
|  | III le 25.              | (b) Book value    |                     |                      |
| (a) Description of liability  (1) Federal income taxes   |                         | (b) Book value    |                     |                      |
| (2) LIABILITIES TO BENEFICIAR  | TES OF                  |                   |                     |                      |
| (3) SPLIT INTEREST AGREEMENTS  |                         | 2,607,772.        |                     |                      |
| (4) PENSION BENEFIT LIABILITI  |                         | 16,333,068.       |                     |                      |
| (5) UNEARNED CHALLENGE GRANT   |                         | 5,500,000.        |                     |                      |
| (6)  |                         | 2,233,000.        |                     |                      |
| (7)  |                         |                   |                     |                      |
| (8)  |                         |                   |                     |                      |
| (9)  |                         |                   |                     |                      |
| (10)   |                         |                   |                     |                      |
| (11)   |                         |                   |                     |                      |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line  | e 25 )                  | 24,440,840.       |                     |                      |
| I Vian ( Solatin ( )) made squar rollin 000, rate 7, 001. (D) line   | ,                       | ==,==0,0=00       |                     |                      |

2. FIN 48 (ASC 740) Footnote. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

|         | dule D (Form 990) 2012 SAN FRANCISCO SYMPHONY   |              |                           |       | 1156284 Page 4           |
|---------|---|--------------|---------------------------|-------|--------------------------|
| Par     | t XI Reconciliation of Revenue per Audited Financial Statem                               | ents Wi      | th Revenue per R          | etur  |                          |
| 1       | Total revenue, gains, and other support per audited financial statements                  |              |                           | 1     | 90,423,267.              |
| 2       | Amounts included on line 1 but not on Form 990, Part VIII, line 12:                       |              |                           |       |                          |
| а       | Net unrealized gains on investments   | . 2a         | 2,280,599.                |       |                          |
| b       | Donated services and use of facilities  | . 2b         | 702,796.                  |       |                          |
| С       | Recoveries of prior year grants   | . 2c         |                           |       |                          |
|         | Other (Describe in Part XIII.)  |              | 2,775,086.                |       |                          |
| е       | Add lines 2a through 2d   |              |                           | 2e    | 5,758,481.               |
|         | Subtract line 2e from line 1  |              |                           | 3     | 84,664,786.              |
| 4       | Amounts included on Form 990, Part VIII, line 12, but not on line 1:                      |              |                           |       |                          |
| а       | Investment expenses not included on Form 990, Part VIII, line 7b                          | 4a           | 259,253.                  |       |                          |
| b       | Other (Describe in Part XIII.)  |              |                           |       |                          |
| С       | Add lines 4a and 4b   |              |                           | 4c    | 259,253.                 |
| 5       | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)           |              |                           | 5     | 84,924,039.              |
| Par     | t XII Reconciliation of Expenses per Audited Financial Staten                             | nents W      | ith Expenses per          | Retu  |                          |
| 1       | Total expenses and losses per audited financial statements                                |              |                           | 1     | 76,511,016.              |
| 2       | Amounts included on line 1 but not on Form 990, Part IX, line 25:                         |              |                           |       |                          |
| а       | Donated services and use of facilities  | . 2a         | 702,796.                  |       |                          |
| b       | Prior year adjustments  | . 2b         |                           |       |                          |
| С       | Other losses  | . 2c         |                           |       |                          |
| d       | Other (Describe in Part XIII.)  | . 2d         | 2,775,086.                |       |                          |
| е       | Add lines 2a through 2d   |              |                           | 2e    | 3,477,882.               |
|         | Subtract line 2e from line 1  |              |                           | 3     | 73,033,134.              |
| 4       | Amounts included on Form 990, Part IX, line 25, but not on line 1:                        |              |                           |       |                          |
| а       | Investment expenses not included on Form 990, Part VIII, line 7b                          | 4a           | 259,253.                  |       |                          |
|         | Other (Describe in Part XIII.)  |              |                           |       |                          |
| С       | Add lines 4a and 4b   |              |                           | 4c    | 259,253.                 |
| 5       | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)          |              |                           | 5     | 73,292,387.              |
| Par     | t XIII Supplemental Information   |              |                           |       |                          |
| Com     | plete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part | III, lines 1 | a and 4; Part IV, lines 1 | b and | 2b; Part V, line 4; Part |
| X, line | e 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part t   | o provide    | any additional informat   | ion.  |                          |
| PAF     | RT III, LINE 4: THE SYMPHONY RECEIVES A DO  | ONATEI       | ) WATERCOLOR              | ., W  | HICH IS                  |
| CAI     | PITALIZED AS PART OF IMPROVEMENTS, FURNITU  | JRE, A       | AND EQUIPMEN              | т.    | THE DONATED              |
| WAI     | ERCOLOR IS BEING MAINTAINED AS PART OF TH   | HE SYN       | IPHONY'S COL              | LEC   | TION.                    |
|         |   |              |                           |       |                          |
| THE     | SYMPHONY MAINTAINS OTHER ARTWORK AROUND   | DAVIE        | S SYMPHONY                | HAL   | L, BUT NO                |
| ОТЕ     | IER ITEMS ARE RECORDED AS ASSETS.   |              |                           |       |                          |
|         |   |              |                           |       |                          |
|         |   |              |                           |       |                          |

PART V, LINE 4: TO SUPPORT THE SYMPHONY'S PROGRAMS AND MAINTAIN

Part XIII | Supplemental Information (continued)

FINANCIAL STABILITY.

PART X, LINE 2: THE SYMPHONY HAS EVALUATED ITS CURRENT TAX POSITIONS
ON UNRELATED BUSINESS INCOME AND HAS CONCLUDED THAT AS OF AUGUST 31, 2013,
THE SYMPHONY DOES NOT HAVE ANY SIGNIFICANT UNCERTAIN TAX POSITIONS FOR
WHICH A RESERVE WOULD BE NECESSARY. FOR STATE TAX PURPOSES, THE SYMPHONY
IS GENERALLY NO LONGER SUBJECT TO TAX EXAMINATIONS FOR YEARS PRIOR TO
2009. FOR FEDERAL TAX PURPOSES, THE SYMPHONY IS NO LONGER SUBJECT TO TAX
EXAMINATIONS FOR YEARS PRIOR TO 2010.

| PART | XΙ, | LINE | <b>⊿</b> D | _ | OTHER | ADJUSTMENTS: |  |
|------|-----|------|------------|---|-------|--------------|--|
|      |     |      |            |   |       |              |  |

| SPECIAL EVENTS EXPENSE LINE 8B, PART VIII, FORM 990 | 2,089,920. |
|---|------------|
| COST OF GOODS SOLD LINE 10B, PART VIII, FORM 990    | 685,166.   |
| TOTAL TO SCHEDULE D, PART XI, LINE 2D               | 2,775,086. |

### PART XII, LINE 2D - OTHER ADJUSTMENTS:

| SPECIAL EVENTS EXPENSE LINE 8B, PART VIII, FORM 990 | 2,089,920. |
|---|------------|
| COST OF GOODS SOLD LINE 10B, PART VIII, FORM 990    | 685,166.   |
| TOTAL TO SCHEDULE D, PART XII, LINE 2D              | 2,775,086. |
|   |            |

# SCHEDULE F (Form 990)

# **Statement of Activities Outside the United States**

➤ Complete if the organization answered "Yes" to Form 990,
Part IV, line 14b, 15, or 16.

➤ Attach to Form 990. ➤ See separate instructions.

2012
Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization

Employer identification number

| SAI  | N FRANCISCO S                            | YMPHONY                             |   |  |                       | 94-11562   | 84   |
|------|--|-------------------------------------|---|--|-----------------------|--|--|
| Pa   |  |                                     | ctivities Ou  | tside the United States. Comple  | ete if the organ      |  |  |
|      | to Form 990, Par                         |                                     |   | •  | 3                     |  |  |
| 1    | For grantmakers. Does                    | the organization                    | n maintain recor  | ds to substantiate the amount of its gr  | ants and other        | assistance,  |  |
|      | the grantees' eligibility for            | or the grants or a                  | assistance, and   | the selection criteria used to award the   | e grants or assi      | stance?  | Yes No   |
| 2    | For grantmakers. Desc                    | ribe in Part V the                  | e organization's  | procedures for monitoring the use of it  | s grants and of       | ther assistance ou   | tside the  |
|      | United States.                           |                                     |   |  |                       |  |  |
| 3    | Activities per Region. (T                | he following Part                   | I, line 3 table ca  | an be duplicated if additional space is  | needed.)              |  |  |
|      | (a) Region                               | (b) Number of offices in the region | (c) Number of<br>employees,<br>agents, and<br>independent<br>contractors<br>in region | (d) Activities conducted in region<br>(by type) (e.g., fundraising, program<br>services, investments, grants to<br>recipients located in the region) | is a prog<br>describe | vity listed in (d) gram service, e specific type ce(s) in region | (f) Total<br>expenditures<br>for and<br>investments<br>in region |
|      |  |                                     |   |  |                       |  |  |
| ASI  | A  | 0                                   | 0   | PROGRAM SERVICES   | ASIA TOURS            |  | 579,563.   |
| CENT | TRAL AMERICA AND                         |                                     |   |  |                       |  |  |
| THE  | CARIBBEAN                                | 0                                   | 0   | INVESTMENTS  |                       |  | 13,627,076.  |
|      |  |                                     |   |  |                       |  |  |
|      |  |                                     |   |  |                       |  |  |
|      |  |                                     |   |  |                       |  |  |
|      |  |                                     |   |  |                       |  |  |
|      |  |                                     |   |  |                       |  |  |
|      |  |                                     |   |  |                       |  |  |
| 3 a  | Sub-total                                | 0                                   | 0   |  |                       |  | 14,206,639.  |
| b    | Total from continuation sheets to Part I | 0                                   | 0   |  |                       |  | 0.   |
| С    | Totals (add lines 3a                     |                                     |   |  |                       |  | 14 206 620   |
|      | and 3b)                                  | 0                                   | 0   |  |                       |  | 14,206,639.  |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

| Schedule | F (Form 990) 2012  | SAN         | FRANCISCO          | SYMPHONY            | 94-1156284  |  |  |  |  |
|----------|--|-------------|--------------------|---------------------|---|--|--|--|--|
| Part II  | Grants and Other Ass   | sistance to | Organizations or E | ntities Outside the | United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any |  |  |  |  |
|          | recipient who received more than \$5,000. Part II can be duplicated if additional space is needed. |             |                    |                     |   |  |  |  |  |
|          |  |             |                    |                     |   |  |  |  |  |

| 1 (a) Name of organization                         | <b>(b)</b> IRS code section and EIN (if applicable) | (c) Region | (d) Purpose of grant           | (e) Amount of cash grant | (f) Manner of cash disbursement | (g) Amount of non-cash assistance | (h) Description<br>of non-cash<br>assistance | (i) Method of valuation (book, FMV, appraisal, other) |
|--|---|------------|--------------------------------|--------------------------|---------------------------------|-----------------------------------|--|---|
|  |   |            |                                |                          |                                 |                                   |  |   |
|  |   |            |                                |                          |                                 |                                   |  |   |
|  |   |            |                                |                          |                                 |                                   |  |   |
|  |   |            |                                |                          |                                 |                                   |  |   |
|  |   |            |                                |                          |                                 |                                   |  |   |
|  |   |            |                                |                          |                                 |                                   |  |   |
|  |   |            |                                |                          |                                 |                                   |  |   |
|  |   |            |                                |                          |                                 |                                   |  |   |
|  |   |            |                                |                          |                                 |                                   |  |   |
|  |   |            |                                |                          |                                 |                                   |  |   |
|  |   |            |                                |                          |                                 |                                   |  |   |
|  |   |            |                                |                          |                                 |                                   |  |   |
|  |   |            |                                |                          |                                 |                                   |  |   |
|  |   |            |                                |                          |                                 |                                   |  |   |
|  |   |            |                                |                          |                                 |                                   |  |   |
|  |   |            |                                |                          |                                 |                                   |  |   |
|  |   |            | recognized as charities by the |                          |                                 |                                   |  | <u> </u>  |
| the IRS, or for which t<br>3 Enter total number of |   |            | n 501(c)(3) equivalency letter |                          |                                 | <b>&gt;</b>                       |  |   |

| Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16. |            |                          |                          |                                 |                                   |  |  |  |  |  |
|---|------------|--------------------------|--------------------------|---------------------------------|-----------------------------------|--|--|--|--|--|
| Part III can be duplicated if additional space is needed.   |            |                          |                          |                                 |                                   |  |  |  |  |  |
| (a) Type of grant or assistance   | (b) Region | (c) Number of recipients | (d) Amount of cash grant | (e) Manner of cash disbursement | (f) Amount of non-cash assistance | (g) Description of non-cash assistance | (h) Method of<br>valuation<br>(book, FMV,<br>appraisal, other) |  |  |  |
|   |            |                          |                          |                                 |                                   |  |  |  |  |  |
|   |            |                          |                          |                                 |                                   |  |  |  |  |  |
|   |            |                          |                          |                                 |                                   |  |  |  |  |  |
|   |            |                          |                          |                                 |                                   |  |  |  |  |  |
|   |            |                          |                          |                                 |                                   |  |  |  |  |  |
|   |            |                          |                          |                                 |                                   |  |  |  |  |  |
|   |            |                          |                          |                                 |                                   |  |  |  |  |  |
|   |            |                          |                          |                                 |                                   |  |  |  |  |  |
|   |            |                          |                          |                                 |                                   |  |  |  |  |  |
|   |            |                          |                          |                                 |                                   |  |  |  |  |  |
|   |            |                          |                          |                                 |                                   |  |  |  |  |  |
|   |            |                          |                          |                                 |                                   |  |  |  |  |  |

# Schedule F (Form 990) 2012 Part IV | Foreign Forms

| 1 | Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)   | X Yes | □ No |
|---|--|-------|------|
| 2 | Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A) | Yes   | X No |
| 3 | Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations. (see Instructions for Form 5471)  | Yes   | X No |
| 4 | Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)                   | Yes   | X No |
| 5 | Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect To Certain Foreign Partnerships. (see Instructions for Form 8865)  | Yes   | X No |
| 6 | Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report. (see Instructions for Form 5713)   | Yes   | X No |

### **SCHEDULE G**

(Form 990 or 990-EZ)

# Supplemental Information Regarding Fundraising or Gaming Activities

OMB No. 1545-0047

2012

Department of the Treasury Internal Revenue Service

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

Open To Public Inspection

| Internal Revenue Service   | <b>•</b>            | Attach to Form 990 or Form 99                                    | 0-EZ. )  | ► See s                         | eparate instruction    | s.         |                                | Inspection                       |  |
|--|---------------------|--|----------|---------------------------------|------------------------|------------|--------------------------------|----------------------------------|--|
| Name of the organization   |                     |  |          |                                 |                        |            |                                | entification number              |  |
|  |                     | NCISCO SYMPHONY  |          |                                 |                        |            | 94-1156                        |                                  |  |
| Part I Fundraising Act required to complete                                | ivities<br>this par | <ul> <li>Complete if the organization and</li> <li>t.</li> </ul> | swered   | "Yes" to                        | o Form 990, Part IV,   | line 1     | 7. Form 990-E2                 | Z filers are not                 |  |
| 1 Indicate whether the organiza  | ation rais          | sed funds through any of the folk                                | owing a  | ctivities.                      | . Check all that apply | /.         |                                |                                  |  |
| a X Mail solicitations e X Solicitation of non-government grants           |                     |  |          |                                 |                        |            |                                |                                  |  |
| b X Internet and email solicitations f X Solicitation of government grants |                     |  |          |                                 |                        |            |                                |                                  |  |
| c X Phone solicitations  |                     | g X Spe  | cial fun | draising                        | events                 |            |                                |                                  |  |
| d X In-person solicitations  |                     |  | -l l. C  | Landing of                      |                        |            |                                |                                  |  |
| 2 a Did the organization have a  |                     | art VII) or entity in connection with                            |          |                                 |                        |            | or<br>X Yes                    | s 🗆 No                           |  |
|  |                     | ividuals or entities (fundraisers) p                             | -        |                                 |                        |            |                                |                                  |  |
| compensated at least \$5,00  |                     |  |          |                                 |                        |            |                                |                                  |  |
|  |                     |  |          |                                 |                        | Ι          |                                | Ī                                |  |
| (i) Name and address of indivi   | dual                | (ii) A aki dk  | , fi     | <b>iii)</b> Did<br>ndraiser     | (iv) Gross receipts    | (v)        | Amount paid<br>or retained by) | (vi) Amount paid                 |  |
| or entity (fundraiser)   |                     | (ii) Activity  | or       | e custody control of ributions? | from activity          | activity f | fundraiser (i)                 | to (or retained by) organization |  |
| and the partitions are   |                     | 2011211  |          |                                 |                        | 113        | ted in coi. (i)                |                                  |  |
| SD&A TELESERVICES, INC 5757 W. CENTURY BLVD., SU                           | rme                 | CONSULT AND SOLICIT FOR TELEFUNDRAISING                          | Ye       | s No                            | 1 156 124              |            | 107 666                        | 740 460                          |  |
| THE HOLMAN GROUP - 6240  |                     | ASSIST IN OBTAINING  |          | ^                               | 1,156,134.             | +          | 407,666                        | 748,468.                         |  |
| PRIMROSE AVENUE, LOS ANGEI   |                     | SPONSORSHIPS WITH  |          | x                               | 165,000.               |            | 33,000                         | 132,000.                         |  |
|  |                     |  |          | +                               |                        | 1          | ,                              |                                  |  |
|  |                     |  |          |                                 |                        |            |                                |                                  |  |
|  |                     |  |          |                                 |                        |            |                                |                                  |  |
|  |                     |  |          |                                 |                        |            |                                |                                  |  |
|  |                     |  |          |                                 |                        |            |                                |                                  |  |
|  |                     |  |          |                                 |                        |            |                                |                                  |  |
|  |                     |  |          |                                 |                        |            |                                |                                  |  |
|  |                     |  |          | +                               |                        |            |                                |                                  |  |
|  |                     |  |          |                                 |                        |            |                                |                                  |  |
|  |                     |  |          |                                 |                        |            |                                |                                  |  |
|  |                     |  |          |                                 |                        |            |                                |                                  |  |
|  |                     |  |          |                                 |                        |            |                                |                                  |  |
|  |                     |  |          |                                 |                        |            |                                |                                  |  |
|  |                     |  |          |                                 |                        |            |                                |                                  |  |
|  |                     |  |          |                                 |                        |            |                                |                                  |  |
|  |                     |  |          |                                 | 1 221 124              |            | 110 666                        | 880,468,                         |  |
| Total  3 List all states in which the ord                                  | nonizotio           | un in registered or licensed to call                             | ioit con | ···ibution                      | 1,321,134.             | ·          | 440,666                        |                                  |  |
| or licensing.  | gariizatio          | or is registered or licerised to soil                            | ICIL CON | noulion                         | s or has been notine   | ia it is   | exempt from t                  | registration                     |  |
| CA   |                     |  |          |                                 |                        |            |                                |                                  |  |
|  |                     |  |          |                                 |                        |            |                                |                                  |  |
|  |                     |  |          |                                 |                        |            |                                |                                  |  |
|  |                     |  |          |                                 |                        |            |                                |                                  |  |
|  |                     |  |          |                                 |                        |            |                                |                                  |  |
|  |                     |  |          |                                 |                        |            |                                |                                  |  |

LHA Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. SEE PART IV FOR CONTINUATIONS

Schedule G (Form 990 or 990-EZ) 2012

|                 | Schedule G (Form 990 or 990-EZ) 2012 SAN FRANCISCO SYMPHONY 94-1156284 Page 2  Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 |   |                        |  |                    |   |  |  |
|-----------------|--|---|------------------------|--|--------------------|---|--|--|
| Pa              | ITT I  | of fundraising events. Complete if the  |                        |  |                    |   |  |  |
|                 |  | or randraioning event contributions and gre                                       | (a) Event #1           | (b) Event #2   | (c) Other events   |   |  |  |
|                 |  |   |                        | CHINESE NEW  | . ,                | (d) Total events<br>(add col. (a) through       |  |  |
|                 |  |   | OPENING GALA           | YEAR   | 3                  | col. (c)  |  |  |
| e               |  |   | (event type)           | (event type)   | (total number)     | 001. <b>(0)</b> )                               |  |  |
| Revenue         | 1  | Gross receipts  | 2,529,425.             | 406,707.   | 862,841.           | 3,798,973                                       |  |  |
|                 | 2  | Less: Contributions   | 2,227,540.             | 252,109.   | 472,894.           | 2,952,543.                                      |  |  |
|                 | 3  | Gross income (line 1 minus line 2)  | 301,885.               | 154,598.   | 389,947.           | 846,430.  |  |  |
|                 | 4  | Cash prizes   |                        |  |                    |   |  |  |
| S               | 5  | Noncash prizes  |                        |  |                    |   |  |  |
| Direct Expenses | 6  | Rent/facility costs   | 12,967.                | 21,819.  | 79,975.            | 114,761.  |  |  |
| Direct E        | 7  | Food and beverages  |                        |  |                    |   |  |  |
|                 | 8  | Entertainment   |                        |  |                    |   |  |  |
|                 | 9  | Other direct expenses   | 939,618.               |  | 771,234.           |   |  |  |
|                 | 10   | Direct expense summary. Add lines 4 through                                       |                        |  |                    | ( 2,089,920;<br>-1,243,490;                     |  |  |
| Pa              |  | Net income summary. Combine line 3, column Gaming. Complete if the organization a | answered "Yes" to Form | 990. Part IV. line 19. or r                          | reported more than | -1,243,490                                      |  |  |
|                 |  | \$15,000 on Form 990-EZ, line 6a.   |                        | , , ,  | •                  |   |  |  |
| Revenue         |  |   | (a) Bingo              | <b>(b)</b> Pull tabs/instant bingo/progressive bingo | (c) Other gaming   | (d) Total gaming (add col. (a) through col. (c) |  |  |
| Rev             | 1  | Gross revenue   |                        |  |                    |   |  |  |
| ses             | 2  | Cash prizes   |                        |  |                    |   |  |  |
| Expenses        | 3  | Noncash prizes  |                        |  |                    |   |  |  |
| Direct          | 4  | Rent/facility costs   |                        |  |                    |   |  |  |
|                 | 5  | Other direct expenses   |                        |  |                    |   |  |  |
|                 | 6  | Volunteer labor   | Yes % No               | Yes % No   | Yes % No           |   |  |  |
|                 | 7  | Direct expense summary. Add lines 2 through                                       | ı 5 in column (d)      |  | <b>&gt;</b>        | (   |  |  |
|                 | 8  | Net gaming income summary. Combine line 1   | , column d, and line 7 |  | <b>&gt;</b>        |   |  |  |
| 9               | Ent  | ter the state(s) in which the organization operat                                 | tes gaming activities: |  |                    |   |  |  |
|                 |  | the organization licensed to operate gaming ac No," explain:                      |                        | states?  |                    | Yes No  |  |  |
|                 | _  |   |                        |  |                    |   |  |  |
|                 |  | ere any of the organization's gaming licenses re                                  | voked, suspended or te | rminated during the tax                              | year?              | Yes No  |  |  |
| a               | 11 "   | Yes," explain:  |                        |  |                    |   |  |  |

Schedule G (Form 990 or 990-EZ) 2012

| Sch         | edule G (Form 990 or 990-EZ) 2012 SAN FRANCISCO SYMPHONY 94-   | 1156284           | Page 3   |
|-------------|--|-------------------|----------|
| 11          | Does the organization operate gaming activities with nonmembers?   |                   | No       |
| 12          | Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed   |                   |          |
|             | to administer charitable gaming?   | Yes Yes           | ☐ No     |
| 13          | Indicate the percentage of gaming activity operated in:  |                   |          |
| á           | n The organization's facility  | 13a               | %        |
|             | An outside facility  | 13b               | <u>%</u> |
| 14          | Enter the name and address of the person who prepares the organization's gaming/special events books and records:  |                   |          |
|             | Name   |                   |          |
|             | Address >  |                   |          |
| 15a         | Does the organization have a contract with a third party from whom the organization receives gaming revenue?   | Yes               | ☐ No     |
| ŀ           | o If "Yes," enter the amount of gaming revenue received by the organization > \$ and the amount  |                   |          |
| •           | of gaming revenue retained by the third party > \$   |                   |          |
|             | : If "Yes," enter name and address of the third party:   |                   |          |
|             |  |                   |          |
|             | Name   |                   |          |
|             | Address ►  |                   |          |
| 16          | Gaming manager information:  |                   |          |
|             |  |                   |          |
|             | Name   |                   |          |
|             | Gaming manager compensation > \$   |                   |          |
|             | Description of convince provided   |                   |          |
|             | Description of services provided   |                   |          |
|             |  |                   |          |
|             |  |                   |          |
|             | ☐ Director/officer ☐ Employee ☐ Independent contractor   |                   |          |
|             |  |                   |          |
|             | Mandatory distributions:   |                   |          |
| á           | Is the organization required under state law to make charitable distributions from the gaming proceeds to  | □ v <sub>aa</sub> | □ Na     |
|             | retain the state gaming license?   | Yes               | └─ No    |
|             | Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year > \$ |                   |          |
| Pa          | IT IV Supplemental Information. Complete this part to provide the explanations required by Part I, line 2b, columns (i   | ii) and (v) and   | Part III |
|             | lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information  |                   |          |
|             |  | <del></del>       |          |
| SC          | HEDULE G, PART I, LINE 2B, LIST OF TEN HIGHEST PAID FUNDRAISE  | RS:               |          |
|             |  |                   |          |
|             |  |                   |          |
| (I          | ) NAME OF FUNDRAISER: SD&A TELESERVICES, INC.  |                   |          |
| <u>\</u>    | , main of fondational pour findatividad, inc.  |                   |          |
| (I          | ) ADDRESS OF FUNDRAISER:   |                   |          |
|             |  |                   |          |
| <u>57</u>   | 57 W. CENTURY BLVD., SUITE 300, LOS ANGELES, CA 90045  |                   |          |
|             |  |                   |          |
|             |  |                   |          |
| / -         | \ NAME OF BUILDDATCED. THE HOLMAN CROUP  |                   |          |
| <u>(I</u>   | ) NAME OF FUNDRAISER: THE HOLMAN GROUP   |                   |          |
| (I          | ) ADDRESS OF FUNDRAISER: 6240 PRIMROSE AVENUE, LOS ANGELES, C  | A 9006            | 8        |
| <del></del> | 1) ACTIVITY: ASSIST IN OBTAINING SPONSORSHIPS WITH CORPORATIO  |                   |          |

232083 01-07-13

#### SCHEDULE I (Form 990)

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States OMB No. 1545-0047 **2012** 

Department of the Treasury Internal Revenue Service

Name of the organization

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

Open to Public Inspection

Employer identification number

| SAN FRANC   | ISCO SYM       | PHONY                         |                          |                                   |  |  | 94-1156284  |
|---|----------------|-------------------------------|--------------------------|-----------------------------------|--|--|---|
| Part I General Information on Grants a  | and Assistance |                               |                          |                                   |  |  |   |
| Does the organization maintain records<br>criteria used to award the grants or assi     | stance?        |                               |                          |                                   |  |  | tion X Yes No   |
| 2 Describe in Part IV the organization's pr   |                |                               |                          |                                   |  | Y #4 5 000 D 4                         | W. F. Od. 6   |
| Grants and Other Assistance to  |                |                               |                          |                                   | janization answered "  | Yes" to Form 990, Part                 | IV, line 21, for any  |
| recipient that received more than  1 (a) Name and address of organization or government | (b) EIN        | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of<br>valuation (book,<br>FMV, appraisal,<br>other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance                                    |
| LOWELL HIGH SCHOOL<br>1101 EUCALYPTUS DRIVE<br>SAN FRANCISCO, CA 94132                  | 94-6000416     | GOVERNMENT                    | 0.                       | 21,078.                           | FMV  | TICKETS                                | TO PROVIDE THE COMMUNITY FREE ACCESS TO SELECT SYMPHONY PERFORMANCES. |
| PRESIDIO MIDDLE SCHOOL<br>450 30TH AVENUE<br>SAN FRANCISCO, CA 94121                    | 94-6000416     | GOVERNMENT                    | 0.                       | 39,560.                           | FMV  | TICKETS                                | TO PROVIDE THE COMMUNITY FREE ACCESS TO SELECT SYMPHONY PERFORMANCES. |
| SAN FRANCISCO CONSERVATORY OF<br>MUSIC - 50 OAK STREET - SAN<br>FRANCISCO, CA 94102     | 94-1156610     | 501(C)(3)                     | 0.                       | 29,762.                           | FMV  | TICKETS                                | TO PROVIDE THE COMMUNITY FREE ACCESS TO SELECT SYMPHONY PERFORMANCES. |
| AP GIANNINI MIDDLE SCHOOL<br>3151 ORTEGA STREET<br>SAN FRANCISCO, CA 94122              | 94-6000416     | GOVERNMENT                    | 0.                       | 7,100.                            | FMV  | TICKETS                                | TO PROVIDE THE COMMUNITY FREE ACCESS TO SELECT SYMPHONY PERFORMANCES. |
|   |                |                               |                          |                                   |  |  |   |
| 2 Enter total number of section 501(c)(3) a  5 Enter total number of other organization |                |                               | he line 1 table          |                                   |  | <u> </u>                               |   |

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| (a) Type of grant or assistance                              | <b>(b)</b> Number of recipients | (c) Amount of cash grant | (d) Amount of non-<br>cash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of non-cash assistance |
|--|---------------------------------|--------------------------|---------------------------------------|---|--|
|  |                                 |                          |                                       |   |  |
|  |                                 |                          |                                       |   |  |
|  |                                 |                          |                                       |   |  |
|  |                                 |                          |                                       |   |  |
|  |                                 |                          |                                       |   |  |
|  |                                 |                          |                                       |   |  |
|  |                                 |                          |                                       |   |  |
|  |                                 |                          |                                       |   |  |
|  |                                 |                          |                                       |   |  |
|  |                                 |                          |                                       |   |  |
| Part IV Supplemental Information. Complete this part to pro- | l<br>vide the information       | n required in Part I     | l<br>, line 2, Part III, colum        | l<br>n (b), and any other additional in               | l<br>formation.                        |
| SCHEDULE I, PART I, LINE 2: THE S                            | YMPHONY D                       | ONATES TIC               | CKETS TO VA                           | RIOUS   |  |
| ORGANIZATIONS, PREDOMINANTLY RELA                            | TED TO ED                       | UCATION. S               | SYMPHONY ST                           | AFF MEMBER(S)   |  |
| WORK DIRECTLY WITH THE SCHOOLS AN                            | D ATTEND (                      | CONCERTS '               | TO PERSONAL                           | LY WELCOME  |  |
| THE TEACHERS AND STUDENTS WHO ARE                            | ATTENDIN                        | G THESE CO               | ONCERTS.                              |   |  |
|  |                                 |                          |                                       |   |  |
|  |                                 |                          |                                       |   |  |
|  |                                 |                          |                                       |   |  |
|  |                                 |                          |                                       |   |  |

# SCHEDULE J (Form 990)

Department of the Treasury

Internal Revenue Service

## **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

► Attach to Form 990. ► See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

SAN FRANCISCO SYMPHONY

Employer identification number 94-1156284

| Pa | rt I Questions Regarding Compensation  |    |     |             |
|----|--|----|-----|-------------|
|    |  |    | Yes | No          |
| 1a | Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990,     |    |     |             |
|    | Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.                 |    |     |             |
|    | First-class or charter travel Housing allowance or residence for personal use  |    |     |             |
|    | Travel for companions Payments for business use of personal residence  |    |     |             |
|    | Tax indemnification and gross-up payments  Health or social club dues or initiation fees                                   |    |     |             |
|    | Discretionary spending account  Personal services (e.g., maid, chauffeur, chef)  |    |     |             |
|    |  |    |     |             |
| b  | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or              |    |     |             |
|    | reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain                   | 1b |     | <u> </u>    |
| 2  | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, |    |     |             |
|    | trustees, and the CEO/Executive Director, regarding the items checked in line 1a?  | 2  |     |             |
|    |  |    |     |             |
| 3  | Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's  |    |     |             |
|    | CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to         |    |     |             |
|    | establish compensation of the CEO/Executive Director, but explain in Part III.   |    |     |             |
|    | Compensation committee Written employment contract   |    |     |             |
|    | Independent compensation consultant  X Compensation survey or study  |    |     |             |
|    | Form 990 of other organizations  X Approval by the board or compensation committee   |    |     |             |
| 4  | During the year did any naven listed in Farm 000 Part VIII Coation A line to with respect to the filling                   |    |     |             |
| 4  | During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing               |    |     |             |
| _  | organization or a related organization:  Receive a severance payment or change-of-control payment?                         | 4a |     | х           |
|    | Participate in, or receive payment from, a supplemental nonqualified retirement plan?                                      | 4b | Х   | <del></del> |
|    | Participate in, or receive payment from, an equity-based compensation arrangement?   | 4c |     | Х           |
| ·  | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.              | 10 |     |             |
|    | The state of the state persons and provide the applicable amounts for each term in that in.                                |    |     |             |
|    | Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.  |    |     |             |
| 5  | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation          |    |     |             |
|    | contingent on the revenues of:   |    |     |             |
| а  | The organization?  | 5a |     | Х           |
|    | Any related organization?  | 5b |     | Х           |
|    | If "Yes" to line 5a or 5b, describe in Part III.   |    |     |             |
| 6  | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation          |    |     |             |
|    | contingent on the net earnings of:   |    |     |             |
| а  | The organization?  | 6a |     | X           |
|    | Any related organization?  | 6b |     | Х           |
|    | If "Yes" to line 6a or 6b, describe in Part III.   |    |     |             |
| 7  | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments          |    |     |             |
|    | not described in lines 5 and 6? If "Yes," describe in Part III   | 7  |     | X           |
| 8  | Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the            |    |     | 37          |
|    | initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III                | 8  |     | X           |
| 9  | If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in                     |    |     |             |
|    | Regulations section 53.4958-6(c)?  | 9  |     | <u> </u>    |

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Schedule J (Form 990) 2012

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

|                                      | (B) Breakdown of         | W-2 and/or 1099-MI                  | SC compensation                           | (C) Retirement and other deferred | (D) Nontaxable benefits | (E) Total of columns<br>(B)(i)-(D) | (F) Compensation reported as deferred |  |
|--------------------------------------|--------------------------|-------------------------------------|---|-----------------------------------|-------------------------|------------------------------------|---------------------------------------|--|
| (A) Name and Title                   | (i) Base<br>compensation | (ii) Bonus & incentive compensation | (iii) Other<br>reportable<br>compensation | compensation                      | Derients                | (B)(I)-(U)                         | in prior Form 990                     |  |
| (1) BRENT ASSINK (i                  | 472,342.                 | 125,000.                            | 8,859.                                    | 54,670.                           | 19,521.                 | 680,392.                           | 0.                                    |  |
| EXECUTIVE DIRECTOR (i                | 0.                       | 0.                                  | 0.  | 0.                                | 0.                      | 0.                                 | 0.                                    |  |
| (2) JAMES KIRK (i                    | 210,187.                 | 0.                                  | 129.                                      | 6,373.                            | 20,326.                 | 237,015.                           | 0.                                    |  |
| CHIEF FINANCIAL OFFICER (i           | 0.                       | 0.                                  | 0.  | 0.                                | 0.                      | 0.                                 | 0.                                    |  |
| (3) JOHN KIESER (i                   | 201,974.                 | 0.                                  | 129.                                      | 48,698.                           | 850.                    | 251,651.                           | 0.                                    |  |
| GENERAL MANAGER (i                   | 0.                       | 0.                                  | 0.  | 0.                                | 0.                      | 0.                                 | 0.                                    |  |
| (4) JOHN MANGUM                      | 184,815.                 | 0.                                  | 27.                                       | 2,174.                            | 20,339.                 | 207,355.                           | 0.                                    |  |
| DIRECTOR, ARTISTIC PLANNIN (i        |                          | 0.                                  | 0.  | 0.                                | 0.                      | 0.                                 | 0.                                    |  |
| (5) NAN KEETON (i                    | 270,653.                 | 0.                                  | 69.                                       | 14,630.                           | 20,388.                 | 305,740.                           | 0.                                    |  |
| DIRECTOR, EXTERNAL AFFAIRS (i        |                          | 0.                                  | 0.  | 0.                                | 0.                      | 0.                                 | 0.                                    |  |
| (6) DAVID LANCE KING                 | 197,331.                 | 0.                                  | 10,341.                                   | 0.                                | 6,020.                  | 213,692.                           | 0.                                    |  |
| DIRECTOR OF DEVELOPMENT UNTIL 08/201 |                          | 0.                                  | 0.  | 0.                                | 0.                      | 0.                                 | 0.                                    |  |
| (7) ALEXANDER BARANTSCHIK            | 496,896.                 | 0.                                  | 516.                                      | 37,422.                           | 38,543.                 | 573,377.                           | 0.                                    |  |
| CONCERTMASTER (i                     |                          | 0.                                  | 0.  | 0.                                | 0.                      | 0.                                 | 0.                                    |  |
| (8) RAGNAR BOHLIN                    | 189,948.                 | 0.                                  | 92,045.                                   | 11,465.                           | 11,146.                 | 304,604.                           | 0.                                    |  |
| CHORUS DIRECTOR (i                   |                          | 0.                                  | 0.  | 0.                                | 0.                      | 0.                                 | 0.                                    |  |
| (9) MARK INOUYE                      | 257,556.                 | 0.                                  | 120.                                      | 11,088.                           | 11,164.                 | 279,928.                           | 0.                                    |  |
| PRINCIPAL TRUMPET (i                 |                          | 0.                                  | 0.  | 0.                                | 0.                      | 0.                                 | 0.                                    |  |
| (10) STEPHEN PAULSON (i              | 246,471.                 | 0.                                  | 1,524.                                    | -17,012.                          | 38,332.                 | 269,315.                           | 0.                                    |  |
| PRINCIPAL BASSOON (i                 | 0.                       | 0.                                  | 0.  | 0.                                | 0.                      | 0.                                 | 0.                                    |  |
| (11) WILLIAM BENNETT (i              | 254,493.                 | 0.                                  | 516.                                      | 36,998.                           | 25,361.                 | 317,368.                           | 0.                                    |  |
| PRINCIPAL OBOE (i                    | 0.                       | 0.                                  | 0.  | 0.                                | 0.                      | 0.                                 | 0.                                    |  |
| (i                                   |                          |                                     |   |                                   |                         |                                    |                                       |  |
| (i                                   | )                        |                                     |   |                                   |                         |                                    |                                       |  |
| (i                                   | )                        |                                     |   |                                   |                         |                                    |                                       |  |
| (i                                   | )                        |                                     |   |                                   |                         |                                    |                                       |  |
| (i                                   |                          |                                     |   |                                   |                         |                                    |                                       |  |
|                                      |                          |                                     |   |                                   |                         |                                    |                                       |  |
| (i                                   |                          |                                     |   |                                   |                         |                                    |                                       |  |
| (i                                   |                          |                                     |   |                                   |                         |                                    |                                       |  |
| (i                                   |                          |                                     |   |                                   |                         |                                    |                                       |  |
|                                      |                          |                                     |   |                                   |                         |                                    |                                       |  |

| Part III Supplemental Information  |  |  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|--|--|
| Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information. |  |  |  |  |  |  |  |  |
| PART I, LINE 4B: THE EXECUTIVE DIRECTOR PARTICIPATES IN A SUPPLEMENTAL   |  |  |  |  |  |  |  |  |
| NONQUALIFIED RETIREMENT PLAN. SFS CONTRIBUTED \$16,500 TO THE PLAN IN  |  |  |  |  |  |  |  |  |
| NOVEMBER 2012.   |  |  |  |  |  |  |  |  |
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### **SCHEDULE L**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

### **Transactions With Interested Persons**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No. 1545-0047

Open To Public Inspection

Name of the organization

Employer identification number

| SAN FRANCISCO SYMPHONY 94-115628 |                   |   |         |                |            |                        |                        |                      | 84     |                |         |                  |               |        |
|----------------------------------|-------------------|---|---------|----------------|------------|------------------------|------------------------|----------------------|--------|----------------|---------|------------------|---------------|--------|
| Part I Excess Bene               | efit Transac      | ctions (section 50                                  | 01(c)(3 | 3) and         | section    | 501(c)(4) org          | aniz                   | ations only).        |        |                |         |                  |               |        |
| Complete if the c                | organization a    | nswered "Yes" on                                    | Form 9  | 990, Pa        | art IV, li | ne 25a or 25l          | 0, 0                   | r Form 990-EZ, F     | art V, | line 40        | Db.     |                  |               |        |
| 1 (a) Name of disqualified p     | nerson (b         | ) Relationship bet                                  |         | -              | lified     | (0                     | :) D                   | escription of trar   | sactio | n              |         | (d)              | Corre         | cted?  |
| (a) Harrie of dioqualified p     | ,010011           | person and or                                       | rganiza | ation          |            |                        |                        |                      |        |                |         | Y                | es            | No     |
|                                  |                   |   |         |                |            |                        |                        |                      |        |                |         | +                |               |        |
|                                  |                   |   |         |                |            |                        |                        |                      |        |                |         | +                |               |        |
|                                  |                   |   |         |                |            |                        |                        |                      |        |                |         | +                |               |        |
|                                  |                   |   |         |                |            |                        |                        |                      |        |                |         | +                |               |        |
|                                  |                   |   |         |                |            |                        |                        |                      |        |                |         |                  |               |        |
| 2 Enter the amount of tax i      | incurred by the   | e organization mar                                  | nagers  | or disc        | qualified  | d persons du           | ring                   | the year under       |        |                |         |                  |               |        |
|                                  |                   |   |         |                |            |                        |                        |                      |        | <b>&gt;</b> \$ |         |                  |               |        |
| 3 Enter the amount of tax,       | if any, on line   | 2, above, reimburs                                  | sed by  | the or         | rganizat   | ion                    |                        |                      |        | <b>&gt;</b> \$ |         |                  |               |        |
| Dart II Loans to and             | Nor From I        | nterested Per                                       | conc    | ,              |            |                        |                        |                      |        |                |         |                  |               |        |
|                                  |                   |   |         |                | 7 0-41     | / lin - 00 l           |                        | 000 D+ N/ E          | - 00-  | 16 41-         |         | !                |               |        |
| •                                | -                 | nswered "Yes" on<br>990, Part X, line 5, 6          |         |                | z, Part v  | , line 38a or i        | -orr                   | n 990, Part IV, IIr  | 1e 26; | or it tr       | ie orga | anızatı          | on            |        |
| (a) Name of                      | (b) Relationsh    |   | (d) Lo  | an to or       | (e)        | Original               | (4                     | f) Balance due       | (a     | ln             | (h) Ap  | proved           | (i) W         | ritten |
| interested person                | with organization | of loan   |         | n the ization? | princi     | pal amount             | unt   (1) Balarioc due |                      |        | default?       |         | ard or agreement |               | ment?  |
|                                  | Ŭ                 |   | То      | From           |            |                        |                        |                      |        | No             | Yes     | No               | Yes           | No     |
|                                  |                   |   |         |                |            |                        |                        |                      |        |                |         |                  |               |        |
|                                  |                   |   |         |                |            |                        |                        |                      |        |                |         |                  |               |        |
|                                  |                   |   |         |                |            |                        |                        |                      |        |                |         |                  |               |        |
|                                  |                   |   |         |                |            |                        |                        |                      |        |                |         |                  |               |        |
|                                  |                   |   |         |                |            |                        |                        |                      |        |                |         |                  |               |        |
|                                  |                   |   |         |                |            |                        |                        |                      |        |                |         |                  |               |        |
|                                  |                   |   |         |                |            |                        |                        |                      |        |                |         |                  |               |        |
|                                  |                   |   |         |                |            |                        |                        |                      |        |                |         |                  |               |        |
|                                  |                   |   |         |                |            |                        |                        |                      |        |                |         |                  |               |        |
| Total                            | ·····             |   | <u></u> | <u></u>        |            | > \$                   |                        |                      |        |                |         |                  |               |        |
|                                  |                   | enefiting Inter                                     |         |                |            |                        |                        |                      |        |                |         |                  |               |        |
|                                  | _                 | nswered "Yes" on                                    |         |                |            |                        |                        | (-D. T               |        | -              | 1-1     | \ D              |               |        |
| (a) Name of interested p         | person            | (b) Relationship<br>interested pers<br>the organiza | son an  |                |            | ) Amount of assistance |                        | (d) Type<br>assistan |        |                |         | assist:          | ose o<br>ance | Í      |
|                                  |                   |   |         |                |            |                        |                        |                      |        |                |         |                  |               |        |
|                                  |                   |   |         |                |            |                        |                        |                      |        |                |         |                  |               |        |
|                                  |                   |   |         |                |            |                        |                        |                      |        |                |         |                  |               |        |
|                                  |                   |   |         |                |            |                        |                        |                      |        |                |         |                  |               |        |
|                                  |                   |   |         |                |            |                        |                        |                      |        | -              |         |                  |               |        |
|                                  | +                 |   |         |                |            |                        |                        |                      |        | -+             |         |                  |               |        |
|                                  | +                 |   |         |                |            |                        |                        |                      |        | -+             |         |                  |               |        |
|                                  |                   |   |         |                |            |                        |                        | <del> </del>         |        |                |         |                  |               |        |

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Schedule L (Form 990 or 990-EZ) 2012

| Part IV Business Transactions Inve   | olving Interes   | ted Pers    | ons.          |                           |                                |         | r age z                       |
|--------------------------------------|--|-------------|---------------|---------------------------|--------------------------------|---------|-------------------------------|
| Complete if the organization answe   | red "Yes" on Form  | n 990, Part | IV, line 28a, | 28b, or 28c.              |                                | . ,     |                               |
| (a) Name of interested person        | (b) Relationship between interes person and the organization |             |               | (c) Amount of transaction | (d) Description of transaction | organiz | aring of<br>zation's<br>nues? |
| DIXON DOLL                           | BOARD M  | EMBER       | IS A C        | 1,900,000                 | DURING THE                     | Yes     | No<br>X                       |
|                                      |  |             |               |                           |                                |         |                               |
|                                      |  |             |               |                           |                                |         |                               |
|                                      |  |             |               |                           |                                |         |                               |
|                                      |  |             |               |                           |                                |         |                               |
| Part V   Supplemental Information    |  |             |               |                           |                                |         |                               |
| Complete this part to provide additi | onal information fo  | or response | es to questio | ns on Schedule L (see     | e instructions).               |         |                               |
| SCH L, PART IV, BUSINESS             | TRANSACT   | IONS :      | INVOLVI       | NG INTERES                | TED PERSONS:                   | :       |                               |
| (A) NAME OF PERSON: DIXO             | N DOLL   |             |               |                           |                                |         |                               |
| (B) RELATIONSHIP BETWEEN             | INTEREST   | ED PEI      | RSON AN       | D ORGANIZA                | rion:                          |         |                               |
| BOARD MEMBER IS A GENERA             | L PARTNER  | . IN A      | LIMITE        | D PARTNERSI               | HIP                            |         |                               |
| (C) AMOUNT OF TRANSACTIO             | N \$ 1,900   | ,000.       |               |                           |                                |         |                               |
| (D) DESCRIPTION OF TRANS             | ACTION: D  | URING       | THE YE        | EAR ENDED AU              | JGUST 31, 20                   | 013,    |                               |
| THE SYMPHONY INVESTED \$1            | ,900,000   | IN A V      | VENTURE       | CAPITAL L                 | IMITED PARTI                   | NERSH   | ΊΡ                            |
| WHICH INVESTS IN A FUND              | WHICH A B  | OARD I      | MEMBER        | IS A GENERA               | AL PARTNER.                    | THE     | 1                             |
| SYMPHONY'S FUTURE CAPITA             | L COMMITM  | ENTS 1      | RELATEI       | TO THIS PA                | ARTNERSHIP <i>I</i>            | AS OF   | 1                             |
| AUGUST 31, 2013 WAS \$600            | ,000.  |             |               |                           |                                |         |                               |
| (E) SHARING OF ORGANIZAT             | ION REVEN  | UES? :      | = NO          |                           |                                |         |                               |
|                                      |  |             |               |                           |                                |         |                               |
|                                      |  |             |               |                           |                                |         |                               |
|                                      |  |             |               |                           |                                |         |                               |
|                                      |  |             |               |                           |                                |         |                               |
|                                      |  |             |               |                           |                                |         |                               |
|                                      |  |             |               |                           |                                |         |                               |
|                                      |  |             |               |                           |                                |         |                               |
|                                      |  |             |               |                           |                                |         |                               |

# SCHEDULE M (Form 990)

Department of the Treasury

Internal Revenue Service

### **Noncash Contributions**

➤ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

➤ Attach to Form 990.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

SAN FRANCISCO SYMPHONY

Employer identification number 94-1156284

| Pa  | rt I Types of Property  |               |                      |                       |              |                 |             |          |          |
|-----|---|---------------|----------------------|-----------------------|--------------|-----------------|-------------|----------|----------|
|     | •   | (a)           | (b)                  | (c)                   |              |                 | (d)         |          |          |
|     |   | Check if      | Number of            | Noncash contril       |              |                 | od of deter | -        |          |
|     |   | applicable    | contributions or     | amounts report        |              | noncash         | contributio | n amoun  | ts       |
| 4   | Art Morles of out   | Х             | nterns contributed   | Form 990, Part VII    |              | FMV             |             |          |          |
| 1   | Art - Works of art  | - 1           |                      | 41,                   | 300.         | rmv             |             |          |          |
| 2   | Art - Historical treasures  |               |                      |                       |              |                 |             |          |          |
| 3   | Art - Fractional interests  |               |                      |                       |              |                 |             |          |          |
| 4   | Books and publications  |               |                      |                       | 100          |                 |             |          |          |
| 5   | Clothing and household goods  | X             |                      | 289,                  | 433.         | ANNUAL          | SALES       | REVE     | INUE     |
| 6   | Cars and other vehicles   |               |                      |                       |              |                 |             |          |          |
| 7   | Boats and planes  |               |                      |                       |              |                 |             |          |          |
| 8   | Intellectual property   |               |                      |                       |              |                 |             |          |          |
| 9   | Securities - Publicly traded  | Х             | 99                   | 1,457,8               | 873.         | FMV             |             |          |          |
| 10  | Securities - Closely held stock   |               |                      |                       |              |                 |             |          |          |
| 11  | Securities - Partnership, LLC, or   |               |                      |                       |              |                 |             |          |          |
|     | trust interests   |               |                      |                       |              |                 |             |          |          |
| 12  | Securities - Miscellaneous  |               |                      |                       |              |                 |             |          |          |
| 13  | Qualified conservation contribution -   |               |                      |                       |              |                 |             |          |          |
| .0  |   |               |                      |                       |              |                 |             |          |          |
| 44  | Historic structures  Qualified conservation contribution - Other  |               |                      |                       |              |                 |             |          |          |
| 14  | ***   |               |                      |                       |              |                 |             |          |          |
| 15  | Real estate - Residential   |               |                      |                       |              |                 |             |          |          |
| 16  | Real estate - Commercial  |               |                      |                       |              |                 |             |          |          |
| 17  | Real estate - Other   |               |                      |                       |              |                 |             |          |          |
| 18  | Collectibles  |               |                      |                       |              |                 |             |          |          |
| 19  | Food inventory  |               |                      |                       |              |                 |             |          |          |
| 20  | Drugs and medical supplies  |               |                      |                       |              |                 |             |          |          |
| 21  | Taxidermy   |               |                      |                       |              |                 |             |          |          |
| 22  | Historical artifacts  |               |                      |                       |              |                 |             |          |          |
| 23  | Scientific specimens  |               |                      |                       |              |                 |             |          |          |
| 24  | Archeological artifacts   |               |                      |                       |              |                 |             |          |          |
| 25  | Other ► (FOOD/GOODS )   | Х             | 180                  | 182,3                 | 148.         | FMV             |             |          |          |
| 26  | Other ()  |               |                      |                       |              |                 |             |          |          |
| 27  | Other ( )   |               |                      |                       |              |                 |             |          |          |
| 28  | Other ( )   |               |                      |                       |              |                 |             |          |          |
| 29  | Number of Forms 8283 received by the organiz  | zation durin  | n the tax vear for o | contributions         |              |                 |             |          |          |
|     | for which the organization completed Form 82  |               |                      |                       | 29           |                 |             |          |          |
|     | To which the organization completed form ozi  | 00,1 art 10,1 | Donce Acknowled      | gement [              | 23           |                 |             | Yes      | No       |
| 300 | During the year, did the organization receive by  | v oontributie | on any proporty ro   | norted in Bort L line | o 1 20 th    | at it must hold | for $\Box$  | 163      | NO       |
| Sua |   |               |                      |                       |              |                 |             |          |          |
|     | at least three years from the date of the initial of  |               | •                    | •                     |              |                 |             |          | x        |
|     | the entire holding period?  |               |                      |                       |              |                 | 3           | 0a       | <u> </u> |
|     | If "Yes," describe the arrangement in Part II.  |               |                      |                       |              |                 |             | 31 X     |          |
| 31  |   |               |                      |                       |              |                 |             |          |          |
| 32a | 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash |               |                      |                       |              |                 |             |          |          |
|     | contributions?  |               |                      |                       |              |                 |             | 2a       | X        |
| b   | If "Yes," describe in Part II.  |               |                      |                       |              |                 |             |          |          |
| 33  | If the organization did not report an amount in   | column (c) f  | or a type of prope   | rty for which colum   | ın (a) is ch | iecked,         |             |          |          |
|     | describe in Part II.  |               |                      |                       |              |                 |             |          |          |
| LHA | For Paperwork Reduction Act Notice, see   | the Instruc   | tions for Form 99    | 0.                    | <u>-</u>     | Sche            | dule M (Fo  | orm 990) | (2012)   |

232142 12-20-12 Schedule M (Form 990) (2012)

### SCHEDULE O (Form 990 or 990-EZ)

### Supplemental Information to Form 990 or 990-EZ

Department of the Treasury Internal Revenue Service Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2012
Open to Public Inspection

Name of the organization

SAN FRANCISCO SYMPHONY

Employer identification number 94-1156284

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

RECOGNITION AS A MEANS OF ENSURING ITS ABILITY TO FULFILL ITS MISSION.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

GREAT PERFORMERS SERIES, MUSIC FOR FAMILIES AND THE CHAMBER MUSIC

SERIES. IN ADDITION, THE ORCHESTRA OFFERS FREE COMMUNITY CONCERTS, AN

ANNUAL SUMMER FESTIVAL AND DECEMBER HOLIDAY CONCERTS.

THE SYMPHONY PROVIDES AN EXTENSIVE ARRAY OF MUSIC EDUCATION PROGRAMS FOR YOUTH AND ADULTS, MOST OF WHICH ARE FREE OF CHARGE. FOR YOUNG CHILDREN, THERE IS ADVENTURES IN MUSIC, A COMPREHENSIVE MUSIC EDUCATION PROGRAM IN EVERY SAN FRANCISCO PUBLIC ELEMENTARY SCHOOL AND CONCERTS FOR KIDS, REACHING NEARLY 30,000 SCHOOL CHILDREN EACH YEAR FROM AROUND THE GREATER BAY AREA. OTHER PROGRAMS INCLUDE A SPECIAL WEB SITE FOR WWW.SFSKIDS.ORG, OFFERING YOUNGSTERS AROUND THE WORLD AN CHILDREN, INTRODUCTION TO MUSIC, THE INSTRUMENT TRAINING PROGRAM FOR MIDDLE AND HIGH SCHOOL MUSIC STUDENTS; THE HOWARD SKINNER STUDENT FORUM, OFFERING GREATLY DISCOUNTED TICKETS TO COLLEGE STUDENTS; AND FREE TICKETS FOR HIGH SCHOOL AND COLLEGE MUSIC STUDENTS. FOR ADULTS, THE SYMPHONY PRESENTS INSIDE MUSIC TALKS, WHICH ARE FREE OF CHARGE BEFORE EACH OTHER PROGRAMS REACH ECONOMICALLY DISADVANTAGED BAY AREA CONCERT. RESIDENTS AND INCLUDE FREE OUTDOOR CONCERTS AND SEVERAL PROGRAMS DISTRIBUTING DISCOUNTED AND COMPLIMENTARY TICKETS. THE SYMPHONY'S WIDE-RANGING RECORDING AND MEDIA PROJECTS MAKE CLASSICAL MUSIC MORE ACCESSIBLE TO PEOPLE OF ALL AGES AND BACKGROUNDS, INCLUDING A NATIONAL PBS-TV SERIES OF DOCUMENTARIES AND CONCERTS, NATIONALLY SYNDICATED

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2012)

232211 01-04-13 Name of the organization SAN FRANCISCO SYMPHONY SAN 54-1156284

RADIO PROGRAMS, AND INTERACTIVE WEBSITES.

FORM 990, PART VI, SECTION A, LINE 2: TWO MEMBERS OF THE BOARD, DORIS
FISHER AND SAKURAKO FISHER, ARE RELATED BY MARRIAGE.

FORM 990, PART VI, SECTION A, LINE 6: THE BYLAWS SAY THAT EACH PERSON OR
ENTITY WHO OR WHICH HAS SUBSCRIBED TO AT LEAST THREE CONCERTS IN ANY
REGULAR SEASON SYMPHONY SERIES OF THE CORPORATION AND HAS CONTRIBUTED AT
LEAST \$350.00 TO THE CORPORATION DURING A PERIOD OF 12 MONTHS ENDING UPON
THE 60TH DAY BEFORE THE ANNUAL OR ANY SPECIAL MEETING OF VOTING MEMBERS
SHALL BE A VOTING MEMBER, ENTITLED TO ONE VOTE, AT SUCH ANNUAL OR SPECIAL
MEETING.

FORM 990, PART VI, SECTION A, LINE 7A: EACH PERSON OR ENTITY WHO OR WHICH HAS SUBSCRIBED TO AT LEAST THREE CONCERTS IN ANY REGULAR SEASON SYMPHONY SERIES AND HAS CONTRIBUTED AT LEAST \$350.00 TO THE CORPORATION DURING A PERIOD OF 12 MONTHS ENDING UPON THE 60TH DAY BEFORE THE ANNUAL MEETING SHALL BE A VOTING MEMBER. THE VOTING MEMBERS, AT EACH OF THEIR ANNUAL MEETINGS, SHALL ELECT APPROXIMATELY ONE-THIRD OF THE TOTAL NUMBER OF GOVERNORS, ROUNDED TO SUCH NEAREST WHOLE NUMBER AS DETERMINED BY THE BOARD OF GOVERNORS.

FORM 990, PART VI, SECTION A, LINE 8B: THE HUMAN RESOURCES COMMITTEE

(FORMERLY KNOWN AS THE ADMINISTRATIVE COMPENSATION COMMITTEE) DOES HAVE THE

AUTHORITY TO ACT ON BEHALF OF THE BOARD. WRITTEN MINUTES WERE NOT ALWAYS

TAKEN FOR ITS MEETINGS DUE TO CONFIDENTIALITY AND PRIVACY CONCERNS.

FORM 990, PART VI, SECTION B, LINE 11: ON BEHALF OF THE BOARD OF

GOVERNORS, THE AUDIT COMMITTEE SHALL HAVE THE RESPONSIBILITY TO REVIEW THE SYMPHONY'S FORM 990 BEFORE FILING WITH THE INTERNAL REVENUE SERVICE. THE COMMITTEE IS PROVIDED WITH A COMPLETE COPY OF THE FILING, INCLUDING ALL SUPPORTING SCHEDULES AND ATTACHMENTS. A MEETING OF THE AUDIT COMMITTEE (EITHER IN PERSON OR VIA ELECTRONIC MEANS) SHALL BE HELD TO REVIEW THE 990 FORM WITH MANAGEMENT AND/OR THE PREPARERS. ALL QUESTIONS, COMMENTS AND SUGGESTED REVISIONS SET FORTH BY THE AUDIT COMMITTEE WILL BE DOCUMENTED ALONG WITH THE RESPONSES, IF APPLICABLE AND THE FILING UPDATED OR REVISED AS NECESSARY.

FORM 990, PART VI, SECTION B, LINE 12C: THE SYMPHONY'S CONFLICT OF

INTEREST POLICY COVERS GOVERNORS, OFFICERS, EMPLOYEES AND VOLUNTEERS OF THE

SAN FRANCISCO SYMPHONY. THE POLICY IS REVIEWED ANNUALLY BY THE AUDIT

COMMITTEE, WHO SHALL HAVE FINAL AUTHORITY TO DETERMINE WHAT MAY BE A

CONFLICT OF INTEREST AND HOW TO ADDRESS THE CONFLICT.

EACH GOVERNOR, COMMITTEE MEMBER, OFFICER AND KEY EMPLOYEE IS REQUIRED TO

ANNUALLY COMPLETE A DISCLOSURE FORM IDENTIFYING CONFLICTS OF INTEREST. ONCE

IDENTIFIED, CONFLICTS OF INTEREST ARE ADDRESSED AS ESTABLISHED IN THE

SYMPHONY'S CONFLICT OF INTEREST POLICY. THE CHIEF FINANCIAL OFFICER OF THE

SYMPHONY MAINTAINS THE DISCLOSURE FORMS AND INSURES COMPLIANCE OF THE

ESTABLISHED POLICY.

GENERALLY, A CONFLICTED PARTY MAY NOT PARTICIPATE IN ANY DISCUSSIONS OR

DECISIONS ON MATTERS WHERE THEY MAY BE CONFLICTED. THE CONFLICTED PARTY IS

REQUIRED TO DISCLOSE ANY CONFLICTS OR POTENTIAL CONFLICTS ON THE MATTER

BEING CONSIDERED.

### SAN FRANCISCO SYMPHONY

FORM 990, PART VI, SECTION B, LINE 15: THE HUMAN RESOURCES COMMITTEE

(COMMITTEE) OF THE BOARD OF GOVERNORS DETERMINES THE COMPENSATION PACKAGE

OF THE EXECUTIVE DIRECTOR (ED) AND THE CHIEF FINANCIAL OFFICER (CFO) OF THE

SYMPHONY.

THE COMMITTEE WILL MEET ANNUALLY TO REVIEW AND APPROVE THE COMPENSATION AND BENEFIT PACKAGES FOR THE ED AND CFO. THE COMMITTEE RELIES ON COMPARABILITY DATA PREPARED BY THE DIRECTOR OF HUMAN RESOURCES FOR THE SAME OR SIMILAR POSITIONS IN COMPARABLE ORCHESTRAS IN THE UNITED STATES AND SIMILAR POSITIONS FOR NON-PROFITS IN THE SAN FRANCISCO BAY AREA.

THE ED AND CFO ARE NOT PRESENT FOR ANY DELIBERATIONS OF THE COMMITTEE NOR

DO THEY HAVE ACCESS TO THE INFORMATION PRESENTED TO THE COMMITTEE BY THE

DIRECTOR OF HUMAN RESOURCES.

FORM 990, PART VI, SECTION C, LINE 19: THE REQUIRED ORGANIZATIONAL

DOCUMENTS OF THE SYMPHONY WILL BE AVAILABLE (FOR INSPECTION OR COPYING) AT

DAVIES SYMPHONY HALL DURING NORMAL BUSINESS HOURS AT NO CHARGE. THE PUBLIC

INSPECTION COPY OF THE SYMPHONY'S FORM 990 AND THE AUDITED FINANCIAL

REPORTS, FROM THE PREVIOUS THREE YEARS (AT A MINIMUM), WILL BE AVAILABLE

(FOR INSPECTION OR COPYING) AT DAVIES SYMPHONY HALL DURING NORMAL BUSINESS

HOURS AT NO CHARGE. WHEN RESPONDING TO A PUBLIC INSPECTION REQUEST FOR

FINANCIAL STATEMENTS OR THE FORM 990 BY ANYONE, THE SYMPHONY SHALL FULFILL

SUCH REQUEST IN A TIMELY FASHION WITHOUT INQUIRING AS TO THE REASON FOR THE

PUBLIC INSPECTION REQUEST. IN ADDITION, THE SYMPHONY'S FORM 990 IS

AVAILABLE TO THE PUBLIC ON THE INTERNET AT GUIDESTAR.

FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS:

| Name of the organization SAN FRANCISCO SYMPHONY  | Employer identification number 94-1156284 |  |  |  |  |
|--|---|--|--|--|--|
| CHANGE IN PENSION BENEFIT LIABILITIES            | 13,551,200.                               |  |  |  |  |
| FORM 990, PART XII, LINE 2C:                     |   |  |  |  |  |
| THE PROCESS HAS NOT CHANGED FROM THE PRIOR YEAR. |   |  |  |  |  |
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### SCHEDULE R (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

### **Related Organizations and Unrelated Partnerships**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990.

► See separate instructions.

OMB No. 1545-0047

2012 Open to Public Inspection

Employer identification number

94-1156284 SAN FRANCISCO SYMPHONY Part I Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.) (a) (b) (c) (d) (e) (f) Name, address, and EIN (if applicable) Primary activity Legal domicile (state or Total income End-of-year assets Direct controlling of disregarded entity entity foreign country) Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt Part II organizations during the tax year.) (a) (b) (c) (d) (e) (f) (g) Section 512(b)(13) Name, address, and EIN Primary activity Legal domicile (state or **Exempt Code** Public charity Direct controlling controlled of related organization section status (if section entity entity? foreign country) 501(c)(3)) Yes No

Page 2

Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.) Part III

|  | 1                |                   | 1                  |  |                | 1                     |                |          | ,  |          |                            |
|--|------------------|-------------------|--------------------|--|----------------|-----------------------|----------------|----------|--|----------|----------------------------|
| (a)  | (b)              | (c)               | (d)                | (e)  | (f)            | (g)                   | (h)            |          | (i)  | (j)      | (k)                        |
| Name, address, and EIN of related organization | Primary activity | Legal<br>domicile | Direct controlling | Predominant income<br>(related, unrelated,<br>excluded from tax under<br>sections 512-514) | Share of total | Share of              | Disproportion- |          | Code V-UBI   | Genera   | or Percentage<br>ownership |
| of related organization                        |                  | (state or foreign | entity             | excluded from tax under  | income         | end-of-year<br>assets | ate allo       | cations? | amount in box                                      | partne   | ownership                  |
|  |                  | country)          |                    | sections 512-514)  |                | 833013                | Yes            | No       | amount in box<br>20 of Schedule<br>K-1 (Form 1065) | Yes N    | 0                          |
|  |                  |                   |                    |  |                |                       |                |          |  |          |                            |
|  | 1                |                   |                    |  |                |                       |                |          |  |          |                            |
|  | 1                |                   |                    |  |                |                       |                |          |  |          |                            |
| -  |                  |                   |                    |  |                |                       |                |          |  |          |                            |
| -  |                  |                   |                    |  |                |                       |                |          |  | $\vdash$ | +                          |
|  | 1                |                   |                    |  |                |                       |                |          |  |          |                            |
|  |                  |                   |                    |  |                |                       |                |          |  |          |                            |
| -  | 1                |                   |                    |  |                |                       |                |          |  |          |                            |
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|  |                  |                   |                    |  |                |                       |                |          |  |          |                            |
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|  |                  |                   |                    |  |                |                       |                |          |  |          |                            |
|  |                  |                   |                    |  |                |                       |                |          |  |          |                            |
|  |                  |                   |                    |  |                |                       |                |          |  |          |                            |
| -  | 1                |                   |                    |  |                |                       |                |          |  |          |                            |
|  | ı                |                   | I.                 | ı  |                |                       |                |          | l  |          |                            |

Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related Part IV organizations treated as a corporation or trust during the tax year.)

| (a) Name, address, and EIN of related organization | (b)<br>Primary activity | (c) Legal domicile (state or foreign | (d) Direct controlling entity | (e) Type of entity (C corp, S corp, or trust) | (f)<br>Share of total<br>income | (g)<br>Share of<br>end-of-year<br>assets | (h)<br>Percentage<br>ownership |     |    |
|--|-------------------------|--------------------------------------|-------------------------------|---|---------------------------------|--|--------------------------------|-----|----|
|  |                         | country)                             |                               |   |                                 |  |                                | Yes | No |
| POOLED INCOME FUND                                 |                         |                                      |                               |   |                                 |  |                                |     |    |
| DAVIES SYMPHONY HALL 201 VAN NESS AVENUE           |                         |                                      | SAN FRANCISCO                 |   |                                 |  |                                |     |    |
| SAN FRANCISCO, CA 94102                            | TRUST                   | CA                                   | SYMPHONY                      | TRUST   |                                 |  |                                |     | X  |
| CRUT #1  |                         |                                      |                               |   |                                 |  |                                |     | Г  |
| DAVIES SYMPHONY HALL 201 VAN NESS AVENUE           |                         |                                      | SAN FRANCISCO                 |   |                                 |  |                                |     |    |
| SAN FRANCISCO, CA 94102                            | TRUST                   | CA                                   | SYMPHONY                      | TRUST   |                                 |  |                                |     | X  |
| UNITRUST   |                         |                                      |                               |   |                                 |  |                                |     |    |
| DAVIES SYMPHONY HALL 201 VAN NESS AVENUE           |                         |                                      | SAN FRANCISCO                 |   |                                 |  |                                |     |    |
| SAN FRANCISCO, CA 94102                            | TRUST                   | CA                                   | SYMPHONY                      | TRUST   |                                 |  |                                |     | X  |
| CHARITABLE REMAINDER TRUST (6)                     |                         |                                      |                               |   |                                 |  |                                |     |    |
| DAVIES SYMPHONY HALL 201 VAN NESS AVENUE           |                         |                                      | SAN FRANCISCO                 |   |                                 |  |                                |     |    |
| SAN FRANCISCO, CA 94102                            | TRUST                   | CA                                   | SYMPHONY                      | TRUST   |                                 |  |                                |     | X  |
|  | -                       |                                      |                               |   |                                 |  |                                |     |    |

Page 3

Yes No

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

Part V Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35b, or 36.)

| 1    | During the tax year, did the organization engage in any of the following transactions        | s with one or more r             | elated organizations listed in | Parts II-IV?                           |           |          |
|------|--|----------------------------------|--------------------------------|--|-----------|----------|
| а    | Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity |                                  |                                |  | 1a        | X        |
|      | Gift, grant, or capital contribution to related organization(s)                              |                                  |                                |  |           | X        |
|      | Gift, grant, or capital contribution from related organization(s)                            |                                  |                                |  |           | X        |
|      | Loans or loan guarantees to or for related organization(s)                                   |                                  |                                |  |           | X        |
|      | Loans or loan guarantees by related organization(s)  |                                  |                                |  |           | X        |
|      |  |                                  |                                |  |           |          |
|      | Dividends from related organization(s)   |                                  |                                |  |           | X        |
| g    | Sale of assets to related organization(s)  |                                  |                                |  | 1g        | X        |
| h    | Purchase of assets from related organization(s)  |                                  |                                |  | 1h        | X        |
| i    | Exchange of assets with related organization(s)  |                                  |                                |  | 1i        | X        |
| j    | Lease of facilities, equipment, or other assets to related organization(s)                   |                                  |                                |  | 1j        | X        |
| k    | Lease of facilities, equipment, or other assets from related organization(s)                 |                                  |                                |  | 1k        | Х        |
|      | Performance of services or membership or fundraising solicitations for related orga          |                                  |                                |  |           | X        |
|      | Performance of services or membership or fundraising solicitations by related organ          |                                  |                                |  |           | X        |
|      | Sharing of facilities, equipment, mailing lists, or other assets with related organization   |                                  |                                |  |           | X        |
|      | Sharing of paid employees with related organization(s)                                       |                                  |                                |  |           | X        |
| g    | Reimbursement paid to related organization(s) for expenses                                   |                                  |                                |  | 1p        | Х        |
|      | Reimbursement paid by related organization(s) for expenses                                   |                                  |                                |  |           | X        |
| ·    | 1 7 0 1  |                                  |                                |  |           |          |
| r    | Other transfer of cash or property to related organization(s)                                |                                  |                                |  | 1r        | Х        |
|      | Other transfer of cash or property from related organization(s)                              |                                  |                                |  |           | X        |
| 2    | If the answer to any of the above is "Yes," see the instructions for information on w        |                                  |                                |  |           |          |
|      | (a)<br>Name of other organization  | (b)<br>Transaction<br>type (a-s) | (c)<br>Amount involved         | (d)<br>Method of determining amount in | volved    |          |
| 1)   |  |                                  |                                |  |           |          |
| 2)   |  |                                  |                                |  |           |          |
| -,   |  |                                  |                                |  |           |          |
| 3)   |  |                                  |                                |  |           |          |
| 4)   |  |                                  |                                |  |           |          |
| 5)   |  |                                  |                                |  |           |          |
| 6)   |  |                                  |                                |  |           |          |
| 2216 | 3 12-10-12   | 56                               |                                | Schedule                               | R (Form 9 | 90) 2012 |

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| Name, address, and EIN of entity | Primary activity | Legal domicile<br>(state or foreign<br>country) | Predominant income<br>(related, unrelated,<br>excluded from tax<br>under section 512-514) | (e)<br>Are all ecoartners sec. 501(c)(3)<br>orgs.?<br>Yes No | Share of total income | Share of<br>end-of-year<br>assets | Disprotion<br>allocati<br>Yes | opor-<br>ate<br>ions? |                                | General<br>managi<br>partne<br>Yes N | orPercentage<br>9 ownership<br>0 |
|----------------------------------|------------------|---|---|--|-----------------------|-----------------------------------|-------------------------------|-----------------------|--------------------------------|--------------------------------------|----------------------------------|
| of entity                        |                  | (state or foreign<br>country)                   | excluded from tax<br>under section 512-514)   | 501(c)(3)<br>orgs.?<br>Yes No                                | total<br>income       |                                   | allocat                       | ions?                 | of Schedule K-1<br>(Form 1065) | partne                               | ownership                        |
|                                  |                  | country)  | under section 512-514)  | Yes No   | income                | assets                            |                               | No                    | (Form 1065)                    | Yes N                                | 0                                |
|                                  |                  |   |   |  |                       |                                   |                               |                       |                                |                                      |                                  |
|                                  |                  |   |   |  |                       |                                   |                               |                       |                                |                                      |                                  |
|                                  |                  |   |   |  |                       |                                   |                               |                       |                                |                                      |                                  |
|                                  |                  |   |   | _  |                       |                                   |                               |                       |                                | 1 1                                  | 1                                |
|                                  |                  |   |   |  |                       |                                   |                               |                       |                                |                                      |                                  |
|                                  |                  |   |   |  |                       |                                   | $\vdash$                      |                       |                                | $\vdash$                             | +                                |
|                                  |                  |   |   |  |                       |                                   |                               |                       |                                |                                      |                                  |
|                                  |                  |   |   |  |                       |                                   |                               |                       |                                |                                      |                                  |
|                                  |                  |   |   |  |                       |                                   |                               |                       |                                |                                      |                                  |
|                                  |                  |   |   |  |                       |                                   |                               |                       |                                |                                      |                                  |
|                                  |                  |   |   |  |                       |                                   |                               |                       |                                |                                      |                                  |
|                                  |                  |   |   |  |                       |                                   |                               |                       |                                |                                      |                                  |
|                                  |                  |   |   |  |                       |                                   |                               |                       |                                |                                      |                                  |
|                                  |                  |   |   |  |                       |                                   |                               |                       |                                |                                      |                                  |
|                                  |                  |   |   | _  |                       |                                   | $\vdash$                      |                       |                                |                                      | +                                |
| l l                              |                  |   |   |  |                       |                                   |                               |                       |                                |                                      |                                  |
|                                  |                  |   |   |  |                       |                                   |                               |                       |                                |                                      |                                  |
|                                  |                  |   |   |  |                       |                                   |                               |                       |                                |                                      |                                  |
|                                  |                  |   |   |  |                       |                                   |                               |                       |                                |                                      |                                  |
|                                  |                  |   |   |  |                       |                                   |                               |                       |                                |                                      |                                  |
|                                  |                  |   |   |  |                       |                                   |                               |                       |                                |                                      |                                  |
|                                  |                  |   |   |  |                       |                                   |                               |                       |                                |                                      |                                  |
|                                  |                  |   |   |  |                       |                                   |                               |                       |                                |                                      |                                  |
|                                  |                  |   |   | _  |                       |                                   | $\vdash$                      |                       |                                | $\vdash$                             |                                  |
|                                  |                  |   |   |  |                       |                                   |                               |                       |                                |                                      |                                  |
|                                  |                  |   |   |  |                       |                                   |                               |                       |                                |                                      |                                  |
|                                  |                  |   |   |  |                       |                                   |                               |                       |                                |                                      |                                  |
|                                  |                  |   |   |  |                       |                                   |                               |                       |                                |                                      |                                  |
|                                  |                  |   |   |  |                       |                                   |                               |                       |                                |                                      |                                  |
|                                  |                  |   |   |  |                       |                                   |                               |                       |                                |                                      |                                  |
|                                  |                  |   |   |  |                       |                                   |                               |                       |                                |                                      |                                  |
|                                  |                  |   |   |  |                       |                                   |                               |                       |                                |                                      |                                  |
|                                  |                  |   |   | +  |                       |                                   | $\vdash$                      |                       |                                |                                      | +                                |
|                                  |                  |   |   |  |                       |                                   |                               |                       |                                |                                      |                                  |
|                                  |                  |   |   | - 1  |                       |                                   |                               |                       |                                |                                      |                                  |
|                                  |                  |   |   |  |                       |                                   | 1 1                           |                       |                                |                                      |                                  |
|                                  |                  |   |   |  |                       |                                   |                               |                       |                                |                                      | 1                                |